



Recommendation for Action

File #: 20-3196, **Agenda Item #:** 41.

10/15/2020

Posting Language

Authorize award of a multi-term contract with Swarco Reflex LLC, to provide reflective glass beads, for up to five years for a total contract amount not to exceed \$497,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D of Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Aviation.

Fiscal Note

Funding in the amount of \$90,000 is available in the Fiscal Year 2020-2021 Operating Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 8100 BJT1015 for these goods. The solicitation issued on May 4, 2020 and it closed on May 28, 2020. Of the four offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134239)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134239>.

Prior Council Action:

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Bartley Tyler, at 512-974-2023 or Bartley.Tyler@austintexas.gov <<mailto:Bartley.Tyler@austintexas.gov>>.

Council Committee, Boards and Commission Action:

September 28, 2020 - Recommended by the Airport Advisory Commission on a 9-0 vote, with Commissioners Owens and Stroller absent.

Additional Backup Information:

The contract will provide reflective glass beads to be used in accordance with Federal Aviation Administration (FAA) part 139 rules and regulations for the airfield and roadway markings at Austin-Bergstrom International Airport (AUS). This contract will ensure that AUS has a stable, reliable contractor that is compliant with FAA and Transportation Security Administration regulations.

This contract will replace the previous contract that expired October 17, 2019. The requested authorization amount was determined based on Aviation's projected workload over the next several years, which also allows for additional runways and roads that the airport has planned to add due to growth and expansions. If the City is unable to secure this contract, the department will be forced to procure these items on an as-needed basis, which may result in higher prices.

The recommended contractor is not the current provider for these goods.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$283,725
Optional Extension 1	1 yr.	\$106,637
Optional Extension 2	1 yr.	\$106,638
TOTAL	5 yrs.	\$497,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Mobility.