



Recommendation for Action

File #: 19-2931, **Agenda Item #:** 28.

10/3/2019

Posting Language

Authorize negotiation and execution of three multi-term contracts with Entech Sales & Service LLC; JM Engineering, LLC (WBE); and TD Industries, Inc., to provide heating, ventilating, air conditioning, refrigeration preventative maintenance, and repair services, each for up to five years for total contract amounts not to exceed \$8,000,000 divided among the contractors.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Convention Center Department; Austin Energy; Austin Public Library; Austin Water; Aviation; Building Services Department; and Parks and Recreation Department.

Fiscal Note

Funding in the amount of \$1,600,000 is available in the Fiscal Year 2019-2020 Operating Budget of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued a Request for Proposals (RFP) 1100 PAX3148 for these services. The solicitation issued on February 18, 2019 and it closed on March 19, 2019. Of the five offers received, the recommended contractors submitted the best evaluated responsive offers. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=129653)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=129653>.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or

AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Julia Finn, at 512-322-6060 or Julia.Finn@austinenergy.com <<mailto:Julia.Finn@austinenergy.com>> or Sai Purcell, at 512-505-7601 or Sai.Xoomsai@austintexas.gov <<mailto:Sai.Xoomsai@austintexas.gov>>.

Council Committee, Boards and Commission Action:

September 9, 2019 - Recommended unanimously by the Electric Utility Commission on a 7-0 vote, with

Commissioners Boyle, Funkhouser, Hopkins and Wray absent.

September 11, 2019 - Recommended by the Water and Wastewater Commission on a 9-0 vote, with Commissioner Ho off the dais and Commissioner Schmitt absent.

Additional Backup Information:

These contracts will provide heating, ventilation, air conditioning, and refrigeration (HVACR) maintenance and repair services on an as-needed basis for multiple City departments. In addition to maintenance and repair services, contract services will include upgrades to HVACR systems and equipment replacement. The contractors are responsible for securing all permits required for each service and for all labor and materials.

These contracts replace an existing contract. One of the recommended contractors is the current provider for these goods and services.

An evaluation team with expertise in this area evaluated the offers and scored Entech Sales & Service LLC; JM Engineering, LLC; and TD Industries, Inc. as the best to provide these services based on prior experience, references and qualifications, methodology, price, local business preference, and service-disabled veteran business enterprise.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	2 yrs.	\$3,200,000
Optional Extension 1	1 yr.	\$1,600,000
Optional Extension 2	1 yr.	\$1,600,000
Optional Extension 3	1 yr.	\$1,600,000
TOTAL	5 yrs.	\$8,000,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.