

Regular Meeting of the Airport Advisory Commission

March 9, 2021

Airport Advisory Commission to be held March 9, 2021 with Social Distancing Modifications

Public comment will be allowed via telephone; no in-person input will be allowed. **All speakers must register in advance** (3/8/2021 by noon). All public comment will occur at the beginning of the meeting.

To speak remotely at the March 9, 2021 **Airport Advisory Commission Meeting**, residents must:

- Call or email the board liaison at **(512) 530-6605 or ammie.calderon2@austintexas.gov** no later than noon, (the day before the meeting). The information required is the speaker name, item number(s) they wish to speak on, whether they are for/against/neutral, and a telephone number or email address.
- Once a request to speak has been called in or emailed to the board liaison, residents will receive either an email or phone call providing the telephone number to call on the day of the scheduled meeting.
- Speakers must call in at least 15 minutes prior to meeting start in order to speak, late callers will not be accepted and will not be able to speak.
- Speakers will be placed in a queue until their time to speak.
- Handouts or other information may be emailed to **ammie.calderon2@austintexas.gov** by Noon the day before the scheduled meeting. This information will be provided to Board and Commission members in advance of the meeting.
- If this meeting is broadcast live, residents may watch the meeting here:
<http://www.austintexas.gov/page/watch-atxn-live>

Reunión del Airport Advisory Commission (March 9, 2021)

La junta se llevará con modificaciones de distanciamiento social
Se permitirán comentarios públicos por teléfono; no se permitirá ninguna entrada en persona. Todos los oradores deben registrarse con anticipación (3/8/2021 antes del mediodía). Todos los comentarios públicos se producirán al comienzo de la reunión.

Para hablar de forma remota en la reunión, los residentes deben:

- Llame o envíe un correo electrónico al enlace de la junta en **(512) 530-6605 or ammie.calderon2@austintexas.gov** a más tardar al mediodía (el día antes de la reunión). La

información requerida es el nombre del orador, los números de artículo sobre los que desean hablar, si están a favor / en contra / neutrales, y un número de teléfono o dirección de correo electrónico.

- Una vez que se haya llamado o enviado por correo electrónico una solicitud para hablar al enlace de la junta, los residentes recibirán un correo electrónico o una llamada telefónica con el número de teléfono para llamar el día de la reunión programada.
- Los oradores deben llamar al menos 15 minutos antes del inicio de la reunión para poder hablar, no se aceptarán personas que llamen tarde y no podrán hablar.
- Los oradores se colocarán en una fila hasta que llegue el momento de hablar.
- Los folletos u otra información pueden enviarse por correo electrónico a **ammie.calderon2@austintexas.gov** antes del mediodía del día anterior a la reunión programada. Esta información se proporcionará a los miembros de la Junta y la Comisión antes de la reunión.
- Si esta reunión se transmite en vivo, los residentes pueden ver la reunión aquí: **<http://www.austintexas.gov/page/watch-atxn-live>**



**AIRPORT ADVISORY COMMISSION MEETING
March 9, 2021 3:00 PM
VIA VIDEOCONFERENCING**

CURRENT BOARD MEMBERS:

Eugene Sepulveda, Chair	Ernest Saulmon
Scott Madole, Vice-Chair	Brian Stoller
Vicky Sepulveda, Secretary	Billy Owens
Wendy Price Todd	Frank Maldonado
Jeremy Hendricks	Jonathan Coon

AGENDA

CALL TO ORDER

CITIZEN COMMUNICATION: GENERAL

The first three (3) speakers who register to speak no later than noon the day before the meeting will be allowed a three-minute allotment to address their concerns regarding items not posted on the agenda.

1. APPROVAL OF MINUTES

February 9, 2021 - Meeting

2. DEPARTMENT OF AVIATION WRITTEN STAFF BRIEFINGS

- a) Chief Executive Officer's Report regarding AUS response to Winter Storm Uri, Air Service, Media and Awards, and CONRAC Bonds
(Prepared by Jacqueline Yaft, Chief Executive Officer)
- b) AUS January 2021 Financial Results
(Prepared by Rajeev Thomas, Deputy Chief – Finance)
- c) AUS Air Service Update
(Prepared by Jamy Kazanoff, Air Service Development)

3. ACTION ITEMS

None

4. FOR RECOMMENDATION

a) Authorize negotiation and execution of a contract with GCR, Inc. D/B/A Civix, to provide maintenance, support, and system upgrades for AirportIQ security operations, compliance, and safety management system, for a term of three years for a total contract amount not to exceed \$234,000.

(Note: Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established).

5. DEPARTMENT OF AVIATION VERBAL BRIEFINGS

a) Hilton Hotel Resiliency Plan Update (Presented by Tracy Thompson – Chief, Admin. & External Affairs and Rajeev Thomas, Deputy Chief – Finance)

6. NEW BUSINESS

- a) Review of Commission Recommendations and Actions to discuss with appointing City Council Member
- b) Future Agenda Items
- c) Next scheduled April 13, 2021 at 3:00 PM.

ADJOURNMENT

The City of Austin is committed to compliance with the Americans with Disabilities Act. Reasonable modifications and equal access to communications will be provided upon request. Meeting locations are planned with wheelchair access. If requiring Sign Language Interpreters or alternative formats, please give notice at least 2 days before the meeting date. Please call Ammie Calderon, Aviation Department, at (512) 530-6605 for additional information; TTY users route through Relay Texas at 711.

For more information on the Airport Advisory Commission, please contact Tracy Thompson at (512) 530-5023.



AIRPORT ADVISORY COMMISSION

ITEM 1. APPROVAL OF MINUTES

FEBRUARY 9, 2021 - MEETING





**AIRPORT ADVISORY COMMISSION
REGULAR MEETING MINUTES
TUESDAY, FEBRUARY 9, 2021**

The Airport Advisory Commission convened in a Virtual Regular Meeting on Tuesday, February 9, 2021.

CALL TO ORDER

Eugene Sepulveda, Chair called the Commission Meeting to order at 3:00 p.m.

Commission Members in Attendance:

Eugene Sepulveda – Chair	Frank Maldonado
Scott Madole – Vice-Chair	Wendy Price Todd
Billy Owens	Jeremy Hendricks
Michael Watry	Jonathan Coon
Ernest Saulmon	Brian Stoller

Commission Members Absent:

Vicky Sepulveda

Aviation Staff in Attendance:

Jacqueline Yaft	Brian Long
Tracy Thompson	Ammie Calderon
Rajeev Thomas	Angelica Saldana
Shane Harbinson	David Smythe-Macaulay

Others in Attendance

David Couch - Project Connect Program Officer
Stephen Roth - Associate Vice President, Group Director at HNTB

CITIZENS COMMUNICATIONS:

None

1. APPROVAL OF MINUTES

- a) The minutes from the meeting of February 9, 2021 were approved on Commission Member Saulmon's motion, Commission Member Coon seconds on a vote. Motion passed on passed on a 10-0-0-1 vote. Commission Member Owens was absent at this vote.

2. DEPARTMENT OF AVIATION STAFF WRITTEN BRIEFINGS

- a) Chief Executive Officer's Report regarding Air Service, Concessions, Parking, COVID-19 Financial Impact, Construction Highlights, and Media
(Prepared by Jacqueline Yaft, Chief Executive Officer)
- b) AUS December 2020 Financial Results
(Prepared by Rajeev Thomas, Deputy Chief – Finance)
- c) AUS Air Service Update
(Prepared by Jamy Kazanoff, Air Service Development)

3. ACTION ITEMS

No Items

4. FOR RECOMMENDATION

- a) Approve a resolution authorizing negotiation and execution of a Local On-System Improvement Project with the Texas Department of Transportation in an amount not to exceed \$50,951 for improvements on US 183 at Metropolis Drive that will allow access to a new fuel storage facility.

Funding in the amount of \$50,951 is available in the Fiscal Year 2020-2021 Capital Budget of the Aviation Department.

A motion to approve was made by Commission Member Madole's motion, Commission Member Todd seconds on a vote, Commission Member Watry recused, and Commission Member V. Sepulveda was absent at this vote. Motion passed on a 10-0-1-1 vote.

5. DEPARTMENT OF AVIATION VERBAL BRIEFINGS

- a) Capital Metro Project Connect – Blue Line Briefing
(Introduction by Shane Harbinson, Deputy Chief – Planning, Presented by David Couch-Project Connect Program Officer, and Stephen Roth-Associate Vice President, Group Director at HNTB)
(Commissioner Todd has requested a follow up briefing in the near future.)

6. NEW BUSINESS

- a) Review of Commission Recommendations and Actions to discuss with appointing City Council Member
 - A Project Connect presentation was given to the Commission and looking at 8-9 years for service. Staff has been asked to evaluate potential for high speed rail compatibility.
 - The Bond Refinancing for the rental car facilities savings exceeded expectations.
 - A report was given on a slow recovery of leisure travel but no return yet of business travel.
 - TBD any new AUS money from the Care Act.
- b) Future Agenda Items
- c) Next scheduled meeting March 9, 2021 at 3:00 p.m.

ADJOURNMENT

Eugene Sepulveda, Chair adjourned the meeting at 3:53 p.m.

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AIRPORT ADVISORY COMMISSION

ITEM 2a. DEPARTMENT OF AVIATION WRITTEN STAFF BRIEFINGS

- a) Chief Executive Officer's Report
AUS response to Winter Storm Uri, Air Service, Media and
Awards, and CONRAC Bonds
(Prepared by Jacqueline Yaft, Chief Executive Officer)





MEMORANDUM

TO: Chair Eugene Sepulveda and Airport Advisory Commissioners

FROM: Jacqueline Yaft, Chief Executive Officer, Department of Aviation

DATE: March 9, 2021

SUBJECT: Austin-Bergstrom International Airport (AUS) Update

Austin-Bergstrom International Airport remains as committed to the health and safety of passengers and employees as ever and we continue to implement health and safety protocols and make operational changes as we adapt to the pandemic. We thank you for your continued support, especially as AUS navigates the challenges we face due to the pandemic.

We look forward to providing you with regular updates of our operations.

AUS response to Winter Storm Uri

AUS began preparing for the winter weather the week preceding the storm and our staff mobilized on site prior to the initiation of the storm. As ice began to accumulate on our roadways and airfields, crews applied de-icing solution to ensure we could safely receive passengers and flights. During the overnight hours of Sunday, February 14th to Monday, February 15th, the airport campus accumulated record-breaking levels of snowfall, with some areas totaling over six inches. AUS has regularly responded to ice and light snow events with minimal impacts to operations in the past. However, the total amount of snow fall could not be mitigated by our de-icing chemicals alone and as the temperatures in Austin remained below freezing for several days, the snow had to be manually removed from our airfield for the airport to be able to receive flights. Over 100 airport employees remained at the airport overnight, many spending several nights and days without ever leaving the airport campus to be able to work around the clock for AUS to resume normal operations.

On Wednesday, February 17th, enough snow had been removed from the airfield and roadways for AUS to be able to safely welcome passengers and flights — both

commercial flights and cargo flights that brought in critically-needed water and aid to Austin. Normal operations have resumed ever since.

In addition to responding to the immediate impacts of the storm, AUS teams responded to busted pipes, a boil water notice and provided food and other resources for passengers who remained sheltered at the airport until roadway conditions improved or their flights were rescheduled. Additionally, by practicing conservation efforts, AUS was able to shed power equivalent to roughly 400 homes' worth of power to assist citywide power restoration efforts.

The AUS staff is in the process of developing a complete report outlining the elements of the overall response to Winter Storm Uri and a full briefing of the report will be available in the near future.

Air Service

Allegiant announced new nonstop service to Northwest Arkansas National Airport (XNA) and Bozeman Yellowstone International Airport (BZN). Service to BZN begins May 27 and service to XNA starts July 2.

Media and Awards

AUS was named a Top Ten Best Large Airport by USA Today's 10Best competition and a Best Airport in North America through Airport Council International's Airport Service Quality Awards program.

CONRAC Bonds

The CONRAC bond sale was very well received by investors. We received a True Interest Cost below 2.5% with a little over \$36 million in NPV savings. We also benefitted from \$3.7 million in savings for having selected bond insurance compared to being non-insured.



AIRPORT ADVISORY COMMISSION

ITEM 2b. DEPARTMENT OF AVIATION WRITTEN STAFF BRIEFINGS

b) AUS January 2020 Financial Results
(Prepared by Rajeev Thomas, Deputy Chief – Finance)





MEMORANDUM

TO: Airport Advisory Commissioners

FROM: Rajeev Thomas, Deputy Chief - Finance, Aviation Department

DATE: March 9, 2021

SUBJECT: Austin-Bergstrom International Airport (AUS) Update

COVID-19 Financial Impact and January 2021 Financial Results

January's passenger numbers were low due to the continued prevalence of covid-19 virus across the country and international travel restrictions. AUS experienced a passenger decline of 67.9% in January compared to last year. January's daily enplaned passengers averaged 6.5k, while January 2020 averaged 20k. Traditionally, January and February are the lowest months for passenger enplanements.

Please find attached the January 2021 financial results for AUS. As you will see, January 2021 enplanements were 67.89% lower, or 426,609, below January 2020. January 2021 enplanements Year to Date (YTD) are down 66.35% over prior year. Cargo volume increased 30.36% versus January 2020, and YTD cargo volume is 36.01% higher than the prior year. Excluding mail and belly freight, YTD cargo volume is up 57.34% over prior year.

Operating revenues decreased 32.5% over the prior year month or (\$5.0M), and lower by 34.0% or (\$21.7M) January YTD. Year to Date revenues are 5.0% higher or \$2.0M above budget. The lower revenues were driven by lower landing weights (down 51%) as well as less parking and ground transportation services provided. Lower revenues are also a result of lower food, beverage, and retail concessions as well as lower rental car revenues and other rentals and fees.

Our continued focus on operational efficiencies and expense reductions is tracking to our year end expense targets. Accordingly, January's aviation related operating expenses were \$3.6M favorable to the budget YTD, and 26.6% or \$9.8M lower than

prior YTD. The City of Austin allocated costs were in line with the airport's budget and debt service costs were as forecasted. Overall, January 2021 net income was \$1.6M versus \$1.7M for January 2020. YTD net income is (\$4.0M), and (\$12.3M) lower than prior year due to lower revenue (\$21.7M). January YTD net income is \$5.7M higher than budgeted. The Airport received YTD \$14.6M in Cares Act reimbursement funds for debt service of which \$3.6M was received in January; which is not reflected in the numbers above.

Attachments:

January 2021 - AAC Financial Report

CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
Airport Operating Fund 5070
Income Statement - For Internal Use Only
Fiscal Year to Date for 4 Month(s) ended January 31, 2021

	FY 2021 Amended Budget	Budget Seasonalized 4 month(s)	FY 2021 CYE	CYE Seasonalized 4 month(s)	Year to Date w/ Accruals	Y-T-D to Budget		Y-T-D to CYE	
						Variance Fav (Unfav)	% Variance Fav (Unfav)	Variance Fav (Unfav)	% Variance Fav (Unfav)
REVENUE									
AIRLINE REVENUE									
Landing Fees	16,720,000	5,629,042	17,426,753	5,769,012	5,947,177	318,136	5.7%	178,166	3.1%
Terminal Rental & Other Fees	37,697,000	12,520,587	43,679,223	14,789,389	15,567,805	3,047,217	24.3%	778,416	5.3%
TOTAL AIRLINE REVENUE	54,417,000	18,149,629	61,105,976	20,558,401	21,514,982	3,365,353	18.5%	956,581	4.7%
NON-AIRLINE REVENUE									
Parking	21,107,271	6,725,549	18,337,134	4,702,562	4,973,876	(1,751,673)	(26.0%)	271,314	5.8%
Ground Transportation for Hire	4,487,041	1,406,189	2,019,053	504,773	635,200	(770,989)	(54.8%)	130,427	25.8%
Rental Cars	11,069,553	3,542,752	11,026,850	3,675,617	3,739,835	197,083	5.6%	64,218	1.7%
Food & Beverage	11,467,350	3,473,720	11,553,113	3,851,038	3,692,856	219,137	6.3%	(158,181)	(4.1%)
Retail	5,215,748	1,497,355	5,215,748	1,738,583	1,960,337	462,982	30.9%	221,754	12.8%
Advertising	1,750,000	556,136	1,897,783	632,594	636,767	80,631	14.5%	4,173	0.7%
Other Concessions, Rentals & Fees	14,598,015	4,233,245	14,812,320	4,636,297	4,769,411	536,166	12.7%	133,114	2.9%
TOTAL NON-AIRLINE REVENUE	69,694,978	21,434,946	64,862,001	19,741,463	20,408,281	(1,026,665)	(4.8%)	666,817	3.4%
Interest Income	1,208,114	402,705	318,429	106,143	67,102	(335,602)	(83.3%)	(39,041)	(36.8%)
TOTAL REVENUE	125,320,092	39,987,279	126,286,406	40,406,007	41,990,365	2,003,086	5.0%	1,584,358	3.9%
OPERATING REQUIREMENTS									
Fac Mgmt, Ops and Airport Security	59,744,143	18,546,962	57,964,074	17,938,633	17,615,737	931,225	5.0%	322,896	1.8%
Airport Planning and Development	5,391,192	1,735,741	5,303,206	1,705,287	1,376,583	359,157	20.7%	328,704	19.3%
Support Services	25,641,391	8,082,295	25,759,382	8,069,628	6,734,367	1,347,928	16.7%	1,335,260	16.5%
Business Services	8,046,651	2,174,438	4,329,647	1,206,418	1,247,698	926,740	42.6%	(41,280)	(3.4%)
TOTAL OPERATING EXPENSES	98,823,377	30,539,436	93,356,309	28,919,965	26,974,385	3,565,051	11.7%	1,945,580	6.7%
Debt Service									
GO Debt Service Fund	507	169	507	169	169	0	0.0%	0	0.0%
2013 Prosperity Bank Loan	5,412,895	1,803,845	5,412,895	1,803,845	1,803,845	(0)	(0.0%)	(0)	(0.0%)
2014 Bond Issuance	7,077,844	2,359,090	7,077,844	2,359,090	2,359,090	(0)	(0.0%)	(0)	(0.0%)
2017 Bond Issuance	10,034,715	3,344,905	10,034,715	3,344,905	3,344,905	0	0.0%	0	0.0%
2019 Refunding Bonds	15,470,348	5,244,358	15,459,157	5,240,469	5,240,335	4,023	0.1%	134	0.0%
2019 New Money	8,471,750	1,896,083	8,471,751	1,896,083	1,896,083	(0)	(0.0%)	(0)	(0.0%)
TOTAL Net Debt Service	46,468,059	14,648,450	46,456,869	14,644,562	14,644,428	4,023	0.0%	134	0.0%
OTHER REQUIREMENTS									
Workers' Compensation	435,740	145,247	435,740	145,247	145,248	(1)	(0.0%)	(1)	(0.0%)
Citywide Administrative Support	6,328,330	2,109,443	6,328,330	2,109,443	2,109,440	3	0.0%	3	0.0%
Communications & Technology Mgmt	1,879,259	626,420	1,879,259	626,420	626,420	(0)	(0.0%)	(0)	(0.0%)
Accrued Payroll	166,126	55,375	166,126	55,375	55,375	0	0.0%	0	0.0%
Additional Retirement Contribution	350,754	116,918	350,754	116,918	0	116,918	100.0%	116,918	100.0%
CTECC	307,939	102,646	307,939	102,646	102,648	(2)	(0.0%)	(2)	(0.0%)
Trunked Radio Allocation	301,150	100,383	301,150	100,383	100,384	(1)	(0.0%)	(1)	(0.0%)
Public Works Capital Projects Mgmt Fund	3,793,554	1,264,518	3,793,554	1,264,518	1,264,518	0	0.0%	0	0.0%
TOTAL OTHER REQUIREMENTS	13,562,852	4,520,951	13,562,852	4,520,951	4,404,033	116,917	2.6%	116,917	2.6%
TOTAL REQUIREMENTS	158,854,288	49,708,837	153,376,030	48,085,477	46,022,846	3,685,991	7.4%	2,062,632	4.3%
EXCESS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS									
	(33,534,196)	(9,721,557)	(27,089,624)	(7,679,470)	(4,032,481)	5,689,076	(58.5%)	3,646,989	(47.5%)
CARES Act Reimbursement (Parking)									
CARES Act Reimbursement (Debt Service)	0	0	0	0	0	0	N/A	0	N/A
TOTAL CARES ACT REIMBURSEMENT	(30,950,446)	(14,648,450)	(30,950,446)	(14,644,562)	(14,646,928)	(1,523)	0.0%	2,366	(0.0%)
EXCESS (DEFICIT) OF TOTAL AFTER CARES ACT	(2,583,750)	4,926,893	3,860,822	6,965,091	10,614,447	5,687,554	115.4%	3,649,355	52.4%

Note: Columns may not add to totals shown because of rounding

ENPLANEMENTS	Passengers	% Inc/(Dec)
January, 2021 (Month over Month)	201,794	-67.89%
January, 2021 - Year-to-Date	972,107	-66.35%

**CITY OF AUSTIN
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT
INCOME STATEMENT COMPARISON THIS YEAR VS. LAST YEAR**

	This month - This Year vs. Last Year				Fiscal YTD - This Year vs. Last Year			
	FY21 (Jan 21) vs FY20 (Jan 20)				FY21 (Oct 20 - Jan 21) vs FY20 (Oct 19 - Jan 20)			
	FY21 Jan-21	FY20 Jan-20	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance	FY21 YTD Jan-21	FY20 YTD Jan-20	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
<u>Airline Revenue</u>								
Landing Fees	1,437,169	2,704,183	(1,267,013)	(46.9%)	5,947,177	11,413,336	(5,466,159)	(47.9%)
Terminal Rental & Other Fees	3,925,962	4,428,412	(502,450)	(11.3%)	15,567,805	17,551,088	(1,983,283)	(11.3%)
Total Airline Revenue	5,363,132	7,132,595	(1,769,463)	(24.8%)	21,514,982	28,964,424	(7,449,442)	(25.7%)
<u>Non-Airline Revenue</u>								
Parking	1,251,040	3,382,338	(2,131,298)	(63.0%)	4,973,876	13,857,035	(8,883,159)	(64.1%)
Ground Transportation for Hire	144,228	657,079	(512,852)	(78.1%)	635,200	2,468,785	(1,833,585)	(74.3%)
Rental Cars	928,828	1,121,620	(192,792)	(17.2%)	3,739,835	5,396,939	(1,657,104)	(30.7%)
Food & Beverage	934,972	966,093	(31,120)	(3.2%)	3,692,856	4,135,010	(442,153)	(10.7%)
Retail	473,157	409,968	63,189	15.4%	1,960,337	1,757,668	202,669	11.5%
Advertising	158,149	198,612	(40,463)	(20.4%)	636,767	887,406	(250,639)	(28.2%)
Other Concessions, Rentals & Fees	1,165,620	1,479,113	(313,493)	(21.2%)	4,769,411	5,760,376	(990,965)	(17.2%)
Total Non-Airline Revenue	5,055,994	8,214,822	(3,158,828)	(38.5%)	20,408,281	34,263,218	(13,854,937)	(40.4%)
Interest Income	13,708	98,758	(85,050)	(86.1%)	67,102	416,114	(349,012)	(83.9%)
Total Operating Revenue	10,432,834	15,446,174	(5,013,341)	(32.5%)	41,990,365	63,643,756	(21,653,391)	(34.0%)
<u>Operating Requirements</u>								
Fac Mgmt, Ops and Airport Security	3,895,347	4,564,655	669,308	14.7%	17,615,737	20,390,057	2,774,320	13.6%
Airport Planning and Development	289,513	615,048	325,535	52.9%	1,376,583	2,512,749	1,136,166	45.2%
Support Services	(444,302)	2,362,682	2,806,983	118.8%	6,734,367	8,648,875	1,914,508	22.1%
Business Services	317,474	1,323,301	1,005,826	76.0%	1,247,698	5,209,645	3,961,947	76.1%
Total Operating Expense	4,058,033	8,865,686	4,807,653	54.2%	26,974,385	36,761,326	9,786,941	26.6%
<u>Debt Service</u>								
GO Debt Service Fund	42	0	(42)	N/A	169	0	(169)	N/A
2013 Prosperity Bank Loan	451,131	450,700	(431)	(0.1%)	1,803,845	1,803,700	(145)	(0.0%)
2014 Bond Issuance	589,844	589,827	(17)	(0.0%)	2,359,090	2,359,105	15	0.0%
2017 Bond Issuance	836,226	836,229	3	0.0%	3,344,905	3,272,737	(72,168)	(2.2%)
2019 Refunding Bonds	1,277,299	1,401,081	123,782	8.8%	5,240,335	4,841,073	(399,261)	(8.2%)
2019 New Money	474,021	324,100	(149,921)	(46.3%)	1,896,083	1,058,900	(837,183)	(79.1%)
Total Debt Service	3,628,564	3,601,937	(26,627)	(0.7%)	14,644,428	13,335,516	(1,308,912)	(9.8%)
<u>Other Requirements</u>								
Workers' Compensation	36,312	38,282	1,970	5.1%	145,248	153,128	7,880	5.1%
Citywide Administrative Support	527,360	479,138	(48,222)	(10.1%)	2,109,440	1,916,552	(192,888)	(10.1%)
Communications & Technology Mgmt	156,605	151,494	(5,111)	(3.4%)	626,420	605,976	(20,444)	(3.4%)
Accrued Payroll	13,844	29,543	15,699	53.1%	55,375	118,170	62,795	53.1%
Additional Retirement Contribution	0	0	0	N/A	0	0	0	N/A
Operating Reserve	0	283,342	283,342	100.0%	0	1,133,367	1,133,367	100.0%
CTECC	25,662	17,126	(8,536)	(49.8%)	102,648	68,504	(34,144)	(49.8%)
Trunked Radio Allocation	25,096	26,436	1,340	5.1%	100,384	105,744	5,360	5.1%
Public Works Capital Projects Mgmt Fund	316,130	283,281	(32,849)	(11.6%)	1,264,518	1,133,124	(131,394)	(11.6%)
Total Other Requirements	1,101,008	1,308,641	207,633	15.9%	4,404,033	5,234,565	830,532	15.9%
Total Requirements	8,787,605	13,776,264	4,988,659	36.2%	46,022,846	55,331,407	9,308,561	16.8%
SURPLUS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS	1,645,228	1,669,910	(24,682)	(1.5%)	(4,032,481)	8,312,350	(12,344,831)	(148.5%)
CARES Act Reimbursement (Parking)	0	0	0	N/A	0	0	0	N/A
CARES Act Reimbursement (Debt Service)	(3,629,391)	0	3,629,391	N/A	(14,646,928)	0	14,646,928	N/A
Total CARES Act	(3,629,391)	0	3,629,391	N/A	(14,646,928)	0	14,646,928	N/A
TOTAL SURPLUS (DEFICIT) AFTER CARES ACT	5,274,619	1,669,910	3,604,709	215.9%	\$ 10,614,447	\$ 8,312,350	\$ 2,302,097	27.7%

Note: Columns may not add to totals shown because of rounding



AIRPORT ADVISORY COMMISSION

ITEM 2c. DEPARTMENT OF AVIATION WRITTEN STAFF BRIEFINGS

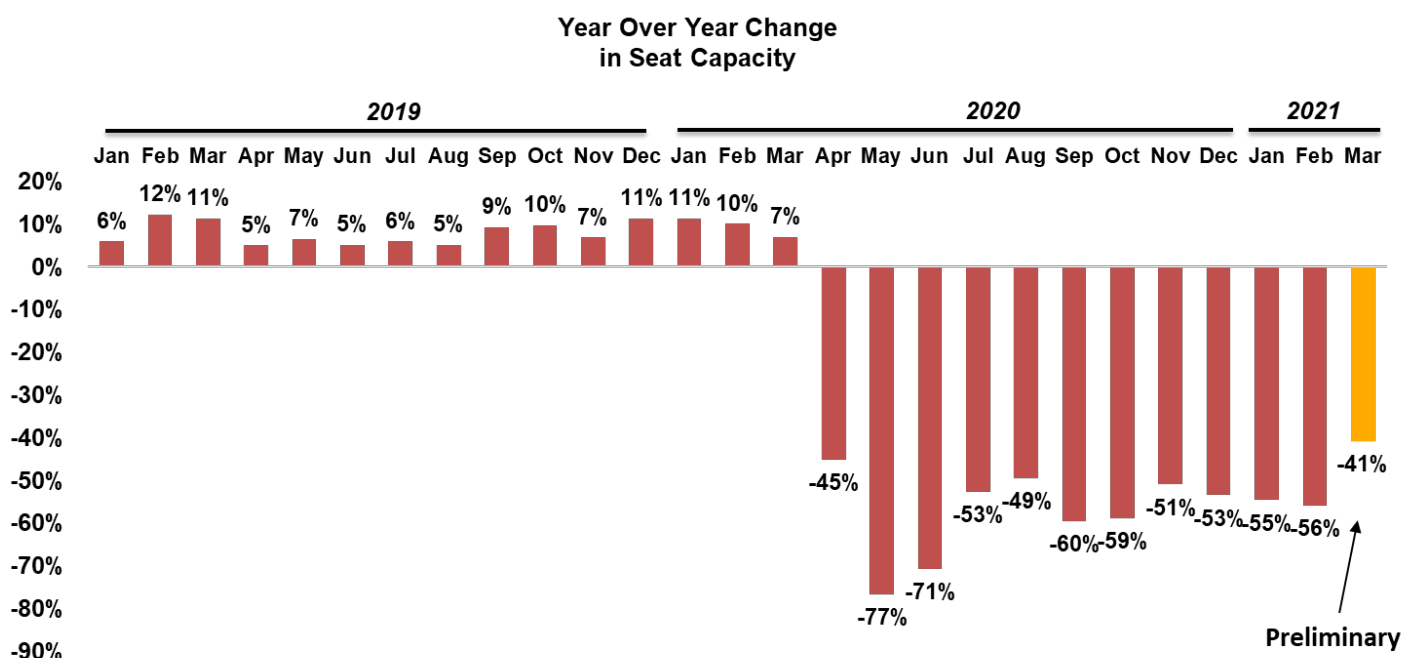
c) AUS Air Service Update
(Prepared by Jamy Kazanoff, Air Service Development)



March 2021 Air Service Snapshot

As vaccine distribution progresses throughout the country, cases and hospitalizations continue to improve and a third vaccine has just been granted approval, airline network planners are showing more and more signs of confidence as they plan for the Spring and Summer. Airlines are continuing to add new leisure service for the Summer and starting to see signs of life in the major coastal markets like Los Angeles and New York City. The key concerns are business travel and international travel – when will each return and how many years will it take to return to 2019 levels. One thing most network planners and analysts agree on – there is definitely some level of pent-up demand for leisure travel, which could mean strong domestic demand for the Summer.

The chart below shows how COVID-19 has affected AUS capacity with year-over-year change in seat capacity, which peaked at -77% in May 2020. Year-over-year capacity recovered slightly during the summer but since then has plateaued at down 50% to 60%, which is where we assume it will remain for at least January and February. March 2021 schedules have been adjusted by all carriers and most have adjusted April except for Spirit and United.



The map on the next page provides a summary of service changes at AUS between March 2020 and March 2021. Highlights of recent air service announcements/developments include:

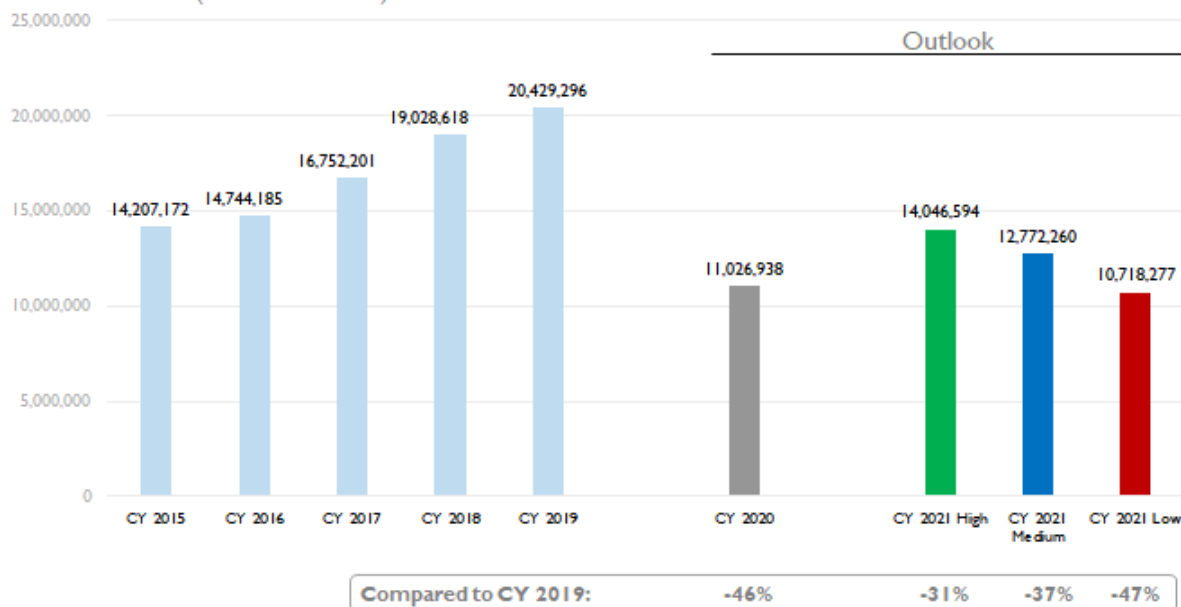
- **Lufthansa** further suspended service until June 2 but tentatively plans to serve AUS with 3/wk A330-300 with 255 seats
- **Allegiant** announced new service to Bozeman (BZN) starting May 27 and Fayetteville (XNA) starting July 2
- **Alaska** will start service to LAX with one daily frequency on March 18, increasing to three on May 20; AS will also reinstate service to PDX on March 18; third frequency to SAN will start in June
- **American** will reinstate service to LAX & PHL on March 4, JFK on April 3 and will serve MCO on Saturdays in March, April and early May
- **Spirit** will reinstate ATL service in April
- **Delta** will reinstate service to BOS on March 2 and reinstated RDU service on February 11
- **Hawaiian** will start nonstop service to HNL with 278-seat Airbus A330 aircraft twice weekly effective April 22 (AUS departures on Thursday and Sunday)
- **JetBlue** will start new service to CUN on March 4 and started service to RDU & SFO on February 11; American will codeshare on JetBlue service to JFK
- **Air Canada** and **British Airways** further suspended service until May 1; the U.S.-Canada border will remain closed until at least March 21
- **Norwegian** has discontinued all longhaul flying therefore will not serve LGW nor start CDG in 2021
- **KLM** will not serve AUS in 2021 but possibly 2022

As shown below, a forecast for Calendar Year 2021 was recently performed by Campbell-Hill Aviation Group. Based on economic indicators/outlooks, air carrier service scenarios and currently filed schedules – they forecast capacity for 2021 will be down 31-47% from 2019 levels, which is an improvement from the estimated 46% decline in 2020.

AUS HISTORICAL SEATS AND OUTLOOK



Annual AUS Seats (Both Directions) on Scheduled Airlines



Source: Historical Seats Based on AUS Data, Future Seats Based on Campbell-Hill assessment of schedule and airline trends.



AIRPORT ADVISORY COMMISSION

ITEM 4a. RECOMMENDATIONS

Authorize negotiation and execution of a contract with GCR, Inc. D/B/A Civix, to provide maintenance, support, and system upgrades for AirportIQ security operations, compliance, and safety management system, for a term of three years for a total contract amount not to exceed \$234,000.

Posting Language

Authorize negotiation and execution of a contract with GCR, Inc. D/B/A Civix, to provide maintenance, support, and system upgrades for AirportIQ security operations, compliance, and safety management system, for a term of three years for a total contract amount not to exceed \$234,000.

(Note: Sole source contracts are exempt from the City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Aviation.

Fiscal Note

Funding in the amount of \$188,300 is available in the Fiscal Year 2020-2021 Capital Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Sole Source.

Prior Council Action:

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov or to Cedric Zachary at cedric.zachary@austintexas.gov.

Council Committee, Boards and Commission Action:

March 9, 2021 – To be reviewed by the Airport Advisory Commission.

Additional Backup Information:

The contract will provide maintenance, support and system upgrades for the AirportIQ Security Operations and Compliance System and AirportIQ Safety Management System (SMS). This contract will include the implementation of new electronic Airport SMS functionality as mandated by the Federal Aviation Administration to track and improve airport safety. This contract will assist the airport in implementing best practices which will improve compliance and safety tracking and reporting. Austin-Bergstrom International Airport Terminal and Airside Operations staff will utilize this software for tracking managing of incidents and issues noted on the airfield and in the terminal building. Additionally, the upgraded system will provide enhanced ability for airport stakeholders to report safety violations and hazards directly and anonymously to airport staff.

These upgrades and enhancements are to a proprietary suite of software provided by the contractor that has been in use at the airport since 2007. There is no other product of its type specific to airport operational compliance tracking on the market. The contractor is the sole provider of support, maintenance and added modules for the software.

Strategic Outcome(s):

Mobility; Safety.



AIRPORT ADVISORY COMMISSION

ITEM 5a. DEPARTMENT OF AVIATION VERBAL STAFF BRIEFINGS

Hilton Hotel Resiliency Plan Update
(Presented by Tracy Thompson, Chief, Administrative & External
Affairs, and Rajeev Thomas, Deputy Chief – Finance)

