



Recommendation for Action

File #: 20-1030, **Agenda Item #:** 38.

2/6/2020

Posting Language

Authorize an amendment to an existing cooperative contract with Dell Marketing LP, for continued Dell hardware products, maintenance and support, software as a service, subscription services, software licenses, and related services, for an increase in the amount of \$18,000,000, for a revised contract amount not to exceed \$47,250,000.

(Note: The contract was awarded in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, goals were not established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Energy; Communications and Technology Management.

Fiscal Note

Funding in the amount of \$2,550,000 is available in the Fiscal Year 2019-2020 Operating Budget of Austin Energy. Funding in the amount of \$3,750,000 is available in the Fiscal Year 2019-2020 Operating Budget of the Communications and Technology Management Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Contract Amendment.

Prior Council Action:

March 2, 2017 - Council approved the original contract, item 24, on an 11-0 vote.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to Brett Hardy, at 512-322-6122 or Brett.Hardy@austintexas.gov <<mailto:Brett.Hardy@austintexas.gov>>.

Council Committee, Boards and Commission Action:

January 13, 2020 - Recommended by the Electric Utility Commission on an 8-0-1 vote, with Commissioner Wray recused and Commissioners Collier-Brown and Funkhouser absent.

Additional Backup Information:

The proposed amendment will provide continuity for the purchase of Dell hardware products, software as a service, subscription services, software licenses, and support services including installation, implementation,

consulting, and maintenance for Austin Energy and the Communications and Technology Management (CTM). Additional funding is needed due to unanticipated expenditures that caused accelerated spending against the original authorization that was requested. These products are used to conduct daily operations throughout the City and meet information technology infrastructure requirements. The contract helps facilitate the upgrade, renewal and consolidation of each department's Dell hardware portfolio including related maintenance and support services, and the purchase of new technology, hardware and related maintenance and support services on an as-needed basis.

This proposed amendment will increase the authorization allowing Austin Energy and CTM to continue to purchase of Dell hardware and software products, professional services, and maintenance in support of daily City operations and key information technology infrastructure and application management tools.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Current Contract Authorization</u>	<u>Requested Additional Authorization</u>	<u>Revised Total Authorization</u>
Initial Term	5 yrs.	\$29,250,000		\$29,250,000
Proposed Amendment			\$18,000,000	\$18,000,000
TOTALS	5 yrs.	\$29,250,000	\$18,000,000	\$47,250,000

Note: Contract Authorization amounts are based on the City's estimated annual usage