



## Water & Wastewater Commission Review and Recommendation

|   |   |                          |        |
|---|---|--------------------------|--------|
| Commission Meeting Date:  | April 10, 2020  | COA Strategic Direction: | Safety |
| Council Meeting Date:   | May 7, 2020   |                          |        |
| Department:   | Purchasing  |                          |        |
| Client:   | Danielle Lord, Rick Verardi, Anna Bryan-Borja   |                          |        |
| Agenda Item   |   |                          |        |
| Recommend approval to award a multi-term contract with <b>CD &amp; SA-S, Inc. D/B/A Compound Security Specialists/South Austin Metals</b> , to provide maintenance and repair services, inspection, replacement, and modernization of automatic gates at various City facilities, for up to five years for a total contract amount not to exceed \$7,390,000. Austin Water will utilize the contract at Austin Water facilities. Austin Water's requested authorization is not to exceed \$875,000. |   |                          |        |
| Amount and Source of Funding  |   |                          |        |
| Funding is available in the Fiscal Year 2019-2020 Operating Budget of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.   |   |                          |        |
| Purchasing Language:  | The Purchasing Office issued an Invitation for Bids (IFB) 8100 DCM1014REBID1 for these services. The solicitation issued on December 2, 2019, and it closed on January 23, 2020. Of the three offers received, the recommended contractor submitted the only responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: <a href="#">Solicitation Documents</a> . |                          |        |
| Prior Council Action:   | N/A   |                          |        |
| Boards and Commission Action:   | April 10, 2020 – To be reviewed by the Water Wastewater Commission.<br>April 14, 2020 - To be reviewed by the Airport Advisory Commission.  |                          |        |
| MBE/WBE:  | This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C, Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.  |                          |        |

The contract will provide preventative maintenance, repair, inspection, replacement, and modernization of automatic gates, and other as-needed services related to automatic gates at City facilities. The automatic gates consist of sliding or swinging gates that are motorized to open and/or close by sensor or badge access and are used for vehicular and pedestrian traffic. The proper operation of perimeter automatic gates is an important part of security systems for City facilities. The gates are used to secure City facilities, assets, personnel, and visitors to those facilities.

This contract will replace a contract which expires on May 31, 2020. The recommended contractor is the current provider of these services. The requested authorization amount was determined using departmental estimates based on historical spend and future usage.

**Contract Detail:**

| <b><u>Contract<br/>Term</u></b> | <b><u>Length<br/>of Term</u></b> | <b><u>Contract<br/>Authorization</u></b> |
|---------------------------------|----------------------------------|--|
| Initial Term                    | 3 yrs.                           | \$4,434,000                              |
| Optional Extension 1            | 1 yr.                            | \$1,478,000                              |
| Optional Extension 2            | 1 yr.                            | \$1,478,000                              |
| <b>TOTAL</b>                    | <b>5 yrs.</b>                    | <b>\$7,390,000</b>                       |

Note: Contract Authorization amounts are based on the City's estimated annual usage.