



**Recommendation for
Water & Wastewater Commission**

Commission Meeting Date:	October 9, 2019
Council Meeting Date:	November 14, 2019
Department:	Purchasing Office
Client:	Anna Bryan-Borja, Rick Coronado
Agenda Item	
<p>Authorize negotiation and execution of four multi-term contracts for electrical repairs and related services with Alterman, Inc.; Elk Electric, Inc.; Facility Solutions Group, Inc. D/B/A FSG Facility Solutions Group, Inc.; and J.S. Electric, Inc. (MBE); each for up to five years for total contract amounts not to exceed \$10,885,000 divided among the contractors. Austin Water's requested authorization is \$1,980,000.</p>	
AMOUNT AND SOURCE OF FUNDING	
<p>Funding in the amount of \$143,000 is available in the Fiscal Year 2019-2020 Operating Budgets of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.</p>	
Purchasing Language:	<p>The Purchasing Office issued a Request for Proposals (RFP) 8200 PAT3000REBID for these services. The solicitation issued on April 15, 2019 and it closed on May 7, 2019. Of the seven offers received, the recommended contractors submitted the best evaluated responsive offers. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: Solicitation Documents.</p>
Prior Council Action:	N/A
Boards and Commission Action:	October 9, 2019 – To be reviewed by the Water and Wastewater Commission.
MBE/WBE:	<p>(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.</p>

These contracts will provide a continuous and reliable source for electrical services on an as-needed basis, for various City facilities. The electrical services will include commercial and industrial electrical installation, repairs, troubleshooting, and other related electrical services at over 300 City-owned facilities.

These contracts will replace an existing contract, which will expire on November 22, 2019. The requested authorization amounts for these contracts were determined using departmental estimates and historical spend.

An evaluation team with expertise in this area evaluated the offers and recommended these four contractors to provide these services based on applicable experience, technical program and proposed solution, pricing, local business preference and service-disabled veteran business enterprise.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$6,511,000
Optional Extension 1	1 yr.	\$2,337,000
Optional Extension 2	1 yr.	\$2,037,000
TOTAL	5 yrs.	\$10,885,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

PRICE ANALYSIS

- a) Solicitations: 272 notices were sent, including 11 MBE and 4 WBE firms with 2 M/WBE firms responding.
- b) Cost Analysis: The proposed contract represents a 6.5% decrease. The Index supports a 42% increase.

Solicitation Number:	RFP 8200 PAT3000REBID
Description:	Electrical Repairs and Related Services

		J.S. Electric, Inc.	Elk Electric, Inc.	Alterman, Inc	Facility Solutions Group
Evaluation Criteria	Max Points				
Technical Program and Proposed Solution	30	30	25	25	25
Applicable Experience	30	30	20	25	20
Price	27	22	27	21	24
Local Preference	10	0	10	10	10
SDVBE	3	0	0	0	0
Total	100	82.00	81.94	80.98	78.97

		JM Engineering	TDIndustries, Inc.	Environmental Lighting Service, LLC
Evaluation Criteria	Max Points			
Technical Program and Proposed Solution	30	15	15	5
Applicable Experience	30	20	10	10
Price	27	20	15	18
Local Preference	10	0	0	0
SDVBE	3	0	0	0
Total	100	54.95	40.33	32.54