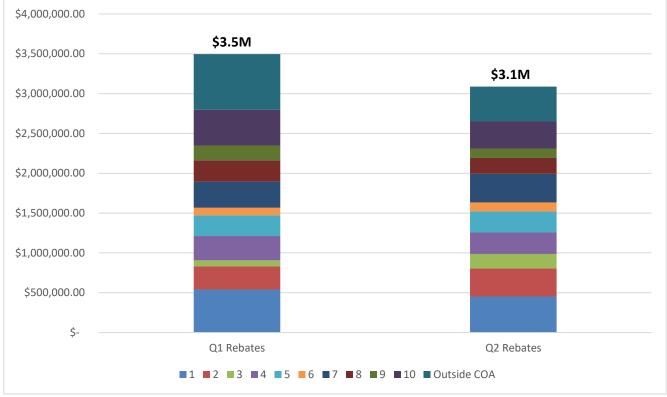
Customer Energy Solutions FY21 – Quarter 2 Report As of 03/31/2021





Solar PBI not included. Rebates paid may not align with AE Finance eCombs system as of 03/31/21. Dollars are unaudited.

Energy Efficiency Services

Residential Programs

AE Weatherization (WAP) – Direct Install

• To date, WAP has weatherized 270 homes, with another 244 in the pipeline and 123 for assignment.

Appliance Efficiency Program (AEP)

- A total of 758 projects has been completed.
- Total rebate amount of \$223, 544 paid for FY21-Q2.
- For FY21-Q2 there was a slight increase of 8 participating contractors, an increase of 6.45%.
- A PDF documenting the process for Permitting Requirement for Property Owners and Occupants has been added to the landing page for HVAC and Variable Speed Pool Pumps.
- Eligibility requirements on the website has been updated to state; Gas and/or tankless water heaters are not eligible for rebate(s).
- A hard stop in EECP has been added for tankless water heaters.

Home Performance w/Energy Star (HPwES)

• From 10/1/2020 to 3/31/2021 the program achieved 274 projects.

- The Limited Time Offer for FY21 that started on 10/15/20 is set to expire on 4/15/21. The Limited Time Offer includes a \$600 rebate for qualifying Rebate projects and 0% financing for qualifying Rebate & Loan projects.
- Created an educational sheet covering the Velocity Credit Union loans that will be uploaded to the Home Performance website and provided to our contractors to help educate customers.
- Revised and improved our remote contractor orientation slides and process and successfully oriented three new contractors into the program.

<u>SPUR – Instant Savings</u>

- 4 new retailers (17 locations) have joined our Instant Savings program
 - o Habitat Re-Store, St. Vincent De Paul, Salvation Army & Goodwill
 - o Advanced Power Strips (APS) introduced to the market thru these retailers
 - Educational material provided on location
- First (since Covid-19) store program promotion events started in March, see photos attached
 - o Breed & Co. (True Value)
 - o Batteries Plus
 - o Many more planned for April and May
- \$92,272.50 rebates paid this quarter



All-Stars

- 865 participants enrolled (almost 3 times the amount of previous quarter)
- 3 new schools participating
- 1st of three virtual classroom presentations complete and ready for teachers upon request https://allstars.austinenergy.com/Video/

Multifamily Rebates & Multifamily Income Qualified Rebates Programs

- A total of 849 units have been completed.
- Total rebate amount of \$209,170.15 paid for FY21_Q2
- Multifamily website has been updated to reflect new measures and easier navigation.
- Heat pump water heaters have been removed form Multifamily offerings.

Commercial Programs

Commercial and Small Business Rebates Program

- 50 rebates have been paid in Q2 FY2021 to small business and commercial customers, totaling \$319,000.
- A new proof-of-concept offering for commercial customers, HVAC Tune-Up, has been launched and is being targeted to small and medium businesses interested in no/low cost energy efficiency improvements.

Demand Response Programs

Power Partner Thermostat

- Seasonal promotion ended Jan. 31 roughly same enrollment figures as last year
- Power Partner EV pilot selected vendor, aiming for launch this summer
- MF property-specific marketing efforts underway
- Ecobee: launched localized marketing campaign
- Pre-DR season preparation meetings with vendors
- Discussions with vendors underway to revamp/streamline/automate enrollment process

Load Coop/Automated Demand Response (ADR)

• No new activity for this quarter

Water Heater Timers

- This a service and support program for approximately 22,000 remaining timers installed in MF properties for demand response
- The program began about 2000 and will sunset at the end of 2021
- No new activity this quarter
- Assisted existing participants with AutoDR testing and implementation
 - o Customers expanding their AutoDR capabilities to include additional facilities.
 - o Testing for opportunities to utilize existing DR automation for new ERCOT ERS enrollments.
- Considering program enhancements that create market savings and support grid stability.
- Analyzed last season's customer event performance looking for growth, program expansion, and customer coaching opportunities. The analysis includes: participation rate, rebound effects, average curtailment (kW), and the total DR portfolio 4CP value.

Green Building

<u>Awards</u>

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Outreach

- Sponsored the annual Austin Green Awards which recognizes outstanding accomplishments in the broad arena of sustainable design and innovation
- Participated in the AI/ML for Social Good Project Design Annual Symposium hosted by UT Austin and the City of Austin, the AIA Austin Allied Member Roundtable and DesignVoice events, and the Community Powered Workshop 'Just Places' event
- Presented at the USGBC Greenbuild 2020 conference, AIA Austin Advocacy Committee, University of Texas Architectural Engineering class, Texas State Interior Design Class

- Coordinated monthly online Professional Development Seminars on the topics of the new City of Austin
 Permitting and Development Center including a virtual tour, Building Materials: Health, Equity and
 Environment, Infrastructure and Public Health, Engaging Community for Equitable Development and
 Sustainability at the Airport including a virtual tour and videos
- Created a webpage on the City of Austin PublicInput community engagement platform to gather public comments on the 2021 International Energy Conservation Code (IECC) proposed changes
- Launched 'Green Building for Site Superintendents' as an online on demand test course

Single Family Rating

- Awarded ratings to 235 homes of which 58% are in SMART Housing developments
- Awarded ratings to an additional 316 homes in the surrounding area outside of Austin Energy service
- Released Single Family Innovation Guide version 2
- Conducted Annual Extended Area Rater training

Multifamily Rating

- Reported 10 projects through Q2 of FY21 comprising 1,632 units
- Awarded ratings to S.M.A.R.T. Housing developments: 4-star rating to AHA! at Briarcliff, 27 units; 3-star rating to Clawson Ridge, 39 units; 1-star ratings to Elysium Grand, 90 units; Creekview Apartment Homes, 264 units; The Weaver (fka RBJ Apartments), 250 units; Bridge at Cameron, 263 units; Colorado Creek Apartments, 240 units
- Awarded 2-star rating to Korina at the Grove, 370 units; 1-star ratings to Hatchery Building 5, 30 units; 1600 S 1st Street, 59 units

Commercial Rating

- Reported 7 projects through Q2 of FY21 comprising 1,850,251 square feet and 619 dwelling units
- Awarded 4-star rating to City of Austin Planning & Development Center; 2-star ratings to Republic Square
 (also LEED Silver), Colorado Tower (Third and Colorado); 1-star ratings to Hilton Garden Inn, Moxy Hotel
 Austin, and Moontower (2204 San Antonio Student Housing), 166 units, a S.M.A.R.T. Housing
 development. Reported LEED Silver project: Maravilla at The Domain (SRG Domain Living Center), 232
 units.
- AEGB Commercial Customers earned points for participating in other CES programs: three projects included EV charging, one project subscribed 100% to GreenChoice

<u>Integrated Modeling Incentive</u>

- Initiated the post-occupancy verification phase for all active projects: Dell Jewish Community Center, ABIA New Information and Technology Building, Austin Energy Headquarters, Holdsworth Center, Harold Court, Cambrian East Riverside, and Waterloo Terrace
- Began evaluation and modification of the program to better serve our customers. Closed program to new project applications during this transition period.

Energy Code

 Posted 2021 IECC Proposed Ordinance changes for Residential and Commercial provisions on PublicInput.com for public comment from March 15 through April 15

Customer Renewable Solutions

Outreach Events

Attended Training/Community Conversations:

- Driving Decarbonization: A Virtual Fireside Chat MARY
- Community Conversation on Reimagining Public Safety MARY
- PII Best Practices NREL Virtual Workshop MARY AND VALERIE
- STREEM Training by ClearResult VALERIE

Shared Solar

• Kicked off Shared Solar UAT and Scenarios Testing in preparation for an April/May PIR Community Solar

• ABIA 1.5 MW Solar project passed inspection

Residential Solar Incentives

- 233 Projects Completed
- \$575,470 in rebates issued
- 1.506 MW installed

Commercial Solar Incentives

- 2 Projects Completed
- \$659,062 in rebates issued
- 0.160 MW installed

Green Choice

GreenChoice Q2_FY21						
	Participants to Date	kWh to Date	MWH to Date			
RESIDENTIAL	20,602	38,925,968	38,925.968			
COMMERCIAL	349	129,190,738	129,190.738			
TOTAL	20,951	168,116,706	168,116.706			

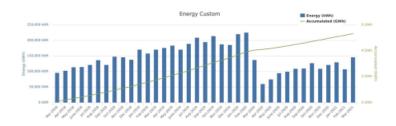
Community Solar Program

Community Solar Q2_FY21					
Customer Type	Sum of KWH	Customer Count	Percentage by Type Count	Percentage by Type kWh	
Market-Rate	327,919	159	52.1%	47.6%	
САР	360,979	145	47.5%	52.4%	
Grand Total	688,898	305			

EV Updates

Electric Vehicles Charging & Adoption

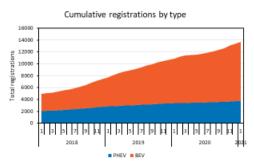
Plug-In EVerywhere kWh Charging (Monthly, 3 Year Rolling)



Public Charging: 7.87 GWh consumed through 828,080 charging sessions since 2012.



Austin Area EV Consumer Adoption (Monthly, 3 Year Rolling)



13,722 EVs consume approx. 41.2 Gwh/year.
Data provided from EPRI for Travis and
Williamson Counties

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