



Recommendation for Action

File #: 19-3279, **Agenda Item #:** 29.

11/14/2019

Posting Language

Authorize negotiation and execution of four multi-term contracts for electrical repairs and related services with Alterman, Inc.; Elk Electric, Inc.; Facility Solutions Group, Inc. D/B/A FSG Facility Solutions Group, Inc.; and J.S. Electric, Inc. (MBE); each for up to five years for total contract amounts not to exceed \$10,885,000 divided among the contractors.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Convention Center Department; Austin Public Library; Austin Water; Aviation; Building Services Department; Parks and Recreation Department; Public Works.

Fiscal Note

Funding in the amount of \$2,170,333 is available in the Fiscal Year 2019-2020 Operating Budgets of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued a Request for Proposals (RFP) 8200 PAT3000REBID for these services. The solicitation issued on April 15, 2019 and it closed on May 7, 2019. Of the seven offers received, the recommended contractors submitted the best evaluated responsive offers. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=130598)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=130598>.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Paul Trimble, at 512-974-1714 or paul.trimble@austintexas.gov or Matthew Duree, at 512-974-6346 or matt.duree@austintexas.gov.

Council Committee, Boards and Commission Action:

October 8, 2019 - Recommended by the Airport Advisory Commission on a 7-1 vote, with Commissioner E. Sepulveda opposing and Commissioners Saulmon, Todd and Thies absent at this vote.

October 9, 2019 - Recommended by the Water and Wastewater Commission on a 9-0 vote, with Commissioners Parton and Schmitt absent.

Additional Backup Information:

These contracts will provide a continuous and reliable source for electrical services, on an as-needed basis, for various City facilities. The electrical services will include commercial and industrial electrical installation, repairs, troubleshooting, and other related electrical services at over 300 City-owned facilities.

These contracts will replace an existing contract, which will expire on November 22, 2019. The requested authorization amounts for these contracts were determined using departmental estimates and historical spend.

An evaluation team with expertise in this area evaluated the offers and recommended these four contractors to provide these services based on applicable experience, technical program and proposed solution, pricing, local business preference, and service-disabled veteran business enterprise.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$ 6,511,000
Optional Extension 1	1 yr.	\$ 2,337,000
Optional Extension 2	1 yr.	\$ 2,037,000
TOTAL	5 yrs.	\$10,885,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.