



Recommendation for Action

File #: 19-3004, **Agenda Item #:** 39.

10/3/2019

Posting Language

Authorize award of a multi-term contract with Mellow Johnny's LLC, to provide police bicycles, for up to five years for a total contract amount not to exceed \$350,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Police Department.

Fiscal Note

Funding in the amount of \$41,381 is available in the Fiscal Year 2019-2020 Operating Budget of the Austin Police Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 8700 JRH1020 for these goods. The solicitation issued on June 10, 2019 and it closed on July 2, 2019. Of the two offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=131036)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=131036>.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: John Hilbun, at 512-974-1054 or john.hilbun@austintexas.gov <<mailto:john.hilbun@austintexas.gov>>.

Additional Backup Information:

The contract is for the annual supply of mountain bikes used by the Austin Police Department (APD) Downtown Area Command Unit. Patrol officers are deployed on bicycles 24/7 and use this mode of transportation to manage large crowds during special events and to conduct routine patrols of residential and business districts in the downtown area.

Patrolling on bikes is a safe and cost-effective way to improve mobility and efficiently respond to calls for service in the downtown area. Bike patrol officers can easily navigate areas of downtown limited by traffic congestion and are able to investigate areas that may not be easily accessible by patrol car. Bike patrol officers are also often viewed by the public to be more approachable which enhances community policing efforts with citizens and visitors to Austin.

The previous contract expired October 1, 2019. The requested authorization amount for this contract was determined using departmental estimates based on historical spend and increased need over time. The recommended contractor is the current provider for these goods.

This contract is necessary to supply APD with a reliable supply of police bicycles that meet their needs. If the City is unable to secure a contract, the department will be forced to procure these bicycles on an as-needed basis which will likely result in higher prices and increased delivery time.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$199,682
Optional Extension 1	1 yr.	\$ 73,326
Optional Extension 2	1 yr.	\$ 76,992
TOTAL	5 yrs.	\$350,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.