



Recommendation for Action

File #: 20-1086, **Agenda Item #:** 47.

2/6/2020

Posting Language

Authorize amendments to the existing contracts with Champion National Security, Inc., Securitas Security Services USA Inc., and Whelan Security Co., to provide continued security guard services, for an increase in the amount of \$11,250,000, and to extend the term for up to two years, for revised contract amounts not to exceed \$23,902,042 divided among the contractors.

(Note: These contracts were reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for these contracts, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

All City departments.

Fiscal Note

Funding in the amount of \$3,208,334 is available in the Fiscal Year 2019-2020 Operating Budget of various City departments. Funding for the remaining contract terms are contingent upon available funding in future budgets.

Purchasing Language:

Contract Amendments.

Prior Council Action:

March 2, 2017 - Council approved initial two year contract with no extension options, item 25, on an 11-0 vote.

January 31, 2019 - Council approved an amended extension term of one year, item 22, on a 10-0 vote, with Council Member Flannigan absent.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to Erin D'Vincent, at 512-974-3070 or erin.dvincent@austintexas.gov <<mailto:erin.dvincent@austintexas.gov>>.

Additional Backup Information:

In October 2016, the Purchasing Office issued Request for Proposals (RFP) 7400 RWS0501 for security guard services. The City held several evaluation meetings and determined Champion National Security, Inc., Securitas Security Services USA Inc., and Whelan Security Co. to be the best evaluated offerors to provide these services. These Contractors have been performing these services since March 2017 when the contracts

were executed.

In March 2017, the original Recommendation for Council Action (RCA) was brought forward and only the initial two year term of the contracts was approved. In January 2019, another RCA was brought forward to extend the terms for up to three years. That motion was amended, and one year extensions were approved. These proposed amendments are to allow for the continuation of service for up to two years to provide sufficient time to start insourcing City employee security guard services.

These services are currently used by several City departments, with the largest users being Austin Water, Building Services Department, Municipal Court, Austin Public Health, and the Austin Public Library. The current contracts expire March 14, 2020. Approval of these proposed amendments will allow for the continuation of security guard services under contracted rates. The City is currently reviewing services provided under these contracts as per the direction of Council Resolution 20190822-067. It is anticipated that some of the work provided under these contracts will be insourced over the next one to two years. Since the analysis and plan for bringing these positions in house is not yet complete, this request is based on incomplete knowledge of the results. If Council wants to limit this action to only approve the next contract terms of one year, that would be acceptable to staff.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Current Contract Authorization</u>	<u>Requested Additional Authorization</u>	<u>Revised Total Authorization</u>
Initial Term	2 yrs.	\$ 8,407,063		\$ 8,407,063
Extension Option 1	1 yr.	\$ 4,244,979		\$ 4,244,979
Proposed Amendment	2 yrs.		\$11,250,000	\$11,250,000
TOTALS	5 yrs.	\$12,652,042	\$11,250,000	\$23,902,042

Note: Contract Authorization amounts are based on the City's estimated annual usage