



Water & Wastewater Commission Review and Recommendation

Commission Meeting Date:	April 10, 2019
Council Meeting Date:	April 25, 2019
Department:	Purchasing
Client:	Daniel Layton, Danielle Lord, Rick Coronado, and David Anders
Agenda Item	
Authorize award of a multi-term contract with Techline Pipe LP , to provide fire hydrants, for up to five years for a total contract amount not to exceed \$805,150.	
Amount and Source of Funding	
Funding in the amount of \$67,096 is available in the Fiscal Year 2018-2019 Operating Budget of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.	
Purchasing Language:	The Purchasing Office issued an Invitation for Bids (IFB) 2200 GLB1014 for these goods. The solicitation issued on January 7, 2019 and it closed on January 24, 2019. Of the five offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: Solicitation Documents
Prior Council Action:	N/A
Boards and Commission Action:	April 10, 2019 – To be reviewed by the Water and Wastewater Commission.
MBE/WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

The contract is to provide various sizes of fire hydrants for Austin Water. The pipeline maintenance and rehabilitation crews install fire hydrants where the City water mains exist within the City's water service area. New hydrants are installed when existing hydrants cannot be repaired or have been destroyed. Installation is governed by the Fire Code and the Land Development Code. In addition to fire protection, fire hydrants are used for monitoring static and flowing water pressure, flushing out mains after repairs, and purging trapped air.

The current contract will expire on June 18, 2019. The requested authorization amounts for the contract were determined using departmental estimates and historical spending. The variable demand of required fire hydrants and the lead time to receive the necessary items makes it essential to maintain stock in the warehouse. The recommended contractor is the current provider of these goods.

Contract Detail:

Contract Term	Length of Term	Current Authorization
Initial Term	2 Years	\$322,060
Extension Option 1	1 Year	\$161,030
Optional Extension 2	1 Year	\$161,030
Optional Extension 3	1 Year	\$161,030
TOTAL	5 Years	\$805,150

Note: Contract Authorization amounts are based on City's estimated annual usage.

PRICE ANALYSIS

- a) Solicitations: 122 notices were sent, including 3 MBE and 2 WBE firms, 5 responsive bids were received with no M/WBE firms responding.
- b) Cost Analysis: The proposed contract represents an approximate 6.5% increase from the previous contract; the index supports an 8.8% increase and shows a continued increase throughout 2019.

BID TABULATION CITY OF AUSTIN FIRE HYDRANTS																						
Solicitation No. IFB 2200 GLB1014																						
RX NO. 18110700094																						
Opening Date: 1/24/2019																						
Buyer: Georgia Billela																						
Special Instructions: The City reserves the right to make multiple awards based on individual or groups of specific line items, cost, or any criteria or any combination deemed most advantageous to the City. The Vendor may choose to submit pricing for all items listed on the quote sheet or only specific items on the quote sheet in consideration of this solicitation. Be advised that exceptions taken or qualifying statements made to any portion of the solicitations may jeopardize acceptance of the quote and may result in disqualification of the quote. Prices being submitted shall include ALL discounts, handling and shipping charges, FOB Destination. A quote of '0' (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A quote of 'no quote' will be interpreted by the City that the responder does not wish to quote on that item. The quantities noted below are annual estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed. Quantities are provided as a guide based on historical usage. Actual purchases may be more or less. Failure to respond to each section of this quote sheet may result in disqualification of your quote.																						
Receipt No.			1				2				3				4				5			
Vendor Name			FERGUSON WATERWORKS				TECHLINE PIPE LP				CORIX WATER PRODUCTS INC.				ACT PIPE & SUPPLY INC				CORE & MAIN			
Local Presence (Y/N)																						
MBE/WBE																						
CATEGORY 1 - SPECIFIED ITEMS (MOST FREQUENTLY ORDERED ITEMS)																						
ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL QTY	UNIT	MFG NAME & MODEL	UNIT PRICE	EXT PRICE	MFG NAME & MODEL	UNIT PRICE	EXT PRICE	MFG NAME & MODEL	UNIT PRICE	EXT PRICE	MFG NAME & MODEL	UNIT PRICE	EXT PRICE	MFG NAME & MODEL	UNIT PRICE	EXT PRICE				
1	Hydrant, Fire, 5-1/4 in., 3 way, 5 ft. Bury with MJ Glands packs included In accordance with SPL No.-WW- 3. City Stock Number 340-60-100-001	60	EA	A-423 Mueller	\$1,468.65	\$88,119.00	EJ WATERMASTER	\$1,332.23	\$79,933.80		\$1,485.22	\$89,113.20	Clow-Medallion F25445	\$1,493.90	\$89,634.00	MUELLER CO A423	\$1,483.92	\$89,035.20				
2	Hydrant, Fire, 5-1/4 in., 3 way, 4 ft.-Bury with MJ Glands packs included In accordance with SPL No.-WW- 3. City Stock Number 340-60-100-003	38	EA	A-423 Mueller	\$1,403.51	\$53,333.38	EJ WATERMASTER	\$1,272.95	\$48,372.10		\$1,420.02	\$53,960.76	Clow-Medallion F25445	\$1,443.70	\$54,860.60	MUELLER CO A423	\$1,418.13	\$53,888.94				
3	Hydrant Fire 5 1/4 in. 3 way, 3 1/2 ft. Bury with MJ Glands packs included. In accordance with SPL No. WW-3. City Stock Number 340-60-100-004	9	EA	A-423 Mueller	\$1,370.81	\$12,337.29	EJ WATERMASTER	\$1,244.65	\$11,201.85		\$1,387.42	\$12,486.78	Clow-Medallion F25445	\$1,410.50	\$12,694.50	MUELLER CO A423	\$1,385.08	\$12,465.72				
4	Hydrant Fire 5 1/4 in. 3 way, 8 ft. Bury with MJ Glands packs included In accordance with SPL No. WW-3. City Stock Number 340-60-650-001	3	EA	A-423 Mueller	\$1,664.17	\$4,992.51	EJ WATERMASTER	\$1,528.26	\$4,584.78		\$1,680.71	\$5,042.13	Clow-Medallion F25445	\$1,705.00	\$5,115.00	MUELLER CO A423	\$1,681.50	\$5,044.50				
5	Hydrant, Fire, 5- 1/4 in., 3 way, 10 ft. Bury with MJ Glands packs included In accordance with SPL No. - WW-3 City Stock Number 340-60-650-002	1	EA	A-423 Mueller	\$1,794.64	\$1,794.64	EJ WATERMASTER	\$1,617.23	\$1,617.23		\$1,811.19	\$1,811.19	Clow-Medallion F25445	\$1,830.00	\$1,830.00	MUELLER CO A423	\$1,813.33	\$1,813.33				
TOTAL EXTENDED PRICE - CATEGORY 1 =				\$160,576.82			\$145,709.76			\$162,414.06			\$164,134.10			\$162,247.69						
SECTION 2 : CATALOG ITEMS (PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD). The City may wish to purchase other associated parts that are not listed above in recognition of City's part needs. Please provide discount off pricing from catalog or price list. A bid of zero (0) will be interpreted by the City that the additional products or catalog items will be sold at the Manufacturer's Suggested Retail Price. A 'no bid' or blank entry will be interpreted by the City that your Company does not wish to provide additional products or catalog items. This information will not be used in the evaluation of the bid and is for informational purposes only. There is no guarantee of purchase. This is a firm-fixed discount through the life of the contract.																						
ITEM NO.	DESCRIPTION OF OTHER SERVICES OR PRODUCTS			Disocunt off of Catalog or price list			Disocunt off of Catalog or price list			Disocunt off of Catalog or price list			Disocunt off of Catalog or price list			Disocunt off of Catalog or price list						
6	Percentage discount off catalogue/price list for parts			55%			No Bid			60%			No Bid			0%						

Award Method: By one total

Prepared By: Sheritta Nesbitt
Approved By: Georgia Billela

Yellow notates award.