



Recommendation for Action

File #: 20-1072, **Agenda Item #:** 43.

2/6/2020

Posting Language

Authorize negotiation and execution of two cooperative contracts with Dell Marketing LP and Sirius Computer Solutions, Inc., D/B/A Sirius Computer Solutions, for hardware, software, professional services and related maintenance support services, each for a term of 47 months in an amount not to exceed \$34,000,000 divided between the contractors.

(Note: These procurements were reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program For the goods and services required for these procurements, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$1,200,000 is available in the Fiscal Year 2019-2020 Operating Budget of Austin Energy. Funding in the amount of \$25,000,000 is available in the Fiscal Year 2019-2020 Capital Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple vendors within this cooperative purchasing program were reviewed for these goods and services. The Purchasing Office has determined these contractors best meet the needs of the department to provide the goods and services required at the best value for the City.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to Brett Hardy, at 512-322-6122 or Brett.Hardy@austintexas.gov <<mailto:Brett.Hardy@austintexas.gov>>.

Council Committee, Boards and Commission Action:

January 13, 2020 - Recommended by the Electric Utility Commission on an 8-0-1 vote, with Commissioner Wray recused and Commissioners Collier-Brown and Funkhouser absent.

Additional Backup Information:

These contracts are to provide hardware, software, professional services and related maintenance support services necessary to successfully implement the Austin Energy information technology (IT) Strategic Infrastructure Transformation Program from hardware-based technology to software defined data center,

networking and security platforms. This transformation program will modernize Austin Energy's information technology network by becoming more effective, supportable and capable of providing agile services aligned to architectural guiding principles. Additionally, these contracts will provide for the training, support and operational model required for successful management of these new capabilities. This will enable Austin Energy to have a future-ready modern software-defined datacenter with cross-site disaster recovery capabilities that is easier to manage with lower total cost and at lower risk.

The Austin Energy IT Strategic Infrastructure Transformation Program is being undertaken to improve enterprise technology capabilities. The purpose of this effort is to provide users, application owners and IT administrative staff with secure, easy access to applications and solutions that require fewer login credentials, as well as the ability to collaborate across and beyond Austin Energy, and improve security and auditing. The key strategic objectives were developed by aligning desired business outcomes with organizational dimensions.

- **Simplify the User Experience:** To simplify and improve user access to applications and information inside and outside of Austin Energy
- **Enable Collaboration:** Simplify the ability for Austin Energy staff to collaborate within the organization and with colleagues from other agencies
- **Protect Resources:** Improve the security stature of Austin Energy
- **Facilitate Technology Innovation:** Establish a strong foundation to prepare Austin Energy for its cloud future

The program will further enable business outcomes that improve business continuity, and further operational excellence initiatives.

The State of Texas Department of Information Resources cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.