



## Recommendation for Action

**File #:** 20-2405, **Agenda Item #:** 67.

7/29/2020

### **Posting Language**

Authorize negotiation and execution of a contract with NEC Corporation of America, to provide maintenance and support of the private branch telephone exchange system at the Austin-Bergstrom International Airport, for a term of five years in an amount not to exceed \$2,355,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

Aviation.

### **Fiscal Note**

Funding in the amount of \$115,965 is available in the Fiscal Year 2019-2020 Operating Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

The Purchasing Office issued a Request for Proposals 8100 DDM3001 for these goods and services. The solicitation issued on June 11, 2019 and it closed on July 11, 2019. Of the three offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=130395)  
<[https://www.austintexas.gov/financeonline/account\\_services/solicitation/solicitation\\_details.cfm?sid=130395](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=130395)>.

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Jim Howard, at 512-974-2031 or [jim.howard@austintexas.gov](mailto:jim.howard@austintexas.gov) <<mailto:jim.howard@austintexas.gov>>.

### **Council Committee, Boards and Commission Action:**

July 8, 2020 - Recommended by the Airport Advisory Commission on a 9-0 vote, with Commissioner Owens absent.

### **Additional Backup Information:**

The contract is for service, hardware/software maintenance, upgrades and warranty of the private branch

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exchange (PBX), call accounting/management system, seamless integration voice messaging system, remote monitoring, and related power systems which serve the Austin-Bergstrom International Airport (ABIA). A PBX is a telephone exchange or switching system that serves a private organization and performs concentration of central office lines or trunks and provides intercommunication between a large number of telephone stations in the organization. The contract will also provide a mechanism for moves, additions, and changes to the PBX system on an "as needed or upon request" basis.

This contract replaces a previous contract with the same contractor.

An evaluation team with expertise in this area evaluated the offers and scored NEC Corporation of America the best to provide these services based on based on price, prior experiences and references, concept and solutions, local preferences and service disable veteran business enterprise.

This service is a critical part of the airport's telecommunications backbone.

**Strategic Outcome(s):**

Government that Works for All.