Customer Energy Solutions Proposed FY20 Budget Highlights

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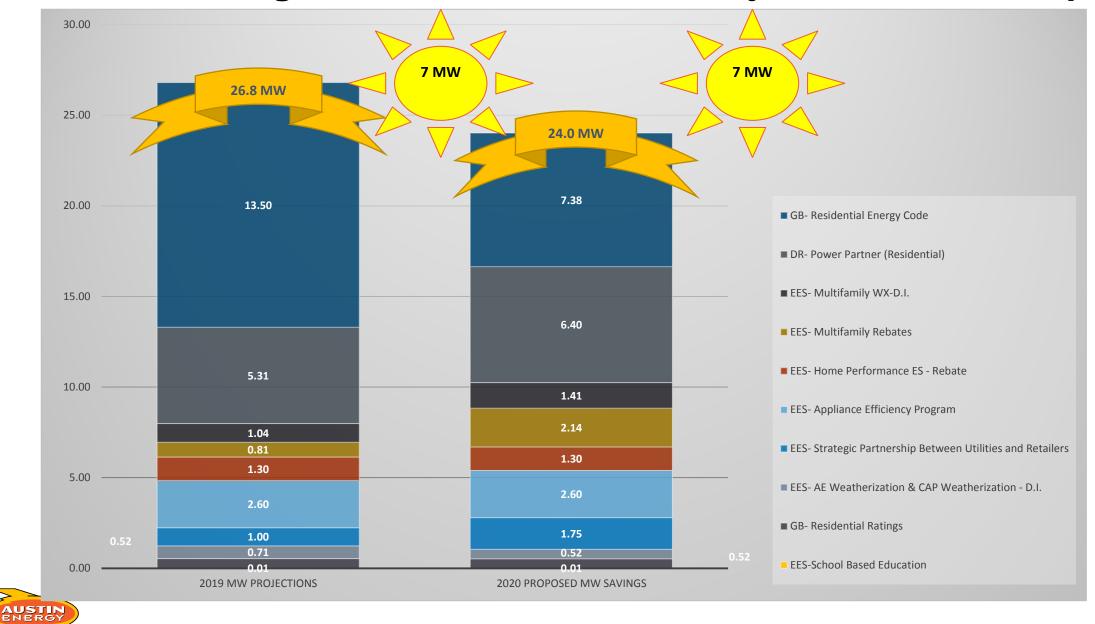
On track to achieve 900 Megawatts (MW) of demand reduction savings and 200 MW of local solar by 2025.





COMMUNITY BENEFIT CHARGE - ENERGY EFFICIENCY INCENTIVES BUDGET				
		FY 2019		FY 2020
		AMENDED		PROPOSED
COMPONENT		BUDGET		BUDGET
Customer Assistance Program				
Weatherization Direct Install	\$	1,000,000	\$	1,000,000
COMMUNITY BENEFIT CHARGE (CBC)				
CUSTOMER ASSISTANCE PROGRAM				
(CAP) RECOVERABLE INCENTIVES				
TOTAL	\$	1,000,000	\$	1,000,000
AE Weatherization - Direct Install	\$	1,277,000	\$	1,277,000
Multi-Family Rebates	\$	425,000	\$	1,060,000
Multi-Family Weatherization-Direct				
Install	\$	675,000	\$	1,060,000
Loan Options	\$	200,000	\$	100,000
Commercial-Existing Construction	\$	3,100,000	\$	2,335,123
Small Businesses	\$	1,900,000	\$	2,260,168
Green Building	\$	-		
Commercial Power Partner	\$	90,400	\$	-
Residential Solar Program	\$	5,000,000	\$	3,000,000
Commercial Solar Performance Based				
Incentive	\$	2,500,000	\$	2,500,000
Residential Power Partner-Aggregate	\$	1,483,000	\$	1,499,910
Load Coop	\$	1,270,000	\$	1,486,500
Thermal Energy Storage	\$	28,000	\$	-
Home Performance with Energy Star	\$	1,650,000	\$	1,800,000
School Based Education	\$	200,000	\$	200,000
Appliance Efficiency Program	\$	1,500,000	\$	1,600,000
Water Heater Timers	\$	494,800	\$	494,800
Air Conditioner Tune Up	\$	-	\$	-
Direct Install Partners and Events	\$	100,000	\$	-
SPUR Strategic Partnership with Utilities				
& Retailers	\$	875,000	\$	1,000,000
Municipal Conservation Program	\$	60,000	\$	60,000
TOTAL CBC - ENERGY EFFICIENCY				
SERVICES INCENTIVES TOTAL	\$	22,828,200	\$	21,733,501
TOTAL ALL CBC RECOVERABLE	÷	22 020 200	÷	22 722 504
INCENTIVES	\$	23,828,200	\$	22,733,501

Residential Program MW Goals - FY19 Projected & FY20 Proposed*



*CBC Recoverable Programs, unaudited, SPUR Strategic Partnership between Utilities and Retailers (point of sale discounts).

Commercial Program MW Goals - FY19 Projected & FY20 Proposed*





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