



Recommendation for Action

File #: 20-2935, **Agenda Item #:** 46.

9/17/2020

Posting Language

Authorize award of a contract to provide original equipment manufacturer parts and repair services for BMW motorcycles, with Woods Fun Center, Inc. D/B/A BMW Motorcycles of Austin, a local bidder that offers the City the best combination of contract price and additional economic development opportunities, including employment of residents and increased tax revenues, for a term of five years in an amount not to exceed \$1,105,300.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Fleet Mobility Services.

Fiscal Note

Funding in the amount of \$18,420 is available in the Fiscal Year 2019-2020 Operating Budget of Fleet Mobility Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 7800 JSB1007 for these goods and services. The solicitation issued on May 25, 2020 and it closed on June 25, 2020. Of the two offers received, the recommended contractor submitted the lowest responsive offer, considering local preference. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134445)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134445>.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Marian Moore, at 512-974-2062 or Marian.Moore@austintexas.gov.

Additional Backup Information:

The contract will provide original equipment manufacturer (OEM) parts and repair services for City-owned BMW motorcycles. This parts and repair contract will supplement the BMW motorcycle repairs performed by the City's technicians in the Fleet Service Centers. The Austin Police Department currently operates 72 BMW

motorcycles, and Emergency Medical Services has four BMW motorcycles in service.

This contract replaces a contract which expires October 3, 2020. The requested authorization amount for the new contract is based on historical spend and forecasted estimates for future needs. The recommended contractor is not the current provider for these goods and services.

This recommendation is in accordance with Local Government Code 271.905 and Council Resolution No. 20140807-113 regarding Local Vendor Preferences. This local bidder offers the best combination of contract price and additional economic development opportunities for the City, including the employment of residents and increased tax revenues.

This contract is necessary to support the automotive and equipment fleet service centers with a reliable and continuous source for parts and repair services. If the City is unable to secure a contract, the department will be forced to procure these OEM parts and repair services on an as-needed basis which may result in higher prices, higher operational costs and increased vehicle down time.

Strategic Outcome(s):

Mobility.