



Recommendation for Action

File #: 19-2570, **Agenda Item #:** 53.

9/19/2019

Posting Language

Authorize award of a multi-term contract with Hill Country Fencing, Inc., to provide rough terrain fencing services, for up to five years for a total contract amount not to exceed \$9,025,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Water.

Fiscal Note

Funding in the amount of \$150,417 is available in the Fiscal Year 2018-2019 Operating Budget of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 2200 GLB1013REBID for these goods and services. The solicitation issued on May 6, 2019 and it closed on May 30, 2019. Of the three offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=130625)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=130625>.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Osiris Valdez, at 512-974-2965 or Osiris.Valdez@austintexas.gov <<mailto:Osiris.Valdez@austintexas.gov>>.

Council Committee, Boards and Commission Action:

August 14, 2019 - Recommended by the Water and Wastewater Commission on a 10-0 vote, with Commissioner Parton absent.

Additional Backup Information:

The contract will provide rough terrain fencing services. The services include installation, maintenance, removal, and replacement of barbed wire, high game fencing, and related products for the Wildland

Conservation Division of Austin Water. The fencing will replace old, dilapidated fencing on the Water Quality Protection Lands and the Balcones Canyonlands Preserve. Fencing provides the most fundamental deterrent to trespassing and other crimes on City lands, demonstrates the due diligence for legal posting requirements, helps protect natural karst features and helps prevent environmental damage such as illegal dumping on aquifer recharge zones.

The contract will replace a contract which expired on April 21, 2018. A spot purchase was solicited to continue service until a new contract can be executed. The requested authorization amount for the contract was determined using departmental estimates and historical spending. The recommended contractor is not the current provider for these goods and services.

Contract Detail:

Contract Term	Length of Term	Contract Authorization
Initial Term	2 yrs.	\$3,610,000
Optional Extension 1	1 yr.	\$1,805,000
Optional Extension 2	1 yr.	\$1,805,000
Optional Extension 3	1 yr.	\$1,805,000
TOTAL	5 yrs.	\$9,025,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.