



Recommendation for Action

File #: 18-3428, **Agenda Item #:** 22.

1/31/2019

Posting Language

Authorize amendments to the existing contracts with Champion National Security, Inc., Securitas Security Services USA Inc., and Whelan Security Co., for continued security guard services, for an increase in the amount of \$12,492,937, and to extend the term for up to three years, for revised contract amounts not to exceed \$20,900,000 divided among the contractors.

(Note: These contracts were reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for these contracts, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

All City departments.

Fiscal Note

Funding in the amount of \$2,789,320 is available in the Fiscal Year 2018-2019 Operating Budget of various City departments.

Purchasing Language:

Contract Amendments.

Prior Council Action:

March 2, 2017 - Council approved to execute the initial two year contract with no extension options on an 11-0 vote, item 25.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to the buyer, Erin D'Vincent, at 512-974-3070 or erin.dvincent@austintexas.gov <<mailto:erin.dvincent@austintexas.gov>>.

Additional Backup Information:

In October 2016, the Purchasing Office issued Request for Proposals (RFP) 7400 RWS0501 for security guard services. The City held several evaluation meetings and determined Champion National Security, Inc., Securitas Security Services USA Inc., and Whelan Security Co. to be the best evaluated offerors to provide these services.

In March 2017, the original Recommendation for Council Action was brought forward and only the initial two year term of the contract was approved. These contractors have successfully been performing these services since March 2017 when the contract was executed. These services are currently used by several City

departments, with the largest users being Austin Water, the Building Services Department, Municipal Court, Austin Public Health, and the Austin Public Library.

Due to unforeseen circumstances, such as having to provide 24/7 security during Hurricane Harvey at several locations, the opening of the new Central Library, and offsite meeting locations for the hiring of the City Manager, the contract authorization has been depleted more rapidly than originally projected.

The current contracts expire March 14, 2019. Approval of this item will allow for the continuation of security guard services under contracted rates.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Current Contract Authorization</u>	<u>Requested Additional Authorization</u>	<u>Revised Total Authorization</u>
Initial Term	2 yrs.	\$8,348,063		\$ 8,348,063
Administrative Increase		\$ 59,000		\$ 59,000
Proposed Amendment	3 yrs.		\$12,492,937	\$12,492,397
TOTALS	5 yrs.	\$8,407,063	\$12,492,937	\$20,900,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.