



## Recommendation for Action

**File #:** 20-3479, **Agenda Item #:** 32.

12/3/2020

### **Posting Language**

Authorize negotiation and execution of a multi-term contract with Utilities International, Inc., or one of the other qualified offerors to Request For Proposals (RFP) 1100 BDH3001REBID, to provide a financial planning and regulatory reporting software solution, for up to six years for a total contract amount not to exceed \$3,750,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

Austin Energy.

### **Fiscal Note**

Funding in the amount of \$2,250,000 is available in the Fiscal Year 2020-2021 Capital Budget of Austin Energy. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

The Purchasing Office issued a Request for Proposals (RFP) 1100 BDH3001REBID for these services. The solicitation issued on December 2, 2019 and it closed on January 21, 2020. Of the six offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=133972)  
<[https://www.austintexas.gov/financeonline/account\\_services/solicitation/solicitation\\_details.cfm?sid=133972](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=133972)>.

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Brett Hardy, at 512-322-6122 or [Brett.Hardy@austintexas.gov](mailto:Brett.Hardy@austintexas.gov) <<mailto:Brett.Hardy@austintexas.gov>>.

### **Council Committee, Boards and Commission Action:**

November 9, 2020 - Recommended unanimously by the Electric Utility Commission on an 8-0 vote, with Commissioners Funkhouser, Stone and Wray absent.

### **Additional Backup Information:**

The contract will provide Austin Energy with a cloud hosted software application for a financial planning and regulatory reporting solution. The solution will consolidate financial data into a single platform to optimize

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financial, operational, and reporting needs. This will improve business and reporting processes, data integrity, version control, workflow management, and approval processes. This will also allow Austin Energy to maintain financial resiliency to ensure cost recovery, provide market competitiveness, deliver operational excellence, and create value for customers and the Austin community. In addition, the solution will improve and streamline integration with City financial systems and enhance the ability to share data and information internally within Austin Energy business units.

This is a new contract. An evaluation team with expertise in this area evaluated the offers and determined that Utilities International, Inc. was the best to provide these services based on price, service-disabled business enterprise, local preference, system concept and solution and program, and demonstrated applicable experience and personnel qualifications.

This request allows for the development of a contract with a qualified offeror selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing new contract negotiations.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	2 yrs.	\$2,750,000
Optional Extension 1	1 yr.	\$ 250,000
Optional Extension 2	1 yr.	\$ 250,000
Optional Extension 3	1 yr.	\$ 250,000
Optional Extension 4	1 yr.	\$ 250,000
<b>TOTAL</b>	<b>6 yrs.</b>	<b>\$3,750,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Government That Works for All.