



**Recommendation for  
Water & Wastewater Commission**

|  |   |
|--|---|
| <b>Commission Meeting Date:</b>  | November 13, 2019   |
| <b>Council Meeting Date:</b>   | December 5, 2019  |
| <b>Department:</b>   | Purchasing Department   |
| <b>Client:</b>   | Anna Bryan-Borja, Terry Delaney, Danielle Lord  |
| <b>SUBJECT</b>   |   |
| <p>Authorize award of a multi-term contract with AAA Fire &amp; Safety Equipment Company, Inc., to provide fire extinguishers and related services, for up to five years for a total contract amount not to exceed \$1,400,000. Austin Water's requested authorization is \$154,825.</p> |   |
| <b>AMOUNT AND SOURCE OF FUNDING</b>  |   |
| <p>Funding in the amount of \$28,385 is available in the Fiscal Year 2019-2020 Operating Budget of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.</p>   |   |
| <b>Purchasing Language:</b>  | <p>The Purchasing Office issued an Invitation for Bids (IFB) 7500 JOG1003 for these goods and services. The solicitation issued on July 22, 2019 and it closed on August 8, 2019. Of the four offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: <a href="#">Solicitation Documents</a></p> |
| <b>Prior Council Action:</b>   |   |
| <b>Boards and Commission Action:</b>   | November 13, 2019 – To be reviewed by the Water and Wastewater Commission.  |
| <b>MBE/WBE:</b>  | <p>This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.</p>  |

The contract will provide portable fire extinguishers, fire extinguisher services, and fire extinguisher training courses. The services include as-needed maintenance, repairs, recharging, and recycling of a variety of fire extinguisher types owned by the City.

This contract will also be used to ensure that all extinguishers, whether inside a City building or mounted in a City vehicle, are checked on an annual basis. Each inspection includes a thorough examination and testing of mechanical parts, extinguishing agents, and expelling means. Inspections meet all National and State inspection regulations and requirements to meet fire extinguisher code compliance.

The current contract expires on February 28, 2020. The requested authorization amount for the contract was determined using departmental estimates based on historical spend and future usage. The recommended contractor is the current provider for these goods and services.

**Contract Detail:**

| <b><u>Contract Term</u></b> | <b><u>Length of Term</u></b> | <b><u>Contract Authorization</u></b> |
|-----------------------------|------------------------------|--------------------------------------|
| Initial Term                | 3 yrs.                       | \$ 840,000                           |
| Optional Extension 1        | 1 yr.                        | \$ 280,000                           |
| Optional Extension 2        | 1 yr.                        | \$ 280,000                           |
| <b>TOTAL</b>                | <b>5 yrs.</b>                | <b>\$1,400,000</b>                   |

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**PRICE ANALYSIS**

- a) Solicitations: 167 notices were sent, including 2 MBE and 6 WBE firms with no M/WBE firms responding.
- b) Cost Analysis: The proposed contract represents a 5% increase. There was a 12% increase in Living Wage from previous contract.

**CITY OF AUSTIN  
 BID TABULATION  
 ANNUAL MAINTENANCE, REPAIR, REPLACEMENT AND RECYCLING OF FIRE EXTINGUISHERS**

Solicitation No. **IFB 7500 JOG1003**

RX No. **19060500559**

Opening Date: **7/30/2019**

Buyer(s): **Jo Gutierrez and Osiris Valdez**

**Special Instructions:** Bidder must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your bid.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

|                             |   |  |                           |   |
|-----------------------------|---|--|---------------------------|---|
| <b>Receipt No.</b>          | <b>1</b>                                    | <b>2</b>   | <b>3</b>                  | <b>5</b>                                |
| <b>Vendor Name</b>          | <b>Fire &amp; Life Safety America, Inc.</b> | <b>AAA Fire and Safety Equipment Company, Inc.</b> | <b>Cintas Corporation</b> | <b>Johnson Controls Fire Protection</b> |
| <b>Local Presence (Y/N)</b> | <b>N</b>                                    | <b>Y</b>   | <b>Y</b>                  | <b>N</b>                                |
| <b>MBE/WBE</b>              |   |  |                           |   |

**CATEGORY 1 - FIRE EXTINGUISHERS AND BRACKETS**

| ITEM | DESCRIPTION   | QTY | UNIT | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE |
|------|---|-----|------|------------|-------------|------------|-------------|------------|-------------|------------|-------------|
| 01   | Extinguisher, Fire Dry Chemical 2-1/2 lb U.L. Rating 1A:10BC with vehicle bracket<br>Badger #250 MB-1, Buckeye #13015 or buyer approved equal.<br>Mfg. & Product No.: <u>Badger ADV-250</u> | 275 | EA   | *          | *           | \$25.00    | \$6,875.00  | \$37.50    | \$10,312.50 | \$32.00    | \$8,800.00  |
| 02   | Extinguisher, Fire TYPE K _ 2.5 gallon, Amerex Wet Chemical Class K or buyer approved equal.<br>Mfg. & Product No.: <u>Badger WP-61</u>   | 38  | EA   | *          | *           | \$89.00    | \$3,382.00  | \$215.00   | \$8,170.00  | \$148.00   | \$5,624.00  |
| 03   | Extinguisher, Fire _ 3 gallon, Ansul R-102 Wet Chemical automated release system or buyer approved equal.<br>Mfg. & Product No.: <u>ANSUL R102</u>  | 1   | EA   | *          | *           | \$350.00   | \$350.00    | \$250.00   | \$250.00    | \$345.00   | \$345.00    |
| 04   | Extinguisher, Fire Triple Dry Chemical 5 lb., U.L. Rating 3A:40BC with wall bracket.<br>Badger #5 MB-6HB or buyer approved equal.<br>Mfg. & Product No.: <u>Badger ADV-550</u>              | 545 | EA   | *          | *           | \$35.00    | \$19,075.00 | \$46.50    | \$25,342.50 | \$33.00    | \$17,985.00 |
| 05   | Extinguisher, Fire CO2 w/Bracket 5 lb., with wall bracket Badger #B5V, Buckeye #45100 or buyer approved equal.<br>Mfg. & Product No.: <u>Badger B5V</u>                                     | 76  | EA   | *          | *           | \$99.00    | \$7,524.00  | \$200.00   | \$15,200.00 | \$131.00   | \$9,956.00  |
| 06   | Extinguisher, Fire ABC w/Bracket 5 lb. U.L. Rating 4A: with wall bracket.<br>Badger # or buyer approved equal.<br>Mfg. & Product No.: <u>Badger ADV-550</u>                                 | 60  | EA   | *          | *           | \$35.00    | \$2,100.00  | \$46.50    | \$2,790.00  | \$33.00    | \$1,980.00  |

**CITY OF AUSTIN  
 BID TABULATION  
 ANNUAL MAINTENANCE, REPAIR, REPLACEMENT AND RECYCLING OF FIRE EXTINGUISHERS**

**Solicitation No. IFB 7500 JOG1003**

**RX No. 19060500559**

**Opening Date: 7/30/2019**

**Buyer(s): Jo Gutierrez and Osiris Valdez**

**Special Instructions:** Bidder must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your bid.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

| Receipt No.          |   |     |    | 1                                |   | 2   |             | 3                  |             | 5                                |             |
|----------------------|---|-----|----|----------------------------------|---|---|-------------|--------------------|-------------|----------------------------------|-------------|
| Vendor Name          |   |     |    | Fire & Life Safety America, Inc. |   | AAA Fire and Safety Equipment Company, Inc. |             | Cintas Corporation |             | Johnson Controls Fire Protection |             |
| Local Presence (Y/N) |   |     |    | N                                |   | Y   |             | Y                  |             | N                                |             |
| MBE/WBE              |   |     |    |                                  |   |   |             |                    |             |                                  |             |
| 07                   | Extinguisher, Fire HALOTRON w/Bracket 5 lb. or buyer approved equal.<br>Mfg. & Product No.: <u>Badger 5HB-2</u>   | 10  | EA | *                                | * | \$125.00                                    | \$1,250.00  | \$245.00           | \$2,450.00  | \$156.00                         | \$1,560.00  |
| 08                   | Extinguisher, Fire TYPE K _ 6 liter, Amerex Wet Chemical Class K or buyer approved equal.<br>Mfg. & Product No.: <u>Badger WC-100</u>                                   | 66  | EA | *                                | * | \$149.00                                    | \$9,834.00  | \$245.00           | \$16,170.00 | \$148.00                         | \$9,768.00  |
| 09                   | Extinguisher, Fire HALOTRON w/Bracket 10 lb., or buyer approved equal.<br>Mfg. & Product No.: <u>Badger 11HB</u>  | 10  | EA | *                                | * | \$225.00                                    | \$2,250.00  | \$550.00           | \$5,500.00  | \$321.00                         | \$3,210.00  |
| 10                   | Extinguisher, Fire ABC w/Bracket 10 lb., U.L. Rating 4A:60BC with wall bracket.<br>Badger #10 MB-2H or buyer approved equal.<br>Mfg. & Product No.: <u>Badger ADV10</u> | 46  | EA | *                                | * | \$79.00                                     | \$3,634.00  | \$71.00            | \$3,266.00  | \$50.00                          | \$2,300.00  |
| 11                   | Extinguisher, Fire CO2 w/Bracket 10 lb. with wall bracket Badger #B10V, Buckeye #45600 or buyer approved equal.<br>Mfg. & Product No.: <u>Badger 10V</u>                | 322 | EA | *                                | * | \$132.00                                    | \$42,504.00 | \$245.00           | \$78,890.00 | \$173.00                         | \$55,706.00 |
| 12                   | Extinguisher, Fire Dry Chemical 10 lb. Amerex Model B456 with wall case or buyer approved equal.<br>Mfg. & Product No.: <u>Badger B10M</u>                              | 2   | EA | *                                | * | \$79.00                                     | \$158.00    | \$71.00            | \$142.00    | \$68.00                          | \$136.00    |
| 13                   | Extinguisher, Fire HALOTRON w/Bracket 11 lb. or buyer approved equal.<br>Mfg. & Product No.: <u>Badger 23082</u>  | 5   | EA | *                                | * | \$258.00                                    | \$1,290.00  | \$550.00           | \$2,750.00  | \$321.00                         | \$1,605.00  |
| 14                   | Extinguisher, Fire HALOTRON w/Bracket 15.5 lb. or buyer approved equal.<br>Mfg. & Product No.: <u>Badger 23097</u>  | 10  | EA | *                                | * | \$375.00                                    | \$3,750.00  | \$750.00           | \$7,500.00  | \$512.00                         | \$5,120.00  |

**CITY OF AUSTIN  
 BID TABULATION  
 ANNUAL MAINTENANCE, REPAIR, REPLACEMENT AND RECYCLING OF FIRE EXTINGUISHERS**

Solicitation No. **IFB 7500 JOG1003**

RX No. **19060500559**

Opening Date: **7/30/2019**

Buyer(s): **Jo Gutierrez and Osiris Valdez**

**Special Instructions:** Bidder must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your bid.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

| Receipt No.          |  |     |    | 1                                |   | 2   |             | 3                  |             | 5                                |             |
|----------------------|--|-----|----|----------------------------------|---|---|-------------|--------------------|-------------|----------------------------------|-------------|
| Vendor Name          |  |     |    | Fire & Life Safety America, Inc. |   | AAA Fire and Safety Equipment Company, Inc. |             | Cintas Corporation |             | Johnson Controls Fire Protection |             |
| Local Presence (Y/N) |  |     |    | N                                |   | Y   |             | Y                  |             | N                                |             |
| MBE/WBE              |  |     |    |                                  |   |   |             |                    |             |                                  |             |
| 15                   | Extinguisher, Fire CO2 w/Bracket 15 lb. with wall bracket Badger #B15V, Buckeye #46100 or buyer approved equal.<br>Mfg. & Product No.: <u>Badger B15V</u>                                  | 33  | EA | *                                | * | \$178.00                                    | \$5,874.00  | \$290.00           | \$9,570.00  | \$203.00                         | \$6,699.00  |
| 16                   | Extinguisher, Fire CO2 w/Bracket 20 lb., with wall bracket Badger #B20V, Buckeye #46600 or buyer approved equal.<br>Mfg. & Product No.: <u>AMEREX 331</u>                                  | 66  | EA | *                                | * | \$199.00                                    | \$13,134.00 | \$290.00           | \$19,140.00 | \$309.00                         | \$20,394.00 |
| 17                   | Extinguisher, Fire ABC w/Bracket 20 lb. U.L. Rating with wall bracket or buyer approved equal.<br>Mfg. & Product No.: <u>Badger ADV20</u>  | 22  | EA | *                                | * | \$99.00                                     | \$2,178.00  | \$135.00           | \$2,970.00  | \$94.00                          | \$2,068.00  |
| 18                   | Extinguisher, Fire Dry Chemical 20 lb., U.L. Rating 20A:80BC with vehicle bracket Badger #20 MB-6H, Buckeye #12114, or buyer approved equal.<br>Mfg. & Product No.: <u>Badger 20-MB-6H</u> | 260 | EA | *                                | * | \$99.00                                     | \$25,740.00 | \$135.00           | \$35,100.00 | \$94.00                          | \$24,440.00 |
| 19                   | Bracket, Fire Extinguisher Vehicle Mount Standard Duty 2-1/2 lb., Amerex #817 or buyer approved equal.<br>Mfg. & Product No.: <u>AMEREX #817</u>   | 15  | EA | *                                | * | \$9.00                                      | \$135.00    | \$15.00            | \$225.00    | \$6.00                           | \$90.00     |
| 20                   | Bracket, Fire Extinguisher Vehicle Mount Standard Duty 5 lb., Amerex #821, General CP-5RB or buyer approved equal.<br>Mfg. & Product No.: <u>AMEREX #821</u>                               | 30  | EA | *                                | * | \$11.00                                     | \$330.00    | \$23.00            | \$690.00    | \$6.00                           | \$180.00    |
| 21                   | Bracket, Fire Extinguisher Vehicle Mount Heavy Duty 5 lb., Beco 5DC, Harold Hard #124 or buyer approved equal.<br>Mfg. & Product No.: <u>LPI-809</u>                                       | 230 | EA | *                                | * | \$25.00                                     | \$5,750.00  | \$40.00            | \$9,200.00  | \$70.00                          | \$16,100.00 |

**CITY OF AUSTIN  
 BID TABULATION  
 ANNUAL MAINTENANCE, REPAIR, REPLACEMENT AND RECYCLING OF FIRE EXTINGUISHERS**

Solicitation No. IFB 7500 JOG1003

RX No. 19060500559

Opening Date: 7/30/2019

Buyer(s): Jo Gutierrez and Osiris Valdez

**Special Instructions:** Bidder must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your bid.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

| Receipt No.             |  |     |    | 1                                |   | 2   |            | 3                  |             | 5                                |             |
|-------------------------|--|-----|----|----------------------------------|---|---|------------|--------------------|-------------|----------------------------------|-------------|
| Vendor Name             |  |     |    | Fire & Life Safety America, Inc. |   | AAA Fire and Safety Equipment Company, Inc. |            | Cintas Corporation |             | Johnson Controls Fire Protection |             |
| Local Presence (Y/N)    |  |     |    | N                                |   | Y   |            | Y                  |             | N                                |             |
| MBE/WBE                 |  |     |    |                                  |   |   |            |                    |             |                                  |             |
| 22                      | Bracket, Fire Extinguisher Vehicle Mount Heavy Duty 10 lb., Beco 10 HD or buyer approved equal.<br>Mfg. & Product No.: LPI-809 | 230 | EA | *                                | * | \$29.00                                     | \$6,670.00 | \$50.00            | \$11,500.00 | \$97.00                          | \$22,310.00 |
| 23                      | Bracket, Fire Extinguisher Vehicle Mount Heavy Duty 20 lb., Beco 10 HD or buyer approved equal.<br>Mfg. & Product No.: LPI-810 | 230 | EA | *                                | * | \$39.00                                     | \$8,970.00 | \$65.00            | \$14,950.00 | \$113.00                         | \$25,990.00 |
| 24                      | Wheeled Unit, Fire Extinguisher 50 lb.,<br>Mfg. & Product No.: Badger 50MB   | 5   | EA | *                                | * | \$925.00                                    | \$4,625.00 | \$1,750.00         | \$8,750.00  | \$1,665.00                       | \$8,325.00  |
| 25                      | Wheeled Unit, Fire Extinguisher 100 lb.<br>Mfg. & Product No.: Badger 150MB  | 4   | EA | *                                | * | \$1,750.00                                  | \$7,000.00 | \$3,850.00         | \$15,400.00 | \$2,954.00                       | \$11,816.00 |
| 26                      | Wheeled Unit, Fire Extinguisher 125 lb.<br>Mfg. & Product No.: Badger 150MB  | 4   | EA | *                                | * | \$1,750.00                                  | \$7,000.00 | \$3,850.00         | \$15,400.00 | \$2,171.00                       | \$8,684.00  |
| 27                      | Wheeled Unit, Fire Extinguisher 150 lb.<br>Mfg. & Product No.: 150RB   | 3   | EA | *                                | * | \$1,750.00                                  | \$5,250.00 | \$4,500.00         | \$13,500.00 | \$2,343.00                       | \$7,029.00  |
| <b>CATEGORY 1 TOTAL</b> |  |     |    | *                                |   | \$196,632.00                                |            | \$335,128.00       |             | \$278,220.00                     |             |

**CITY OF AUSTIN  
 BID TABULATION  
 ANNUAL MAINTENANCE, REPAIR, REPLACEMENT AND RECYCLING OF FIRE EXTINGUISHERS**

Solicitation No. **IFB 7500 JOG1003**

RX No. **19060500559**

Opening Date: **7/30/2019**

Buyer(s): **Jo Gutierrez and Osiris Valdez**

**Special Instructions:** Bidder must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your bid.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

|                             |   |  |                           |   |
|-----------------------------|---|--|---------------------------|---|
| <b>Receipt No.</b>          | <b>1</b>                                    | <b>2</b>   | <b>3</b>                  | <b>5</b>                                |
| <b>Vendor Name</b>          | <b>Fire &amp; Life Safety America, Inc.</b> | <b>AAA Fire and Safety Equipment Company, Inc.</b> | <b>Cintas Corporation</b> | <b>Johnson Controls Fire Protection</b> |
| <b>Local Presence (Y/N)</b> | <b>N</b>                                    | <b>Y</b>   | <b>Y</b>                  | <b>N</b>                                |
| <b>MBE/WBE</b>              |   |  |                           |   |

**CATEGORY 2- FIRE EXTINGUISHER AND VEND HOOD SERVICE**

| ITEM | DESCRIPTION  | QTY | UNIT | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE |
|------|--|-----|------|------------|-------------|------------|-------------|------------|-------------|------------|-------------|
| 28   | Recharge/Refill: ABC Multipurpose 2-1/2 lb.        | 219 | EA   | *          | *           | \$7.00     | \$1,533.00  | \$28.00    | \$6,132.00  | \$21.00    | \$4,599.00  |
| 29   | Recharge/Refill: ABC Multipurpose 5 lb.            | 672 | EA   | *          | *           | \$13.00    | \$8,736.00  | \$33.00    | \$22,176.00 | \$23.00    | \$15,456.00 |
| 30   | Recharge/Refill: HALOTRON 5 lb.                    | 10  | EA   | *          | *           | \$50.00    | \$500.00    | \$150.00   | \$1,500.00  | \$120.00   | \$1,200.00  |
| 31   | Recharge/Refill: TYPE K 6 liter                    | 15  | EA   | *          | *           | \$79.00    | \$1,185.00  | \$40.00    | \$600.00    | \$111.00   | \$1,665.00  |
| 32   | Recharge/Refill: HALOTRON 9 lb.                    | 10  | EA   | *          | *           | \$100.00   | \$1,000.00  | \$200.00   | \$2,000.00  | \$216.00   | \$2,160.00  |
| 33   | Recharge/Refill: ABC Multipurpose 10 lb.           | 87  | EA   | *          | *           | \$15.00    | \$1,305.00  | \$35.00    | \$3,045.00  | \$26.00    | \$2,262.00  |
| 34   | Recharge/Refill: HALOTRON 11 lb.                   | 5   | EA   | *          | *           | \$195.00   | \$975.00    | \$200.00   | \$1,000.00  | \$264.00   | \$1,320.00  |
| 35   | Recharge/Refill: HALOTRON 15.5 lb.                 | 10  | EA   | *          | *           | \$250.00   | \$2,500.00  | \$450.00   | \$4,500.00  | \$372.00   | \$3,720.00  |
| 36   | Recharge/Refill: ABC Multipurpose 20 lb.           | 56  | EA   | *          | *           | \$25.00    | \$1,400.00  | \$37.00    | \$2,072.00  | \$33.00    | \$1,848.00  |
| 37   | Recharge/Refill: BC Dry Chemical 20 lb.            | 33  | EA   | *          | *           | \$1.00     | \$33.00     | \$37.00    | \$1,221.00  | \$33.00    | \$1,089.00  |
| 38   | Recharge/Refill: Carbon Dioxide (CO2) 5 lb.        | 49  | EA   | *          | *           | \$13.00    | \$637.00    | \$45.00    | \$2,205.00  | \$26.00    | \$1,274.00  |
| 39   | Recharge/Refill: Carbon Dioxide (CO2) 10 lb.       | 55  | EA   | *          | *           | \$10.00    | \$550.00    | \$65.00    | \$3,575.00  | \$34.00    | \$1,870.00  |
| 40   | Recharge/Refill: Carbon Dioxide (CO2) 15 lb.       | 11  | EA   | *          | *           | \$15.00    | \$165.00    | \$70.00    | \$770.00    | \$39.00    | \$429.00    |
| 41   | Recharge/Refill: Carbon Dioxide (CO2) 20 lb.       | 11  | EA   | *          | *           | \$18.00    | \$198.00    | \$80.00    | \$880.00    | \$41.00    | \$451.00    |
| 42   | Recharge/Refill: Water Pressure 2-1/2 Gal, Class A | 11  | EA   | *          | *           | \$12.00    | \$132.00    | \$32.00    | \$352.00    | \$56.00    | \$616.00    |
| 43   | Recharge/Refill: Wheeled Unit, 50 lb.              | 5   | EA   | *          | *           | \$300.00   | \$1,500.00  | \$175.00   | \$875.00    | \$195.00   | \$975.00    |
| 44   | Recharge/Refill: Wheeled Unit, 100 lb.             | 4   | EA   | *          | *           | \$600.00   | \$2,400.00  | \$300.00   | \$1,200.00  | \$218.00   | \$872.00    |
| 45   | Recharge/Refill: Wheeled Unit, 125 lb.             | 4   | EA   | *          | *           | \$600.00   | \$2,400.00  | \$400.00   | \$1,600.00  | \$244.00   | \$976.00    |
| 46   | Recharge/Refill: Wheeled Unit, 150 lb.             | 3   | EA   | *          | *           | \$900.00   | \$2,700.00  | \$450.00   | \$1,350.00  | \$379.00   | \$1,137.00  |

**CITY OF AUSTIN  
 BID TABULATION  
 ANNUAL MAINTENANCE, REPAIR, REPLACEMENT AND RECYCLING OF FIRE EXTINGUISHERS**

**Solicitation No. IFB 7500 JOG1003**

**RX No. 19060500559**

**Opening Date: 7/30/2019**

**Buyer(s): Jo Gutierrez and Osiris Valdez**

**Special Instructions:** Bidder must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your bid.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

| Receipt No.             |  |      |    | 1                                |   | 2   |            | 3                  |            | 5                                |            |
|-------------------------|--|------|----|----------------------------------|---|---|------------|--------------------|------------|----------------------------------|------------|
| Vendor Name             |  |      |    | Fire & Life Safety America, Inc. |   | AAA Fire and Safety Equipment Company, Inc. |            | Cintas Corporation |            | Johnson Controls Fire Protection |            |
| Local Presence (Y/N)    |  |      |    | N                                |   | Y   |            | Y                  |            | N                                |            |
| MBE/WBE                 |  |      |    |                                  |   |   |            |                    |            |                                  |            |
| 47                      | Testing, Hydro-Hydrostatic: ABC Multipurpose 2-1/2 lb.<br>As per City of Austin Fire Code.   | 88   | EA | *                                | * | \$6.00                                      | \$528.00   | \$33.00            | \$2,904.00 | \$25.00                          | \$2,200.00 |
| 48                      | Testing, Hydro-Hydrostatic: ABC Multipurpose 5 lb.<br>As per City of Austin Fire Code.   | 153  | EA | *                                | * | \$6.00                                      | \$918.00   | \$33.00            | \$5,049.00 | \$28.00                          | \$4,284.00 |
| 49                      | Testing, Hydro-Hydrostatic: TYPE K 6 liter<br>As per City of Austin Fire Code.   | 15   | EA | *                                | * | \$6.00                                      | \$90.00    | \$33.00            | \$495.00   | \$133.00                         | \$1,995.00 |
| 50                      | Testing, Hydro-Hydrostatic: ABC Multipurpose 10 lb.<br>As per City of Austin Fire Code.  | 27   | EA | *                                | * | \$6.00                                      | \$162.00   | \$33.00            | \$891.00   | \$32.00                          | \$864.00   |
| 51                      | Testing, Hydro-Hydrostatic: ABC Multipurpose 20 lb.<br>As per City of Austin Fire Code.  | 11   | EA | *                                | * | \$6.00                                      | \$66.00    | \$33.00            | \$363.00   | \$40.00                          | \$440.00   |
| 52                      | Testing, Hydro-Hydrostatic: BC Dry Chemical 20 lb.<br>As per City of Austin Fire Code.   | 27   | EA | *                                | * | \$1.00                                      | \$27.00    | \$33.00            | \$891.00   | \$40.00                          | \$1,080.00 |
| 53                      | Testing, Hydro-Hydrostatic: Carbon Dioxide (CO2) 5 lb.<br>As per City of Austin Fire Code.   | 49   | EA | *                                | * | \$12.00                                     | \$588.00   | \$20.00            | \$980.00   | \$32.00                          | \$1,568.00 |
| 54                      | Testing, Hydro-Hydrostatic: Carbon Dioxide (CO2) 10 lb.<br>As per City of Austin Fire Code.  | 44   | EA | *                                | * | \$12.00                                     | \$528.00   | \$20.00            | \$880.00   | \$40.00                          | \$1,760.00 |
| 55                      | Testing, Hydro-Hydrostatic: Carbon Dioxide (CO2) 15 lb.<br>As per City of Austin Fire Code.  | 11   | EA | *                                | * | \$12.00                                     | \$132.00   | \$20.00            | \$220.00   | \$47.00                          | \$517.00   |
| 56                      | Testing, Hydro-Hydrostatic: Carbon Dioxide (CO2) 20 lb.<br>As per City of Austin Fire Code.  | 11   | EA | *                                | * | \$12.00                                     | \$132.00   | \$20.00            | \$220.00   | \$49.00                          | \$539.00   |
| 57                      | Testing, Hydro-Hydrostatic: Wheeled Unit, 50 lb.<br>As per City of Austin Fire Code.   | 5    | EA | *                                | * | \$25.00                                     | \$125.00   | \$110.00           | \$550.00   | \$217.00                         | \$1,085.00 |
| 58                      | Testing, Hydro-Hydrostatic: Wheeled Unit, 100 lb.<br>As per City of Austin Fire Code.  | 4    | EA | *                                | * | \$25.00                                     | \$100.00   | \$110.00           | \$440.00   | \$242.00                         | \$968.00   |
| 59                      | Testing, Hydro-Hydrostatic: Wheeled Unit, 125 lb.<br>As per City of Austin Fire Code.  | 4    | EA | *                                | * | \$25.00                                     | \$100.00   | \$110.00           | \$440.00   | \$271.00                         | \$1,084.00 |
| 60                      | Testing, Hydro-Hydrostatic: Wheeled Unit, 150 lb.<br>As per City of Austin Fire Code.  | 3    | EA | *                                | * | \$25.00                                     | \$75.00    | \$110.00           | \$330.00   | \$421.00                         | \$1,263.00 |
| 61                      | Inspection: Fire Extinguisher<br>cost for inspecting a fire extinguisher.  | 1720 | EA | *                                | * | \$2.00                                      | \$3,440.00 | \$5.25             | \$9,030.00 | \$1.00                           | \$1,720.00 |
| 62                      | Inspection: Visual inspection of all fire extinguishers at a City facility<br>per para. 8.1 of the specifications. <b>Cost per City facility<br/>inspection.</b> | 125  | EA | *                                | * | \$2.00                                      | \$250.00   | \$75.00            | \$9,375.00 | \$65.00                          | \$8,125.00 |
| <b>CATEGORY 2 TOTAL</b> |  |      |    | *                                |   | \$37,110.00                                 |            | \$90,111.00        |            | \$73,411.00                      |            |



**CITY OF AUSTIN  
 BID TABULATION  
 ANNUAL MAINTENANCE, REPAIR, REPLACEMENT AND RECYCLING OF FIRE EXTINGUISHERS**

Solicitation No. IFB 7500 JOG1003

RX No. 19060500559

Opening Date: 7/30/2019

Buyer(s): Jo Gutierrez and Osiris Valdez

**Special Instructions:** Bidder must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your bid.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

|                             |                                  |   |                    |                                  |
|-----------------------------|----------------------------------|---|--------------------|----------------------------------|
| <b>Receipt No.</b>          | <b>1</b>                         | <b>2</b>                                    | <b>3</b>           | <b>5</b>                         |
| <b>Vendor Name</b>          | Fire & Life Safety America, Inc. | AAA Fire and Safety Equipment Company, Inc. | Cintas Corporation | Johnson Controls Fire Protection |
| <b>Local Presence (Y/N)</b> | N                                | Y   | Y                  | N                                |
| <b>MBE/WBE</b>              |                                  |   |                    |                                  |

**CATEGORY 3 - FIRE EXTINGUISHER INSPECTION AND REPAIR SERVICE**

| ITEM                    | DESCRIPTION  | QTY | UNIT | UNIT PRICE | TOTAL PRICE | UNIT PRICE  | TOTAL PRICE | UNIT PRICE  | TOTAL PRICE | UNIT PRICE | TOTAL PRICE |
|-------------------------|--|-----|------|------------|-------------|-------------|-------------|-------------|-------------|------------|-------------|
| 63                      | Repair: Fire Extinguisher, Hourly Labor Rate   | 458 | HR   | *          | *           | \$22.00     | \$10,076.00 | NO BID      | NO BID      | \$70.00    | \$32,060.00 |
| 64                      | Pick up & Delivery Charge<br>(Includes recycling and removal or replacement of ALL fire extinguishers including overstock, unwanted, condemned, unsafe or unserviceable fire extinguishers.) | 79  | EA   | *          | *           | \$45.00     | \$3,555.00  | \$4.50      | \$355.50    | \$35.00    | \$2,765.00  |
| <b>CATEGORY 3 TOTAL</b> |  |     |      | *          | *           | \$13,631.00 | \$355.50    | \$34,825.00 |             |            |             |

**CATEGORY 4 - TRAINING: Contractor shall provide all equipment and materials for the training, including substances for setting controlled fires and extinguishing the fires.**

| ITEM                        | DESCRIPTION  | QTY | UNIT | UNIT PRICE | TOTAL PRICE | UNIT PRICE   | TOTAL PRICE  | UNIT PRICE   | TOTAL PRICE | UNIT PRICE | TOTAL PRICE |
|-----------------------------|--|-----|------|------------|-------------|--------------|--------------|--------------|-------------|------------|-------------|
| 66                          | Training in the use of fire extinguishers at a City facility.<br>(City estimates 263 Hrs of training per year) | 263 | HRS  | *          | *           | \$1.00       | \$263.00     | \$300.00     | \$78,900.00 | \$70.00    | \$18,410.00 |
| <b>CATEGORY 4 TOTAL</b>     |  |     |      | *          | *           | \$263.00     | \$78,900.00  | \$18,410.00  |             |            |             |
| <b>CATEGORY 1 - 4 TOTAL</b> |  |     |      | *          | *           | \$247,636.00 | \$504,494.50 | \$404,866.00 |             |            |             |

Note: \* Deemed non-responsive - Did not meet requirements of the solicitation

Award Method: By one total

Prepared By: Carol Shelton

Approved By: Osiris Valdez

Yellow notates award.