



Recommendation for Action

File #: 21-1932, **Agenda Item #:** 27.

6/10/2021

Posting Language

Authorize award of a multi-term contract with A & V Holdings Midco, LLC. d/b/a AVI-SPL, LLC, formerly known as Audio Fidelity Communications Corporation d/b/a Whitlock, to provide visual display system monitors, mounts, and services, for up to five years for a total contract amount not to exceed \$1,928,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Aviation.

Fiscal Note

Funding in the amount of \$700,000 is available in the Fiscal Year 2020-2021 Capital Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 8100 SAP1001 for these goods and services. The solicitation was issued on September 21, 2020 and it closed on October 13, 2020. Of the four offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134557)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134557>.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Suthee Paksangkanay, at 512-974-2953 or Suthee.Paksangkanay@austintexas.gov <<mailto:Suthee.Paksangkanay@austintexas.gov>> or Jane Neal, at 512-974-3398 or Jane.Neal@austintexas.gov <<mailto:Jane.Neal@austintexas.gov>>.

Council Committee, Boards and Commission Action:

May 11, 2021 - Recommended by the Airport Advisory Commission on a 6-1-1 vote, with Chair Sepulveda voting nay, Commissioner Madole abstained, and Commissioner Owens absent.

Additional Backup Information:

The contract will provide commercial grade visual display system monitors, mounts, installation services, and controller software in support of the Airport's Flight Information Display System. The visual display monitors provide airline flight information and status updates to the traveling public and airport operations staff throughout Austin-Bergstrom International Airport (ABIA).

This contract replaces the previous contract that expired November 2020. The recommended contractor will be a new provider to ABIA for these goods and services. The requested annual authorization amount for this contract was determined using departmental estimates based on historical spend, utilization and failure rates of the existing display monitors, and to accommodate growth of the system and requests for displays by ABIA tenants. The contractor will provide all equipment, materials, software, labor, and design as required in the scope of work for complete installation and operational hardware for ABIA.

The current visual display monitors have been in continual 24/7/365 service in the terminal for over seven years for a total of 61,320 hours of service and are beginning to fail. Without this contract, ABIA will not be able to obtain the visual display monitors necessary to replace failing monitors in a timely manner to ensure superior customer experience to travelers passing through ABIA.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$1,314,000
Optional Extension 1	1 yr.	\$ 307,000
Optional Extension 2	1 yr.	\$ 307,000
TOTAL	5 yrs.	\$1,928,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Mobility.