



Recommendation for Action

File #: 20-2168, **Agenda Item #:** 56.

7/29/2020

Posting Language

Authorize negotiation and execution of a multi-term contract with CareHere, LLC, to provide onsite and mobile health clinic services, for up to five years in an amount not to exceed \$6,750,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established. However, the recommended contractor identified subcontracting opportunities).

Lead Department

Purchasing Office.

Client Department(s)

Human Resources Department.

Fiscal Note

Funding in the amount of \$750,000 is contingent upon approval of the Fiscal Year 2020-2021 Employee Benefits Fund Budget of the Human Resources Department.

Purchasing Language:

The Purchasing Office issued a Request for Qualification Statements (RFQS) 5800 RJZ4001 for these services. The solicitation issued on October 7, 2019 and it closed on October 29, 2019. Of the four offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=133496)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=133496>.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Cyrenthia Ellis, at 512-974-1709 or Cyrenthia.Ellis@austintexas.gov <<mailto:Cyrenthia.Ellis@austintexas.gov>>.

Additional Backup Information:

The contract will provide an onsite health clinic for City employees and retirees and may be expanded to dependents in the future based on utilization and capacity. The contract also includes a mobile health clinic that will provide healthcare services at City worksites on a rotating schedule. Health clinic services will include biometric and preventive screenings, immunizations, and treatment of minor injury or illness. In 2019, medical claims data indicated that less than 50% of City employees received an annual exam or biometric screening. These exams are crucial when it comes to early detection of health risks and medical conditions. The

proposed health clinics would provide a comprehensive 28-panel biometric screening along with follow-up care to treat or manage underlying health conditions. Clinic staff will be able to manage chronic diseases, provide necessary screenings, and close gaps in care that generally result in poor health outcomes and increased healthcare costs. Employees will also be able to seek care for minor injuries or illnesses which could decrease absenteeism and increase productivity.

The mobile clinic will provide increased access to healthcare for underserved and high-risk employees. It will rotate between City worksites with large field employee populations. This will allow employees to have convenient access to healthcare. Reducing these barriers to healthcare can improve health outcomes for employees and reduce overall healthcare costs.

A competitive procurement was used by the City to secure the best qualified contractor to provide these new services. An evaluation team with expertise in this area evaluated the offers and scored CareHere, LLC as the best to provide these services based on qualifications to manage clinics to the City's specifications, qualifications to operate clinics, demonstrated prior experience, references, and business organization.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$4,350,000
Optional Extension 1	1 yr.	\$1,200,000
Optional Extension 2	1 yr.	\$1,200,000
TOTAL	5 yrs.	\$6,750,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government that Works for All; Health and the Environment.