



Recommendation for Action

File #: 19-1980, **Agenda Item #:** 56.

6/20/2019

Posting Language

Authorize award of two multi-term contracts with Kaiser and Sons D/B/A Network Auto Body and Paint Shop and ACM Body & Frame, Inc., to provide auto body repair services with associated parts, each for up to five years for total contract amounts not to exceed \$5,043,657, divided between the contractors.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Fleet Services.

Fiscal Note

Funding in the amount of \$304,258 is available in the Fiscal Year 2018-2019 Operating Budget of Fleet Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 7800 JRH1010 for these goods and services. The solicitation issued on February 11, 2019 and it closed on March 7, 2019. Of the six offers received, the recommended contractors submitted the lowest responsive offers. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=129153)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=129153>.

Prior Council Action:

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: John Hilbun, at 512-974-1054 or john.hilbun@austintexas.gov <<mailto:john.hilbun@austintexas.gov>>.

Council Committee, Boards and Commission Action:

Additional Backup Information:

These contracts will provide automotive body repair services for the City's fleet of light, medium, and heavy-duty vehicles. The contractors will provide parts and labor for body, painting, frame and mechanical repairs. These services will be provided on an as-needed basis for various types of vehicles including sedans, police cars, fire trucks, ambulances, dump trucks, garbage trucks and other vehicles. These contracts are necessary to provide Fleet Services with reliable sources for automotive body repair services and to ensure the continuity of fleet services to City departments.

This solicitation was designed with multiple groups based on vehicle types with the possibility of a different award for each group, allowing for greater minority and women owned business enterprise participation, greater competition and greater contractor availability to provide services for the City. Kaiser and Sons D/B/A Network Auto Body and Paint Shop will be awarded body repair and associated parts for cars and light trucks. ACM Body & Frame, Inc. will be awarded body repair and associated parts for medium and heavy-duty vehicles.

The requested authorization amount was determined using departmental estimates based on historical spend and will allow for a small increase in unforeseen automotive body repair services. These contracts will replace the current contract which expires February 21, 2020.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$3,026,195
Optional Extension 1	1 yr.	\$1,008,731
Optional Extension 2	1 yr.	\$1,008,731
TOTAL	5 yrs.	\$5,043,657

Note: Contract Authorization amounts are based on the City's estimated annual usage.