



**Water & Wastewater Commission  
Review and Recommendation**

|  |  |                                 |                               |
|--|--|---------------------------------|-------------------------------|
| <b>Commission Meeting Date:</b>  | April 7, 2021  | <b>COA Strategic Direction:</b> | Government That Works for All |
| <b>Council Meeting Date:</b>   | May 6, 2021  |                                 |                               |
| <b>Department:</b>   | Purchasing   |                                 |                               |
| <b>Client:</b>   | Steve Hutton   |                                 |                               |
| <b>Agenda Item</b>   |  |                                 |                               |
| <p>Recommend approval to amend an existing cooperative contract with Dell Marketing LP, to provide Dell hardware and software products and related services including maintenance and support, for an increase in the amount of \$21,000,000, for a revised total contract amount not to exceed \$68,250,000. Austin Water's requested authorization is \$1,000,000.</p> |  |                                 |                               |
| <b>Amount and Source of Funding</b>  |  |                                 |                               |
| <p>Funding in the amount of \$500,000 is available in the Fiscal Year 2020-2021 Operating Budget of Austin Water. Funding for the remaining contract term is contingent upon available funding in future budgets.</p>  |  |                                 |                               |
| <b>Purchasing Language:</b>  | Contract Amendment   |                                 |                               |
| <b>Prior Council Action:</b>   | <p>March 2, 2017 – Council approved the original contract, item 24, on an 11-0 vote.</p> <p>February 6, 2020 – Council approved an amendment, item 38, on an 11-0 vote.</p>  |                                 |                               |
| <b>Boards and Commission Action:</b>   | <p>April 7, 2021 – To be reviewed by the Water and Wastewater Commission.</p> <p>April 12, 2021 – To be reviewed by the Electric Utility Commission.</p>   |                                 |                               |
| <b>MBE/WBE:</b>  | <p>The contract was awarded in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, goals were not established.</p> |                                 |                               |

The contract is for the purchase of Dell hardware and software products and services including maintenance and support for Austin Energy, Austin Water, and Communications and Technology Management. These products are used to conduct daily operations throughout the City and meet information technology (IT) infrastructure requirements. The associated product and technical services will assist City IT departments with infrastructure and business continuity improvements, allowing for enhanced remote access capabilities, while ensuring stability and maintaining effective security levels. City departments utilized this contract for increased teleworking capabilities during the COVID-19 pandemic. This proposed amendment will increase the authorization allowing those departments to continue to purchase Dell hardware and software products, professional services, and maintenance in support of daily City operations, key IT infrastructure and application management initiatives and further supporting any pandemic related needs.

**Contract Detail:**

| <b><u>Contract Term</u></b> | <b><u>Length of Term</u></b> | <b><u>Current Contract Authorization</u></b> | <b><u>Requested Additional Authorization</u></b> | <b><u>Revised Total Authorization</u></b> |
|-----------------------------|------------------------------|--|--|---|
| Initial Term                | 5 yrs.                       | \$29,250,000                                 |  | \$29,250,000                              |
| Contract Amendment          |                              | \$18,000,000                                 |  | \$18,000,000                              |
| Proposed Amendment          |                              |  | \$21,000,000                                     | \$21,000,000                              |
| <b>TOTALS</b>               | <b>5 yrs.</b>                | <b>\$47,250,000</b>                          | <b>\$21,000,00</b>                               | <b>\$68,250,000</b>                       |

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.