



Recommendation for Action

File #: 20-1068, **Agenda Item #:** 39.

2/6/2020

Posting Language

Authorize negotiation and execution of a contract with High Performance SmarteBuilding, LLC, D/B/A SmarteBuilding, to provide SmarteBuilding software subscription and support services, for a term of five years for a total contract amount not to exceed \$2,000,000.

(Note: Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$267,000 is available in the Fiscal Year 2019-2020 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Sole Source.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to Paula Barriffe, at 512-322-6118 or Paula.Barriffe@austintexas.gov <<mailto:Paula.Barriffe@austintexas.gov>>.

Council Committee, Boards and Commission Action:

January 13, 2020 - Recommended by the Electric Utility Commission on a 7-0 vote, with Commissioners Hadden and Reed off the dais, and Commissioners Collier-Brown and Funkhouser absent.

January 21, 2010 - Recommended by the Resource Management Commission on a 6-0 vote, with Commissioners Dielmann, Brenneman, Chavarria and Smith absent and one vacancy.

Additional Backup Information:

The contract will provide continued multi-use online subscription and support services for a cloud-based Information Management System designed to reduce energy consumption during times of peak demand. The software subscription will provide Austin Energy customers with an easy-to-use, real-time view of their daily energy consumption and alerts to tier-pricing changes to better manage their consumption. The software enables utility customers to be active in the savings process and have the information necessary to manage peak consumption and cost. The contract will allow for the expansion of system applications including a cloud-based platform and application services for use in Energy Conservation Audit and Disclosure compliance and

rate estimation analysis.

High Performance SmarteBuilding, LLC, D/B/A SmarteBuilding collects energy usage as an automated benchmarking service. It also includes data storage and access capacity not available with other products and services currently on the market. High Performance SmarteBuilding, LLC, D/B/A SmarteBuilding is the sole developer and authorized distributor for the proprietary, cloud-base Information Management System software platform and application. Therefore, it is the sole source provider of the products and services to be provided under this contract.