



Recommendation for Action

File #: 21-1946, **Agenda Item #:** 31.

6/10/2021

Posting Language

Authorize negotiation and execution of three multi-term cooperative contracts with Delta Fire & Safety Inc. d/b/a Delta Industrial Service & Supply, Metro Fire Apparatus Specialist Inc., and North America Fire Equipment Co Inc. d/b/a NAFECO, for bunker gear, each for up to three years for total contract amounts not to exceed \$2,538,000, divided among the contractors.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Fire Department; Emergency Medical Services.

Fiscal Note

Funding in the amount of \$132,600 is available in the Fiscal Year 2020-2021 Operating Budget of the Austin Fire Department. Funding in the amount of \$36,600 is available in the Fiscal Year 2020-2021 Operating Budget of Emergency Medical Services. Funding for the remaining contract terms is contingent upon available funding in future budgets.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these goods. The Purchasing Office has determined these cooperative purchase programs and contractors best meet the needs of the departments to provide the goods required at the best value for the City.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>> or to Bridney Stewart, at 512-974-3127 or Bridney.Stewart@Austintexas.gov <<mailto:Bridney.Stewart@Austintexas.gov>>.

Additional Backup Information:

These contracts are for bunker gear for the Austin Fire Department (AFD) and Austin-Travis County Emergency Medical Services (ATCEMS) department. Bunker gear includes coats and pants worn by firefighting and emergency medical service (EMS) personnel to provide protection during structural fires or when physical hazards are likely to be encountered. Those hazards can include non-fire-related rescue operations, emergency medical operations, and/or victim extraction. Bunker gear is constructed from materials that protect the first responder from heat, steam, flames, and water during rescue operations.

A complete new set of bunker gear is issued to each fire and EMS cadet upon graduation from training. New bunker gear is also provided to incumbent firefighters and EMS personnel as their gear reaches the end of its useful life or is damaged beyond repair. Additionally, the AFD follows the standards established by the National Fire Protection Association which require that all bunker gear be replaced after 10 years following the date of manufacture. The AFD provides approximately 100 sets of replacement gear annually and up to 100 sets of new bunker gear to graduating fire cadets. ATCEMS provides approximately 20 sets of replacement gear annually and up to 80 sets of new bunker gear to graduating EMS cadets.

The Houston-Galveston Area Council Cooperative and Sourcewell cooperative purchase programs establish competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

The current contract for bunker gear expires October 31, 2021. The requested authorization amounts for this contract were determined using departmental estimates based on historical spend, taking into account the replacement for aging bunker gear and outfitting graduating cadets.

If the City is unable to secure a contract, there may be increased cost and delays associated with outfitting first responders with appropriate gear for rescue operations through spot purchases.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	30 mos.	\$2,115,000
Optional Extension 1	6 mos.	\$ 423,000
TOTAL	36 mos.	\$2,538,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Safety.