



## Recommendation for Action

**File #: 21-3237, Agenda Item #: 8.**

11/4/2021

### **Posting Language**

Authorize negotiation and execution of a multi-term contract with Level 3 Financing, Inc. d/b/a Level 3 Telecom Holdings, LLC to provide data and telecommunications services, for up to ten years for a total contract amount not to exceed \$7,000,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this solicitation, there were no subcontracting opportunities, therefore, no subcontracting goals were established).

### **Lead Department**

Purchasing Office.

### **Client Department(s)**

Aviation.

### **Fiscal Note**

Funding in the amount of \$250,000 is available in the Fiscal Year 2021-2022 Operating Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

The Purchasing Office issued a Request for Proposals (RFP) 8100 DDM3005 for these services. The solicitation was issued on September 20, 2020 and it closed on November 10, 2020. Of the three offers received, the recommended contractor submitted the best evaluated responsive offer. [Solicitation Documents <https://www.austintexas.gov/financeonline/account\\_services/solicitation/solicitation\\_details.cfm?sid=134471>](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134471).

### **For More Information:**

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or [AgendaOffice@austintexas.gov](mailto:AgendaOffice@austintexas.gov) <mailto:AgendaOffice@austintexas.gov>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Daniel Dellemonache, at 512-974-2981 or [Daniel.Dellemonache@austintexas.gov](mailto:Daniel.Dellemonache@austintexas.gov) <mailto:Daniel.Dellemonache@austintexas.gov>.

### **Council Committee, Boards and Commission Action:**

October 12, 2021 - Recommended by the Airport Advisory Commission on a 7-1-1 vote with Chair E. Sepulveda voting no, Commissioner Young abstained, and Vice Chair Madole absent.

### **Additional Backup Information:**

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The contract will provide telecommunications and internet services for the Aviation Department to include the Austin-Bergstrom International Airport (ABIA) campus and its tenants. ABIA supports a shared tenant service business model that facilitates a variety of services delivered to Airport stakeholders, including access to private branch exchange services, local dial tone, long distance, and internet services. This contract will ensure continued operation of voice and data services at ABIA.

Level 3 Financing, Inc. is the previous provider for these services and the contract expired on October 30, 2021.

An evaluation team with expertise in this area evaluated the offers and scored Level 3 Financing, Inc., a Lumen Technologies Group, as the best to provide these services based on system description, prior experiences and references, price, concepts and solutions, local preference, and service-disabled veteran business enterprise.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Contract Authorization</u></b>
Initial Term	4 yrs.	\$2,900,000
Optional Extension 1	2 yrs.	\$1,400,000
Optional Extension 2	2 yrs.	\$1,400,000
Optional Extension 3	2 yrs.	\$1,300,000
<b>TOTAL</b>	<b>10 yrs.</b>	<b>\$7,000,000</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Government that Works for All.