

**CITY OF AUSTIN**  
**RECOMMENDATION FOR COUNCIL ACTION**  
**VENDOR: WASTE REPURPOSING INTERNATIONAL INC.**

**COUNCIL DATE: 8/9/18**

**SUBJECT:** Authorize negotiation and execution of a multi-term contract with Waste Repurposing International Inc., for Request For Proposals 1500 SLW0523REBID, to provide recycling of alkyds and solvents, for up to five years for a total contract amount not to exceed \$355,000.

**MBE/WBE:** This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

**LEAD DEPARTMENT:** Purchasing Office

**CLIENT DEPARTMENT(S):** Austin Resource Recovery

**FISCAL NOTE:** Funding in the amount of \$17,750 is available in the Fiscal Year 2017-2018 Operating Budget of Austin Resource Recovery. Funding for the remaining contract term is contingent upon available funding in future budgets.

**PURCHASING:** The Purchasing Office issued a Request for Proposals (RFP) 1500 SLW0523REBID for these services. The solicitation issued on March 19, 2018 and it closed on April 12, 2018. Of the one offer received, the recommended contractor submitted the only responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#)

**PRIOR COUNCIL ACTION:**

**FOR MORE INFORMATION CONTACT:** Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov).

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person(s): Sandy Wirtanen, at 512-974-7711 or [sandy.wirtanen@austintexas.gov](mailto:sandy.wirtanen@austintexas.gov) or Georgia Billela, at 512-974-2939 or [Georgia.billela@austintexas.gov](mailto:Georgia.billela@austintexas.gov).

**BOARD AND COMMISSION ACTION:** June 20, 2018 – To be reviewed by the Zero Waste Advisory Commission.

**ADDITIONAL BACKUP INFORMATION (RCA BODY)**

The contract will provide recycling of alkyds and solvents needed to accommodate the new alkyds program. Alkyds and solvents can include common items such as oil-based paints, paint thinners, stains, and polyurethanes. The program allows residential customers of Austin Resource Recovery (ARR) and City municipal departments to easily and safely discard their unwanted alkyds in order for them to be reused or recycled at the Recycle and Reuse Drop-off Center's Household Hazardous Waste Facility (HHW). HHW currently has a diversion rate of 48% of all materials received. In Fiscal Year 2015-2016, the City collected 272,000 pounds of alkyds and solvents. It is ARR's estimation that approximately 60% of the alkyds and solvents the City receives are recyclable or reusable. The contract will allow the increase in diversion of these alkyds and solvents and help the City get closer to the City's Zero Waste goals.

An evaluation team with expertise in this area evaluated the offers and scored Waste Repurposing International Inc. as the best to provide these services based on system concept and solutions proposed, cost, demonstrated applicable experience, facility plans, local business presence and service disabled veteran business enterprise certification.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing new contract negotiations.

This is a new contract. The requested authorization amount was determined using departmental estimates based on annual amounts of alkyds and solvents being received at HHW and allow for a small annual increase to account for an anticipated increase in material received.

**CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION  
VENDOR: WASTE REPURPOSING INTERNATIONAL INC.**

**COUNCIL DATE: 8/9/18**

Contract Detail:

Contract Term	Length of Term	Contract Authorization
Initial Term	3 yrs.	\$207,000
Optional Extension 1	1 yr	\$ 73,000
Optional Extension 2	1 yr.	\$ 75,000
TOTAL	5 yrs.	\$355,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.