Council Meeting Date: December 13, 2018

Posting Language
Authorize negotiation and execution of a multi-term contract with DirectApps Inc. D/B/A Direct Technology, to provide energy efficiency data management and reporting services, for up to five years for a total contract amount not to exceed $1,000,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department
Purchasing Office.

Client Department(s)
Austin Energy.

Fiscal Note
Funding in the amount of $200,000 is available in the Fiscal Year 2018-2019 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:
The Purchasing Office issued a Request for Proposals (RFP) 1100 SMB3000 for these services. The solicitation issued on June 4, 2018 and it closed on July 3, 2018. Of the three offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: Solicitation Documents.

Prior Council Action:

For More Information:
Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Liz Lock, at 512-322-6251 or Liz.Lock@austinenergy.com or Terry Nicholson, at 512-322-6586 or Terry.Nicholson@austinenergy.com.

Council Committee, Boards and Commission Action:
November 13, 2018 – To be reviewed by the Resource Management Commission.

November 19, 2018 – To be reviewed by the Electric Utility Commission.

Additional Backup Information:
The contract will provide Austin Energy with the expertise and technical services required to provide energy efficiency data management and reporting services in support of the Energy Conservation Audit and Disclosure Requirements Ordinance (No. 20081106-047 and No. 20110421-002). The ordinance requires energy efficiency auditing for select homes and commercial buildings for disclosure of results to potential renters or home buyers. The objective is to increase the adoption of energy efficiency measures through raising property owner and customer awareness of building energy efficiency and related electric consumption

in comparison with similar buildings. Since the inception of the program, the City has seen growth in commercial, multifamily and residential areas. The increased number of buildings and residences has resulted in a larger demand for the auditing process to ensure compliance with the ordinance.

This contract is new and the requested funding authority is based on initial configuration, data integration, and the forecasted number of various reports needed.

An evaluation team with expertise in this area evaluated the offers and scored DirectApps Inc. D/B/A Direct Technology as the best to provide these services based on proposed solution and project management structure, prior experience and personnel, cost, local presence, and service-disabled veteran business enterprise presence.

Contract Detail:

Contract Term	Length of Term	Contract Authorization
Initial Term	1 yr.	$ 400,000
Optional Extension 1	1 yr.	$ 150,000
Optional Extension 2	1 yr.	$ 150,000
Optional Extension 3	1 yr.	$ 150,000
Optional Extension 4	1 yr.	$ 150,000
TOTAL	**5 yrs.**	**$1,000,000**

Note: Contract Authorization amounts are based on the City's estimated annual usage.