



## **HARRY GIBBS, CCIM, CIPS**

The following highlights my commercial real estate and related experience.

Texas licensed broker since 1980

BBA - University of Texas, Austin - double major in Real Estate & Urban Land Development & Finance

CCIM since 1996 (Certified Commercial Investment Member)

Graduate of Texas REALTOR Leadership Program WTEC 2007

Member of Central Texas Commercial Association of REALTORS (CTCAR) a 26-county commercial overlay board

2012 Vice-Chairman of Public Policy Committee, TAR

Past Member & Vice Chair - Land Use Sub Committee, TAR

REALTORS Commercial Alliance appointee/trustee to the Texas REALTOR Political Action Committee (Commercial TREPAC Trustee).

Served on the TAR Commercial Forms Committee charged with updating and developing contracts, leases, and related forms and addenda.

Texas REALTOR Leadership Program Facilitator/Instructor, statewide TAR Spokesperson Training Instructor

Past Commissioner and Chairman of the City of Georgetown, Texas Planning and Zoning Commission

Member & current Chairman of the Williamson Central Appraisal District

Past President (twice) of Georgetown Sunrise Rotary Club

Special Commissioner for condemnation hearings in Williamson County

I believe in our industry and private property rights, and I support both through my commercial practice and my industry participation as shown above.

My sales and leasing experiences encompass multiple facets of commercial real estate, including office, retail, restaurant, and industrial leases. Sales experiences include multi-family, warehouse, commercial buildings, office buildings, commercial sites, office condos, land, a restaurant, and a motel. In addition, I have worked extensively with tenants and landlords supervising tenant finish out. In the past, I have owned and currently own, land and buildings personally, and professionally, through business partnerships.

Throughout the process of property ownership, (pre-purchase, due diligence, purchase, ownership, marketing, and sale), I have gained valuable insight into prospective seller and purchaser concerns and decisions.

In 2007, my wife Avis Wukasz was Chairman of the Texas Association of REALTORS traveling throughout Texas we were able to build and strengthen friendships and establish new relationships. That particular trip was the catalyst to the development of a particularly unique skill, the ability to assemble a team of top-notch real estate professionals statewide. In addition to that unique year, I have had the privilege to serve as an instructor across the state, from Amarillo to Houston, Midland to College Station, and numerous points in between, which has provided me with the resources, should the need arise, to create a commercial team to market and sell properties in some of the key cities throughout Texas: Abilene, Amarillo, Austin, Bryan-College Station, Corpus Christi, Dallas, Fort Worth, McAllen, Midland, Odessa, San Angelo, San Antonio, The Rio Grande Valley, Waco, and Wichita Falls.

In times of uncertainty and sometimes chaos, competence may be difficult to judge and find. We believe competence generates confidence, and we are confident we can help you make better commercial real estate decisions.