



## Recommendation for Action

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**File #:** 21-1008, **Agenda Item #:** 38.

2/4/2021

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### **Posting Language**

Authorize an amendment to an existing contract with Zoll Data Systems, for continued electronic patient reporting and billing software licenses, maintenance and support, for an increase in the amount of \$1,213,000 and to extend the term by five years, for a revised total contract amount not to exceed \$1,967,000.

(Note: This contract was awarded as a sole source and is exempt from City Code Chapter 2-9C Minority Owned and Woman Owned Business Enterprise Procurement program).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

Emergency Medical Services.

### **Fiscal Note**

Funding in the amount of \$242,600 is available in the Fiscal Year 2020-2021 Operating Budget of Emergency Medical Services. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

Contract Amendment.

### **Prior Council Action:**

June 23, 2016 - Council approved the original contract, item 53, on a 10-0 vote with Council Member Zimmerman abstaining.

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <<mailto:AgendaOffice@austintexas.gov>> or to Elisa Folco, at 512-974-1421 or [Elisa.Folco@austintexas.gov](mailto:Elisa.Folco@austintexas.gov) <<mailto:Elisa.Folco@austintexas.gov>>.

### **Additional Backup Information:**

The proposed amendment will increase the authorization allowing Emergency Medical Services (EMS) to continue utilizing electronic patient reporting and billing technologies. The software solution is used to generate invoices for services rendered, track account status, record payments received, manage the billing process, and generate patient account records.

A delay in approving or a failure to approve this amendment will result in EMS reverting to manual patient reporting and billing services, resulting in inefficiencies with delayed or denied reimbursements.

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**Contract Detail:**

<b>Contract Term</b>	<b>Length of Term</b>	<b>Current Contract Authorization</b>	<b>Requested Additional Authorization</b>	<b>Revised Total Authorization</b>
Initial Term	1 yr.	\$115,345		\$ 115,345
Extension Option 1	1 yr.	\$150,170		\$ 150,170
Extension Option 2	1 yr.	\$145,345		\$ 145,345
Extension Option 3	1 yr.	\$166,666		\$ 166,666
Extension Option 4	1 yr.	\$176,474		\$ 176,474
Proposed Amendment	5 yrs.		\$1,213,000	\$1,213,000
<b>TOTALS</b>	<b>10 yrs.</b>	<b>\$754,000</b>	<b>\$1,213,000</b>	<b>\$1,967,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Government That Works for All.