



Recommendation for Action

File #: 20-1977, **Agenda Item #:** 25.

5/21/2020

Posting Language

Authorize award of a multi-term contract with Tomar Electronics Inc., to purchase Tomar brand lightbars, replacement parts, and accessories, for up to five years for a total contract amount not to exceed \$3,828,000.

(Note : This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Wireless Communications; Fleet Mobility Services.

Fiscal Note

Funding in the amount of \$251,800 is available in the Fiscal Year 2019-2020 Capital Budget of the Communications and Technology Management Department. Funding in the amount of \$3,400 is available in the Fiscal Year 2019-2020 Operating Budget of Fleet Mobility Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 6400 BRS1012 for these goods. The solicitation issued on February 3, 2020 and it closed on March 3, 2020. The recommended contractor submitted the only responsive offer. A complete solicitation package, including a tabulation for the bid received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents <https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134108>](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134108).

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov <mailto:AgendaOffice@austintexas.gov>](mailto:AgendaOffice@austintexas.gov)

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Bridney Stewart at 512-974-3127 or [Bridney.Stewart@austintexas.gov <mailto:Bridney.Stewart@austintexas.gov>](mailto:Bridney.Stewart@austintexas.gov).

Additional Backup Information:

The contract is for the purchase of Tomar brand lightbars, sirens, replacement parts, and accessories for the emergency vehicles used by the Austin Police Department, Austin Fire Department, and Emergency Medical Services.

The Tomar brand lightbars and siren system is the primary light and signaling system used for the City's marked patrol vehicles. The officers are trained to use the controls for the device under all operating conditions. The City's public safety departments uses a unique light pattern configuration on their Tomar

lightbars. Using another brand of lightbar would require another control application build out to duplicate this unique pattern. During a crisis or forward deployment, the interoperability of parts allows the transfer of parts from one vehicle to another, making one good patrol vehicle out of two broken vehicles during a forward deployed event. The lightbar and siren industry has no standardization of controls for their devices. Each manufacturer uses its own unique combination of buttons and switches to operate their equipment. Using another manufacturer would require the replacement of all the existing lightbars and sirens as well as retraining all officers for the operation of the new equipment.

The previous contract for these lightbars expired January 5, 2020. The requested authorization amounts for this contract were determined using departmental estimates based on historical spend.

If the City is unable to secure a contract, departments will be forced to procure these items through spot purchases, which will likely incur higher costs.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$2,296,800
Optional Extension 1	1 yr.	\$ 765,600
Optional Extension 2	1 yr.	\$ 765,600
TOTAL	5 yrs.	\$3,828,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Safety.