

Millennium Youth Entertainment Complex Proposed Annual Operating Budget Fiscal Year 2021

Distribution

ARCDC BOARD SMG/MYEC

Submmited date: February 1st, 2020

2021 Budget

Presented By:

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MYEC Team

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Millennium Youth Entertainment Complex Budget FYE 9/30/2021					
REVENUE-UNRESTRICTED					
	Bowling	Lane and shoe rental Special Events	\$ \$	59,312 14,000	
	Skating	Fees and skate rental Special Events	\$ \$	85,465 52,391	
	Movie	Tickets Special Events	\$ \$	6,750 17,787	
	Arcade	Game commissions Special Events	\$ \$	40,000 7,000	
	East Room	Special Events Admission Fees	\$ \$	8,000	
	Others	Birthday parties Facility Rental Fees Advertising	\$ \$	8,850 80,000	
	Food & Beverage	Sales Special Events	\$ \$	98,266 78,000	
Total Uni	restricted Revenues		\$	555,821	
*REVENUE RESTRICTED ARCDC Approved Budget \$ 740,000					
TOTAL C	PERATING REVENUES		\$	1,295,821	
* Not inclusive of Capital Expenditure Funding (Facility Improvements)					
EXPENS	ES				
	Bowling		\$	44,063	
	Skating		\$	71,210	
	Movie		\$	18,580	
	Arcade		\$	23,170	
	East Room		\$	500	
	Others		\$	22,000	
	Food & Beverage		\$	171,078	
	Administrative		\$	945,219	
OPERATING TOTAL EXPENSES \$ 1,295,821				1,295,821	
OPERATING PROFIT/(LOSS)			\$	(0)	

Bowling

Revenues:		
Lane Rental	\$	49,000
Shoe Rental	\$	10,312
Bowling Special Events	\$	14,000
Total Bowling Revenues	\$	73,312
Expenses:		
Salaries-F/T	\$	12,792
Salaries-P/T	\$	10,104
Contract Labor	\$	10,920
Benefits	\$	5,247
Benefits 401K		
Supplies & Purchases	\$	2,500
Equipment Repair/Maintenance	\$	2,500
Total Bowling Expenses	\$	44,063
Net Bowling Income(Loss)	\$	29,249
Skating		
Revenues:		
Session Fees	\$	77,739
Skate Rental	\$	7,726
Skating Special Events	\$	52,391
Total Skating Revenues	\$	137,856
Expenses:		
Salaries-F/T	\$	25,136
Salaries-P/T	\$	33,912
Benefits	\$	6,263
Benefits 401K	Ψ	3,232
Supplies & Purchases	\$	2,500
Equipment Rental	\$	-
Contract Pay	\$	2,400
Equipment Repair/Maintenance	\$	1,000
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Total Skating Expenses	\$	71,210
Net Skating Income	\$	66,646

Theater

Revenues:		
Ticket Revenue	\$	6,750
Theater Special Events	\$	17,787
Total Theater Revenues	\$	24,537
Expenses:		
Salaries-F/T	\$	6,396
Benefits	\$	2,194
Supplies & Purchases	\$	700
Film Rental	\$	5,000
Film Booking Agent	\$	2,080
Film Advertising	\$	210
Equipment Repair/Maintenance	\$	500
Shipping	\$	1,500
Total Expenses	\$	18,580
Net Theater Income(Loss)	\$	5,957
Soft Play/East Room		
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Revenues:		
Soft Play Admission Fees	\$	-
East Room Special Events	\$	8,000
Total Revenues	\$	8,000
Expenses:		
Equipment Repair/Maintenance	\$	500
Total Expenses	\$	500
NAT AD I	Φ.	7 7 00
Net East Room Income	\$	7,500
Arcade		
Revenues:		
Arcade Game Commissions	\$	40,000
Arcade Special Events	\$	7,000

Total Arcade Revenues	\$	47,000
Expenses:		
Arcade Labor	\$	15,597
Benefits	\$	573
Arcade Purchase-Amu.Tax	\$	7,000
Total Arcade Expenses	\$	23,170
Net Arcade Income	\$	23,830
Food & Beverage		
Revenue:		
F&B Sales	\$	98,266
F&B Special Events	\$	78,000
Total F&B Revenues	\$	176,266
Expenses:		
Salaries-F/T	\$	56,116
Salaries-P/T	\$	21,176
Benefits	\$	19,486
F & B Purchases	\$	45,600
Food Purchase, Special events	\$	22,000
Kitchen Cleaning Supplies	\$	3,000
Kitchen Equipment Maintenance	\$	3,500
Equipment Rental	\$	200
Total F & B Expenses	\$	171,078
Net Food & Beverage Income(Loss)	\$	5,188
Other Income Sources	_	
Revenue:		
B-Day Party Admin. Fee	\$	8,850
Advertising	\$	
Special Events Services	\$	80,000
Total Other Revenues	\$	88,850

Expenses: Other Special Events Expense	\$ 20,000
Birthday Party Supplies	\$ 2,000
Birthday Party T Shirts	,
Total Expenses	\$ 22,000
Net Other Income	\$ 66,850
Operating Profit/Loss	\$ 205,219
Revenue Total	\$ 555,821
Administrative Expenses	
Admin-Salaries - Full Time	\$ 376,146
Admin-Salaries - Part Time	\$ 104,295
Admin-Benefits	\$ 98,291
Admin-Benefits 401(K)	\$ 6,057
A-Auto Allowance	\$ 5,050
A-Employee Recuitment	\$ 500
A-Employee Training	\$ 1,500
A-Temporary Help	\$ 1,200
A-Entertainment	\$ 1,000
A-Travel /Mileage Expense/Reimb.	\$ 3,000
A-Management Fees	\$ 100,000
A-Legal Fees	\$ 2,000
A-Other Professional Fees	\$ 500
A-Contractor Fees	\$ -
A-Payroll Processing Fees	\$ 4,000
A-Audit Fees	\$ 9,500
A-Furn/Fixture-Non Capital	\$ 500
A-Office Equip-Non Capital	\$ 600
A-Computer Equip-Non Capital	\$ 1,000
A-Computer Software-NonCapital	\$ 1,000
A-Computer Maintenance	\$ 5,600
A-Cellular Telephone	\$ 2,400
A-Internet Access	\$ 3,198
A-Telephone Repair/Maintenance	\$ 400
A-Printing & Stationery	\$ 500
A-Office Supplies	\$ 5,500
A-Data Communications Costs	\$ 500
A-Postage	\$ 400
A-Delivery & Freight	\$ 1,800
A-Office Rental Equipment	\$ 5,500

Marketing Research	\$	500
A-Advertising-Expense	\$	30,000
A-Web Page Costs	\$	3,982
A-Marketing Misc.	\$	500
A-Brochures & Printed Mtrls.	\$	3,700
A-Equipment Repair/Maintenance	\$	4,500
A-Insurance - Liability	\$	23,200
A-Insurance - Property	\$	16,000
A-Insurance - Workers' Comp	\$	16,500
A-Subscriptions/Lic.	\$	1,500
A-Memberships & Dues	\$	1,500
A-Conference Registration	\$	500
A-Bank Service Charges	\$	12,000
A-Client Gifts & Cards	\$	100
A-Electrical	\$	1,000
A-Hardware	\$	500
A-Housekeeping Bulbs/Filters	\$	5,200
A-Housekeeping Supplies/Paper	\$	8,000
A-Janitorial Services	\$	1,000
A-HVAC	\$	7,500
A-Painting & Decorating	\$	1,000
A-Plumbing	\$	1,000
A-Uniforms	\$	1,000
A-Security Equipment	\$	500
A-First Aid Supplies/Equipment	\$	1,000
A-Attractions Maintenance	\$	13,000
A-Fire Alarm System	\$	4,000
A-Marquee	\$	500
A-Pest Control	\$	1,200
A-Radios	\$	300
A-Security	\$	15,500
A-Refuse Removal	\$ \$ \$	3,000
A-Landscaping		18,900
A-Generator	\$	1,200
A-Computer System Contracts	\$	3,500
Total Administrative Expenses	\$	945,219
Net Income/(Loss)	\$	(740,000)

Bowling

Revenues:	
Lane Rental	\$ 49,000
Shoe Rental	\$ 10,312
Bowling Special Events	\$ 14,000
Total Bowling Revenues	\$ 73,312
Expenses:	
Salaries-F/T	\$ 12,792
Salaries-P/T	\$ 10,104
Contract Labor	\$ 10,920
Benefits	\$ 5,247
Benefits 401K	\$ -
Supplies & Purchases	\$ 2,500
Equipment Repair/Maintenance	\$ 2,500
Total Bowling Expenses	\$ 44,063

Net Bowling Income(Loss)

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29,249

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Skating

Revenues:	
Session Fees	\$ 77,739
Skate Rental	\$ 7,726
Skating Special Events	\$ 52,391
Total Skating Revenues	\$ 137,856
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Expenses:	
Salaries-F/T	\$ 25,136
Salaries-P/T	\$ 33,912
Benefits	\$ 6,263
Benefits 401K	\$ -
Supplies & Purchases	\$ 2,500
Equipment Rental	\$ -
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Total Skating Expenses	\$ 71,210
Net Skating Income	\$ 66,646

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Theater

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Ticket Revenue	\$ 6,750
Theater Special Events	\$ 17,787
Total Theater Revenues	\$ 24,537
Expenses:	
Salaries-F/T	\$ 6,396
Benefits	\$ 2,194
Supplies & Purchases	\$ 700
Film Rental	\$ 5,000
Film Booking Agent	\$ 2,080
Film Advertising	\$ 210
Equipment Repair/Maintenance	\$ 500
Shipping	\$ 1,500
Total Expenses	\$ 18,580
Net Theater Income(Loss)	\$ 5,957

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Arcade

Revenues: Arcade Game Commissions Arcade Special Events	\$ \$	40,000 7,000
Total Arcade Revenues	\$	47,000
Expenses: Arcade Labor Benefits	\$	15,597 573
Arcade Purchase-Amu.Tax Total Arcade Expenses	\$ 	7,000 23,170
Net Arcade Income	\$	23,830

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Soft Play/East Room

Revenues:

Net East Room Income	\$	7,500
Total Expenses	\$	500
Expenses: Equipment Repair/Maintenance	\$	500
Total Revenues	\$	8,000
Soft Play Admission Fees East Room Special Events	\$ \$	8,000

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Other Income Sources

Revenue: B-Day Party Admin. Fee Advertising Special Events Services	\$ \$	8,850 - 80,000
Total Other Revenues	\$	88,850
Expenses:		
Other Special Events Expense	\$	20,000
Birthday Party Supplies	\$	2,000
Birthday Party T Shirts	\$	-
Total Expenses	\$	22,000
Net Other Income	\$	66,850

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Food & Beverage

Revenue:	
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Kitchen Cleaning Supplies	\$ 3,000
Equipment Rental	\$ 200
Equipment Repair/Maintenance	\$ 3,500
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Total F & B Expenses	\$ 171,078

Net Food & Beverage Income(Loss)

Administrative	Expenses
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Administrative Expenses	_	
Admin-Salaries - Full Time	\$	376,146
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A-Attractions Maintenance	\$ 13,000
A-First Aid Supplies/Equipment	\$ 1,000
A-Security Equipment	\$ 500
A-Uniforms	\$ 1,000
A-Plumbing	\$ 1,000
A-Painting & Decorating	\$ 1,000
A-HVAC	\$ 7,500
A-Janitorial Services	\$ 1,000

Millennium Youth Entertainment Complex

2021 Activities Fee Schedule

Bowling 2000*

Prices	per Persor	ו**	Line Item Bowl 1 game
	2021		
\$	5.00		Week day Bowl Adult
\$	4.00		Week dayBowl Child
\$	3.49		Friday Family Bowl
\$	6.00		Weekend Adult Bowl
\$	5.00		Weekend Child Bowl
\$	3.75		Group Bowl 10-75
\$	3.50		Group Bowl 75 +
\$	3.00		Group 2nd Game
\$	6.00		Grown Folk Bowl
\$	15.00	per hr	Lane Rental(Wed-Friday)
			** Shoe rental included

East End Arena*

Prices	per Person	Line Item Roller Skate 1 session
	2021	
\$	0.99	Skate observer
\$	4.00	Skate Adult
\$	3.00	Skate Child
\$	0.50	Skate Rental
\$	3.49	Friday Family Skate
\$	3.50	Skate Group 10-74
\$	3.00	Skate group 75+
\$	6.00	Grown Folk Roll
\$	5.00	GM Special Roll n Bowl

MYEC Birthdays

Prices	per Persor	1	Line Item 10 person minimum
	2021		
\$	11.50		Millennium B-day Party
\$	15.00		Grand Millennium party

MYEC MOVIE THEATER

Prices per Person		1	Line Item 1 movie time
	2021		
\$	6.00		Adult Admission
\$	4.00		Child Admission

^{* 10%} Discount on Individual Activities: Bowl or Skate prices per person for City of Austin's Employees, Military or Senior Citizen 65+ (applicable ID verification required)

Fee schedule will not include Special Events or Activities Packages developed by the Manager. Sales tax will be added to each activity at the time of purchase

vm/td

cc: ARCDC,COA Council