



Recommendation for Action

File #: 19-3443, **Agenda Item #:** 36.

12/5/2019

Posting Language

Authorize award of a multi-term contract with Nachurs Alpine Solutions, LLC, to provide de-icing materials for airfield pavement surfaces, for up to five years for a total contract amount not to exceed \$600,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Aviation.

Fiscal Note

Funding in the amount of \$100,000 is available in the Fiscal Year 2019-2020 Operating Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 8100 PAT1019 for these goods. The solicitation issued on August 12, 2019 and it closed on September 10, 2019. The recommended contractor submitted the only responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=132357.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or

AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Paul Trimble, at 512-974-1714 or paul.trimble@austintexas.gov <<mailto:paul.trimble@austintexas.gov>>.

Council Committee, Boards and Commission Action:

November 12, 2019 - Recommended by the Airport Advisory Commission on a 8-0 vote, with Commissioners V. Sepulveda and Watry absent.

Additional Backup Information:

The contract will provide de-icing materials to be applied by Aviation staff to airfield pavement surfaces at Austin-Bergstrom International Airport during winter weather operations. The de-icing of airfield pavement surfaces is regulated by the Federal Aviation Administration (FAA) to ensure the safety of passengers. Safety

requirements are listed by the FAA under Advisory Circular AC 150/5200-30C, Airport Winter Safety and Operations.

Authorization amounts for this contract are based on departmental estimates and historical spend. If the City is unable to secure a contract, the City will be forced to procure these goods on an as-needed basis, which may result in higher prices and longer lead times.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	2 yrs.	\$240,000
Optional Extension 1	1 yr.	\$120,000
Optional Extension 2	1 yr.	\$120,000
Optional Extension 3	1 yr.	\$120,000
TOTAL	5 yrs.	\$600,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.