



## Recommendation for Action

**File #:** 20-1456, **Agenda Item #:** 34.

3/26/2020

### **Posting Language**

Authorize negotiation and execution of two multi-term contracts with Ace Floor Solutions LLC (MBE) and Corza Construction LLC (MBE), to provide flooring installation and repair services, each for up to five years for total contract amounts not to exceed \$16,885,000, divided between the contractors.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

Austin Convention Center Department; Austin Energy; Austin Police Department; Austin Public Library; Austin Water; Aviation; Building Services Department; Parks and Recreation Department; Public Works.

### **Fiscal Note**

Funding in the amount of \$1,969,917 is available in the Fiscal Year 2019-2020 Operating Budgets of various City departments. Funding for the remaining contract terms is contingent upon available funding in future budgets.

### **Purchasing Language:**

The Purchasing Office issued a Request for Proposals (RFP) 7500 CRR3005 for these services. The solicitation issued on September 16, 2019 and it closed on October 10, 2019. Of the four offers received, the recommended contractors submitted the best evaluated responsive offers. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=131516)  
<[https://www.austintexas.gov/financeonline/account\\_services/solicitation/solicitation\\_details.cfm?sid=131516](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=131516)>.

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Claudia Rodriquez, at 512-974-2559 or [claudiar.rodriquez@austintexas.gov](mailto:claudiar.rodriquez@austintexas.gov) <<mailto:claudiar.rodriquez@austintexas.gov>>.

### **Council Committee, Boards and Commission Action:**

March 9, 2020 - Recommended by the Electric Utility Commission on an 8-0 vote, with Commissioners Collier-Brown, Funkhouser and Wray absent.

---

March 11, 2020 - Recommended by the Water and Wastewater Commission on a 7-0 vote, with Commissioners Michel, Parton, Schmitt and Williams absent.

**Additional Backup Information:**

These contracts will provide floor installation and repairs, including labor and materials, for over 300 City-owned facilities. The flooring types covered under these contracts include carpet, linoleum, vinyl composition, rubber, hardwood, engineered wood, ceramic, porcelain, stone tile, concrete, and terrazzo. Installation and repair services include services such as floor leveling and removal of existing flooring.

Materials and adhesives used under these contracts are required to comply with the City's Carpet or Hard Surface Flooring Materials Guidelines. The contractors are required to recycle at least 80% of all flooring and carpeting removed.

These contracts will replace an existing contract, which expires on April 13, 2020. The requested authorization amounts were determined using departmental estimates for future repairs and historical spend. One of the recommended contractors is a current provider of these services. Ace Floor Solutions LLC and Corza Construction LLC are both certified with the City as Minority-Owned businesses.

An evaluation team with expertise in this area evaluated the offers and scored Ace Floor Solutions LLC and Corza Construction LLC as the best to provide these services based on applicable experience, technical program and proposed solution, price, local preference and Service-Disabled Veterans Business Enterprise.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	3 yrs.	\$10,131,000
Optional Extension 1	2 yrs.	\$ 6,754,000
<b>TOTAL</b>	<b>5 yrs.</b>	<b>\$16,885,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

Government that Works for All.