



Recommendation for Action

File #: 20-1263, **Agenda Item #:** 50.

2/6/2020

Posting Language

Authorize negotiaion and execution of an amendment to an existing cooperative contract with Axon Enterprise, Inc., to provide bundled Tasers, body worn camera systems including peripherals, and software, support and storage, for an increase in the amount of \$37,514,933 and to extend the term by three years, for a revised total contract amount not to exceed \$48,268,312.

(Note: This contract was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this contract, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Police Department; Communications and Technology Management.

Fiscal Note

Funding in the amount of \$3,117,792 is available in the Fiscal Year 2019-2020 Operating Budget of the Austin Police Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Contract Amendment.

Prior Council Action:

December 14, 2017 - Council approved the original contract, item 94, on an 11-0 vote.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to Gil Zilkha, at 512-974-2696 or Gil.Zilkha@austintexas.gov <<mailto:Gil.Zilkha@austintexas.gov>>.

Additional Backup Information:

The proposed amendment will incorporate the scope of work from a previous and current contracts for Tasers, body worn cameras, and software into one agreement with Axon Enterprises Inc. The amendment will include the scope of work from a previous Taser contract which expired January 22, 2020, and also replaces the first body worn camera contract which is set to expire April 9, 2022. In lieu of creating a new contract, this amendment will leverage existing valuable, technical, service level agreements into one contract. It also provides discounts on emerging technologies by bundling pricing through the Officer Safety Plan. The current

Taser model has reached its end of life and all future models are only available as a service in this new business model. This bundle will include deployment of the Axon Body 3 body worn camera, the Taser 7, and several advanced software applications to enhance use of the Evidence.com platform. The plan provides warranty of all equipment as well as maintenance, upgrades, repair services, and cloud storage of all data. This amendment also provides the Austin Police Department with replacement Tasers and includes batteries, holsters, field cartridges, and simulation cartridges to support annual usage. Body worn cameras will be refreshed or replaced at a minimum of every 30 months after each deployment. The software applications include Axon Performance, Aware, and Axon Standards and will allow the department to set the metrics recommended in the City Auditor's report of the body worn camera program.

The State of Texas Department of Information Resources (DIR) cooperative establishes competitively bid contracts that may be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Current Contract Authorization</u>	<u>Requested Additional Authorization</u>	<u>Revised Total Authorization</u>
Initial Term	5 yrs.	\$ 4,720,764		\$ 4,720,764
Proposed Amendment	3 yrs.		\$37,514,933	\$37,514,933
Optional Extension 1	1 yr.	\$ 1,206,523		\$ 1,206,523
Optional Extension 2	1 yr.	\$ 1,206,523		\$ 1,206,523
Optional Extension 3	1 yr.	\$ 1,206,523		\$ 1,206,523
Optional Extension 4	1 yr.	\$ 1,206,523		\$ 1,206,526
Optional Extension 5	1 yr.	\$ 1,206,523		\$ 1,206,526
TOTALS	13 yrs.	\$10,753,379	\$37,514,933	\$48,268,312

Note: Contract Authorization amounts are based on the City's estimated annual usage.