



## Recommendation for Action

**File #:** 20-2374, **Agenda Item #:** 66.

7/29/2020

### **Posting Language**

Authorize an amendment to an existing contract with DirectApps, Inc. D/B/A Direct Technology, to provide continued maintenance, support and system upgrades to the workflow automation software solution for energy efficiency and solar rebate programs, for an increase in the amount of \$1,920,000 and to extend the term by five years, for a revised total contract amount not to exceed \$3,830,000.

(Note: This amendment was reviewed for subcontracting opportunities in accordance with City Code Chapter 2 -9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this contract there were no subcontracting opportunities identified; therefore, no subcontracting goals were established).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

Austin Energy.

### **Fiscal Note**

Funding in the amount of \$184,040 is available in the Fiscal Year 2019-2020 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

Contract Amendment.

### **Prior Council Action:**

August 7, 2014 - Council approved the original contract, item 85, on a 7-0 vote.

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>> or to Paula Barriffe, at 512-322-6118 or [Paula.Barriffe@austintexas.gov](mailto:Paula.Barriffe@austintexas.gov) <<mailto:Paula.Barriffe@austintexas.gov>>.

### **Council Committee, Boards and Commission Action:**

July 17, 2020 - Recommended by the Electric Utility Commission on an 8-0 vote, with Commissioner Stone off the dais, Wray absent and one vacancy.

### **Additional Backup Information:**

The proposed amendment will provide a system upgrade along with continued maintenance and support for the Energy Efficiency Collaboration Platform (EECP) workflow automation software solution. The solution is used by Austin Energy to deliver rebate and incentive checks to customers from over 25 separate programs designed to lower energy bills, increase indoor comfort, improve indoor air quality, and reduce environmental

impact for commercial, residential, and multi-family customers. The EECF provides Austin Energy staff with a common place for initiating, verifying, reporting, approving, and disbursing rebates. The upgrade will enable Austin Energy to improve implementation of bill credits, application program interface connections with other third-party vendors, migration of historical information, and other needs identified by energy efficiency services programs.

The software application supports Austin Energy's current goals for energy efficiency found in the Austin Energy Resource, Generation and Climate Protection Plan to 2030. Current goals include: reaching 1,200 MW of peak demand savings by the year 2030 through a mix of energy efficiency program offerings, including demand response programs for residential, multi-family and commercial customers; meet 93% of all energy needs through renewable resources by 2030, including 375 MW of local solar capacity, 200 MW which will be customer-sited; and serve at least 25,000 participants per year, with at least 25% of those customers having limited incomes.

**Contract Detail:**

<b>Contract Term</b>	<b>Length of Term</b>	<b>Current Contract Authorization</b>	<b>Requested Additional Authorization</b>	<b>Revised Total Authorization</b>
Initial Term	3 yrs.	\$1,194,000		\$1,194,000
Extension Option 1	1 yr.	\$ 198,000		\$ 198,000
Extension Option 2	1 yr.	\$ 198,000		\$ 198,000
Extension Option 3	1 yr.	\$ 198,000		\$ 198,000
Contract Amendment		\$ 61,000		\$ 61,000
Contract Amendment		\$ 61,000		\$ 61,000
Proposed Amendment	5 yrs.		\$1,920,000	\$1,920,000
<b>TOTALS</b>	<b>11 yrs.</b>	<b>\$1,910,000</b>	<b>\$1,920,000</b>	<b>\$3,830,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Economic Opportunity and Affordability, Government that Works for All.