

Posting Language

Authorize award of a multi-term contract with TransAmerican Power Products, to provide distribution steel poles, for up to five years for a total contract amount not to exceed \$6,000,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D, Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$400,000 is available in the Fiscal Year 2019-2020 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 1100 MMH1001 for these goods. The solicitation issued on December 16, 2019 and it closed on February 20, 2020. Of the eight offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

Prior Council Action:**For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Terry V. Nicholson, at 512-322-6586 or terry.nicholson@austintexas.gov.

Council Committee, Boards and Commission Action:**Additional Backup Information:**

The contract is for the purchase of steel poles to be used for Austin Energy's power distribution construction and maintenance projects. The contract will ensure a continued timely supply of poles for installation of new power lines and upgrades of existing infrastructure. The purchase of this equipment will be made on an as-needed basis in order to maintain the reliability of the electrical system and to support construction and development activities in Austin Energy's service area.

This contract will replace the existing contract which expires in June 2020. The recommended contractor is the current provider for these goods.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	2 yrs.	\$2,400,000
Optional Extension 1	1 yr.	\$1,200,000
Optional Extension 2	1 yr.	\$1,200,000
Optional Extension 3	1 yr.	\$1,200,000
TOTAL	5 yrs.	\$6,000,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government That Works for All.

Posting Language

Authorize negotiation and execution of a multi-term contract with Technology International Inc., to provide neutral grounding resistors for up to five years for a total contract amount not to exceed \$790,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$100,080 is available in the Fiscal Year 2019-2020 Capital Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 1100 DTB1011 for these goods. The solicitation issued on December 23, 2019 and closed on January 28, 2020. Of the three offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

Prior Council Action:**For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov or to DeJuan Brown, at 512-322-6472 or DeJuan.Brown@austintexas.gov.

Council Committee, Boards and Commission Action:

May 11, 2020 - To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The contract will provide neutral grounding resistors for Austin Energy's Dessau, Rainey Street and Brackenridge substations as part of the Electric System Capital Improvement Projects Plan. Neutral grounding resistors are used in power systems to manage ground faults by limiting the fault currents to avoid damage to equipment and provide a safe operating environment for personnel.

This is a new contract. Purchases for neutral grounding resistors were previously made on an as needed basis.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	1 yr.	\$100,080
Optional Extension 1	1 yr.	\$231,750
Optional Extension 2	1 yr.	\$104,230
Optional Extension 3	1 yr.	\$231,750
Optional Extension 4	1 yr.	\$122,190
TOTAL	5 yrs.	\$790,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government That Works for All.

Posting Language

Authorize negotiation and execution of a multi-term contract with CLEAResult Consulting Inc., to provide support services for energy efficiency retail instant savings program, for up to five years for a total contract amount not to exceed \$5,250,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$350,000 is available in the Fiscal Year 2019-2020 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued a Request for Proposals (RFP) 1100 EAL3006 for these services. The solicitation issued on September 23, 2019 and it closed on October 22, 2019. The recommended contractor submitted the only responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

Prior Council Action:**For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov or to Liz Lock, at 512-322-6251 or Liz.Lock@austintexas.gov.

Council Committee, Boards and Commission Action:

May 11, 2020 – To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The contract will provide services in support of Austin Energy's Strategic Partnership of Utilities and Retailers Instant Savings program. The program was implemented in 2015 to raise awareness of energy efficient household products and incentivize Austin Energy customers to purchase energy efficient products. The program includes recruitment of retail partners, product research and qualification, customer education and field services, marketing, incentive management, program enhancement, annual megawatt savings, as well as environmental goals. This program reaches customers at the point of purchase, where incentives such as instant rebates can be most effective in persuading them to choose an energy efficient product over a less efficient alternative. Qualified product categories include LED lighting, appliances, and do-it-yourself items such as air filters and big gap foam fillers.

Using a contractor is a cost-effective approach to administering the program, as it reduces administrative costs and includes marketing, customer education, incentive management, built-in controls, and quality assessment measurements. The contract also allows Austin Energy to receive point-of-sale data from various systems used by participating retailers. Current retail participation in the program includes national and local retailers such as Home Depot, Lowe's, Best Buy, Sears, Wal-Mart, Target, Dollar General, Dollar Tree and Ace Hardware.

This contract replaces an existing contract that expires on July 13, 2020. The recommended contractor is local and is the current provider for these services.

An evaluation team with expertise in this area evaluated the offers and scored CLEAResult Consulting Inc. on concept and solution, prior experience, personnel, price, local preference, and service-disabled business enterprise.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	1 yr.	\$1,050,000
Optional Extension 1	1 yr.	\$1,050,000
Optional Extension 2	1 yr.	\$1,050,000
Optional Extension 3	1 yr.	\$1,050,000
Optional Extension 4	1 yr.	\$1,050,000
TOTAL	5 yrs.	\$5,250,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government That Works for All.

Posting Language

Authorize negotiation and execution of a cooperative contract with Home Depot USA Inc., to provide maintenance, repair, operating supplies, industrial supplies, and related products and services, for a term of 79 months for a total contract amount not to exceed \$13,107,300.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

All City departments.

Fiscal Note

Funding in the amount of \$663,600 is available in the Fiscal Year 2019-2020 Operating Budget of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these goods and services. The Purchasing Office has determined this contractor best meets the needs of the departments to provide the goods and services required at the best value for the City.

Prior Council Action:**For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov or to Sandy Wirtanen, at 512-974-7711 or sandy.wirtanen@austintexas.gov.

Council Committee, Boards and Commission Action:

May 6, 2020 – To be reviewed by the Water and Wastewater Commission.

May 11, 2020 – To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The contract will provide a reliable source of supplies, equipment, tool rentals, paint, and services to be used by various City departments for daily operation and emergency purchases. Staff will have the ability to obtain all products available from Home Depot retail stores.

The current contract for these goods and services expires August 4, 2020. The requested amount was determined using departmental estimates based on historical, current, and projected spending data. The recommended contractor is one of the current providers for these goods and services.

The U.S. Communities cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Strategic Outcome(s):

Government That Works for All.

Posting Language

Authorize negotiation and execution of a multi-term cooperative contract with Cornish Medical Electronics Corporation of Texas D/B/A Cornish Medical, to provide automated external defibrillators, bleed kits, accessories, and related services, for up to three years for a total contract amount not to exceed \$5,410,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

All City departments.

Fiscal Note

Funding in the amount of \$1,352,500 is available in the Fiscal Year 2019-2020 Operating Budget of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple vendors within this cooperative purchasing program were reviewed for these goods and services. The Purchasing Office has determined this contractor best meets the needs of the departments to provide the goods and services required at the best value for the City.

Prior Council Action:**For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov or to Erin D'Vincent, at 512-974-3070 or Erin.DVincent@austintexas.gov.

Council Committee, Boards and Commission Action:

May 11, 2020 – To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The contract is for the purchase of automated external defibrillators (AEDs), bleed kits, accessories, and related services for all city departments. The Austin Fire Department (AFD) and Austin/Travis County Emergency Medical Services Department (EMS) order AED units and supplies for use by emergency medical first-responder personnel. Other city departments order AED units and supplies for use in city facilities and designated public spaces.

AEDs are critical medical devices for first responders when treating a patient experiencing a sudden cardiac arrest incident. Likewise, non-emergency personnel may use an AED to provide defibrillation and cardiopulmonary resuscitation (CPR) to a cardiac arrest victim until emergency responders arrive. In 2017, the Department of Justice and Food and Drug Administration reached an agreement with Philips, the City's

previous AED supplier, that resulted in the suspension of AED manufacturing at specific facilities and limited distribution of specific AEDs and accessories within the United States. As a result, the City has been replacing Philips units with non-Philips units that meet the Office of the Medical Director's specifications.

The Local Government Purchasing Cooperative, administered by Texas Association of School Boards, Inc. (BuyBoard) cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	1 yr.	\$3,012,000
Optional Extension 1	1 yr.	\$1,199,000
Optional Extension 2	1 yr.	\$1,199,000
TOTAL	3 yrs.	\$5,410,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Safety.

Posting Language

Authorize negotiation and execution of a multi-term contract with EMR Elevator Inc. D/B/A EMR Elevator Excellence, to provide elevator and escalator preventive maintenance, repair, and modernization services, for up to five years for a total contract amount not to exceed \$16,540,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

All City Departments.

Fiscal Note

Funding in the amount of \$3,040,000 is available in the Fiscal Year 2019-2020 Operating Budgets of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued a Request for Proposals (RFP) 8200 JOG3001 for these services. The solicitation issued on December 23, 2019 and it closed on February 6, 2020. Of the five offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](#).

Prior Council Action:**For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Persons: Jo Gutierrez, at 512-974-2827 or Jo.Gutierrez@austintexas.gov or to Sandy Wirtanen, at 512-974-7711 or Sandy.Wirtanen@austintexas.gov.

Council Committee, Boards and Commission Action:

May 6, 2020 - To be reviewed by the Water and Wastewater Commission.

May 11, 2020 - To be reviewed by the Electric Utility Commission.

Additional Backup Information:

The contract will provide elevator, escalator, lift, dumbwaiter, and moving walkway preventive maintenance, repair, inspection, and modernization services at various City buildings. The services provided under the terms of this contract are vital to the City's overall efforts to provide quality, safe, and reliable elevator,

escalator, lift, dumbwaiter, and moving walkways for City staff, customers, and citizens. In addition to providing parts and services for preventative maintenance and repairs, the contractor will also maintain all registrations and/or licenses required by the City and the State of Texas. Additional departments and building locations may be added to this contract as existing contracts expire, and new City facilities are built.

The contract will replace an existing contract, which expires on August 26, 2020. The requested authorization amount was determined using a departmental estimate based on historical spend and future usage.

An evaluation team with expertise in this area evaluated the offers and scored EMR Elevator Inc. D/B/A EMR Elevator Excellence as the best to provide these services based on applicable experience, technical program and proposed solution, pricing, local presence, and service-disabled veteran business enterprise.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$10,460,000
Optional Extension 1	1 yr.	\$ 3,040,000
Optional Extension 2	1 yr.	\$ 3,040,000
TOTAL	5 yrs.	\$16,540,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government That Works for All; Safety.