

Posting Language

Authorize negotiation and execution of a multi-term contract with Visions Paints, Inc., to provide latex paint recycling, for up to five years for a total contract amount not to exceed \$500,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Resource Recovery.

Fiscal Note

Funding in the amount of \$16,667 is available in the Fiscal Year 2018-2019 Operating Budget of Austin Resource Recovery. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued a Request for Proposals (RFP) 1500 SLW3002 for these services. The solicitation issued on February 11, 2019 and it closed on April 2, 2019. Of the two offers received, the recommended contractor submitted the only responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

Prior Council Action:

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Sandy Wirtanen, at 512-974-7711 or sandy.wirtanen@austintexas.gov.

Council Committee, Boards and Commission Action:

July 10, 2019 – To be reviewed by the Zero Waste Advisory Commission.

Additional Backup Information:

The City operates the Recycle and Reuse Drop-Off Center (RRDOC) as a drop-off location for household hazardous waste for residents of Austin and Travis County. The RRDOC provides latex paint recycling services and participation in this program has doubled since it was first offered in Fiscal Year 2012. The City receives an estimated 650,000 pounds of latex paint annually.

The contract provides services to pick up, transport, sort, remanufacture, package, and resell latex paint. In support of the City's Zero Waste initiative, the recommended contractor will recycle latex paint to increase the City's rate of diversion by creating a marketable product that can be sold to offset the cost of creating that product. The City has a goal of diverting 90% of all waste streams from the landfill by the year 2040. The ability to recycle these paints will allow the City to increase diversion rates.

An evaluation team with expertise in this area evaluated the offers and scored Visions Paints, Inc. as the best to provide these services based on recycling system concept and solution, price, demonstrated applicable experience, facility/facility plans, local business presence, buyback costs and concept, and service disabled veteran business enterprise.

If the City is unable to secure a contract, residents will be turned away from dropping off paint at the RRDOC once it has reached capacity. This could result in residents disposing of hazardous waste in their trash receptacles and ultimately, into the landfill.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$300,000
Optional Extension 1	1 yr.	\$100,000
Optional Extension 2	1 yr.	\$100,000
TOTAL	5 yrs.	\$500,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.