



Recommendation for Action

File #: 20-3090, **Agenda Item #:** 35.

10/15/2020

Posting Language

Authorize negotiation and execution of a multi-term contract with Wright Tree Service, Inc., or one of the other qualified offerors to Request for Proposals 1100 EAL3011REBID, to provide distribution line clearance for street and nightwatchman lights, for up to five years for a total contract amount not to exceed \$5,000,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program and subcontractor goals were applied to the solicitation. The recommended contractor provided sufficient evidence of good faith efforts and the resulting contract will include 4.33% MBE/WBE combined participation).

Lead Department

Purchasing Office.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$1,000,000 is available in the Fiscal Year 2020-2021 Operating Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued a Request for Proposals (RFP) 1100 EAL3011REBID for these goods and services. The solicitation issued on April 22, 2020 and it closed on May 7, 2020. Of the three offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134413)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134413>.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Liz Lock, at 512-322-6251 or Liz.Lock@austintexas.gov <<mailto:Liz.Lock@austintexas.gov>>.

Council Committee, Boards and Commission Action:

September 14, 2020 - Recommended unanimously by the Electric Utility Commission on a 10-0 vote, with Commissioner Wray absent.

Additional Backup Information:

The contract will provide labor, equipment, and materials for vegetation management of street and nightwatchman security lights and wires for Austin Energy's vegetation management program. Components of the program include capital improvement projects, distribution maintenance on circuit, grid, or substation facilities, individual customer requests, after-hour or storm restoration events, and vegetation suppression.

This is a new contract. Currently, vegetation management services are included in Austin Energy's distribution energized line clearance contract which expires January 16, 2021.

An evaluation team with expertise in this area evaluated the offers and scored Wright Tree Service, Inc as the best to provide these services based on program, experience and qualifications, price, service-disabled veteran business enterprise, and local preference.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing new contract negotiations.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	2 yrs.	\$2,000,000
Optional Extension 1	1 yr.	\$1,000,000
Optional Extension 2	1 yr.	\$1,000,000
Optional Extension 3	1 yr.	\$1,000,000
TOTAL	5 yrs.	\$5,000,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government That Works for All.