



Recommendation for Action

File #: 20-1071, **Agenda Item #:** 42.

2/6/2020

Posting Language

Authorize negotiation and execution of a contract with Mitsubishi Electric Power Products Inc., or one of the other qualified offerors to Request For Proposals 1100 DMD3006, to provide a gas-insulated switchgear and related services, for a total contract amount not to exceed \$6,000,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established. However, the recommended contractor identified subcontracting opportunities).

Lead Department

Purchasing Office.

Client Department(s)

Austin Energy.

Fiscal Note

Funding is available in the Fiscal Year 2019-2020 Capital Budget of Austin Energy.

Purchasing Language:

The Purchasing Office issued a Request for Proposals (RFP) 1100 DMD3006 for these goods and services. The solicitation issued on January 28, 2019 and it closed on April 11, 2019. Of the three offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=128173)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=128173>.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or

AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Sandy Brandt, at 512-322-6594 or Sandy.Brandt@austintexas.gov <<mailto:Sandy.Brandt@austintexas.gov>>.

Council Committee, Boards and Commission Action:

January 13, 2020 - Recommended by the Electric Utility Commission on a 7-0 vote, with Commissioners Hadden and Reed off the dais, and Commissioners Collier-Brown and Funkhouser absent.

Additional Backup Information:

The contract is for a 145kV gas-insulated switchgear at the new Rainey Street Substation in the downtown Austin area, which is scheduled to be operational in the fall of 2021. The contractor will design, fabricate,

deliver, install, test and commission the switchgear and will also provide support and maintenance services for the life of the equipment. Switchgear is required to connect and disconnect components to and from the electrical system, providing protection to Austin Energy's power transformers.

Currently, electricity in the downtown area is serviced by Seaholm and Brackenridge substations. The Downtown Austin Plan adopted by Council in 2012 identified the need for a new substation to support continued growth in the area and to allow the Brackenridge substation to be taken offline for upgrades.

An evaluation team with expertise in this area evaluated the offers and scored Mitsubishi Electric Power Products Inc. as the best to provide these services based on technical solution and plan, experience and qualifications, total evaluated price, local business preference and service-disabled veteran business enterprise.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing new contract negotiations.