



## Recommendation for Action

**File #:** 19-3308, **Agenda Item #:** 40.

11/14/2019

### **Posting Language**

Authorize negotiation and execution of a multi-term cooperative contract with Oracle America, Inc., to provide technical cloud analytic services, for up to three years for a total contract amount not to exceed \$2,208,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

Austin Energy.

### **Fiscal Note**

Funding in the amount of \$710,000 is available in the Fiscal Year 2019-2020 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

The Purchasing Office has determined this contractor best meets the needs of the department to provide the services required at the best value for the City.

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>> or to, Jim Howard, at 512-974-2031 or [Jim.howard@austintexas.gov](mailto:Jim.howard@austintexas.gov) <<mailto:Jim.howard@austintexas.gov>>.

### **Council Committee, Boards and Commission Action:**

October 14, 2019 - Recommended unanimously by the Electric Utility Commission on an 8-0 vote, with Commissioners Collier-Brown, Funkhouser and Hopkins absent.

### **Additional Backup Information:**

The contract is for Oracle's Analytic Insights technology product, consisting of software, software maintenance and support, services and training. The Analytic Insights tool is currently used by Austin Energy to improve and protect revenue, identify meter malfunctions, monitor meter performance, and identify and prioritize billing exceptions. Analytic Insights is able to analyze, display, and organize meter data to increase operational efficiency, improve customer engagement, and assist with the implementation of preventable maintenance strategies.

Analytic Insights is an existing product that is currently used by Austin Energy and is manufactured by Oracle

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America, Inc. which is the only known provider.

The State Department of Information Resources establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	1 yr.	\$ 710,000
Optional Extension 1	1 yr.	\$ 749,000
Optional Extension 2	1 yr.	\$ 749,000
<b>TOTAL</b>	<b>3 yrs.</b>	<b>\$2,208,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.