



## Recommendation for Action

**File #:** 20-2646, **Agenda Item #:** 60.

8/27/2020

### **Posting Language**

Authorize negotiation and execution of an interlocal agreement with the State of California Department of General Services, to allow for procurement of telemetry/global positioning systems and services provided by Geotab USA, Inc., for up to nine years for a total contract amount not to exceed \$12,215,000.

(Note: This contract is exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

Fleet Mobility Services.

### **Fiscal Note**

Funding in the amount of \$324,000 is available in the Fiscal Year 2019-2020 Capital Budget of Fleet Mobility Services. Funding in the amount of \$622,080 is available in the Fiscal Year 2019-2020 Operating Budget of Fleet Mobility Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

Interlocal Agreement.

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>> or to Gil Zilkha, at 512-974-2696 or [Gil.Zilkha@austintexas.gov](mailto:Gil.Zilkha@austintexas.gov) <<mailto:Gil.Zilkha@austintexas.gov>>.

### **Additional Backup Information:**

The interlocal agreement will allow the City to participate in the purchase of telemetry/ global positioning system (GPS) systems and services using the Geotab USA, Inc. contract already in place through the State of California. Vehicle telematics is a method of monitoring a vehicle which combines GPS with on-board diagnostics. Common uses include asset tracking and visibility, predictive failure and maintenance, driver safety and fuel efficiency compliance. GPS technology enables the City to optimize the fleet health, reduce operating costs, and protect the health and safety of its employees and citizens.

Fleet completed testing of a cloud-based enterprise GPS telematics solution backed by artificial intelligence, harnessing the power of big data not only for fleet optimization but to provide valuable information to customer departments in support of their missions. The six-month pilot included 211 vehicles from Austin Code, Austin Energy, Austin Water, Austin Resource Recovery, and Fleet Mobility Services and ended December 4, 2018.

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Positive feedback from the test departments in the areas of fleet asset visibility, geofencing, route snapshot, idle times, speeding, vehicle predicative failure alerts among others was received.

An interlocal agreement is an agreement between government entities (federal, state, local government, university, school district or other qualified cooperative organization) establishing the legal grounds for participating government entities to establish and share cooperative contracts. The City enters into interlocal agreements to access the cooperative contracts of other governmental entities, as well as to share the City's cooperative contracts with other governmental entities.

This agreement is entered under the provisions of the Interlocal Cooperation Act, Chapter 791, Texas Government Code.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	2 yrs.	\$ 1,092,000
Optional Extension 1	1 yr.	\$ 1,404,000
Optional Extension 2	1 yr.	\$ 1,560,000
Optional Extension 3	1 yr.	\$ 1,583,500
Optional Extension 4	1 yr.	\$ 1,607,200
Optional Extension 5	1 yr.	\$ 1,631,300
Optional Extension 6	1 yr.	\$ 1,656,000
Optional Extension 7	1 yr.	\$ 1,681,000
<b>TOTALS</b>	<b>9 yrs.</b>	<b>\$12,215,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Mobility.