## M/WBE Summary

Public notice was given for this solicitation, CLMC875 Walnut Creek Wastewater Treatment Plant Controls And Network project, through the City's Vendor Connection web portal. Three bids were received and opened on September 2, 2021. Of the three bids received, one of the bids was from a MBE/WBE certified firm. Control Panels USA Inc., submitted the lowest responsive bid including an allowance of \$650,000:

|  | <u>Base Bid</u> | Base Bid + Allowance |
|--|-----------------|----------------------|
| Control Panels USA Inc., Austin, TX      | \$5,337,000     | \$5,987,000          |
| Commerce Controls, Inc., Novi, MI        | \$5,785,037     | \$6,435,037          |
| BL Technology Inc., Tomball, TX (WBE/FW) | \$6,405,000     | \$7,055,000          |

The contractor's choice of work methodology provides for five areas of subcontracting opportunities which are listed below. Participation goals stated in the solicitation were 2.18% African American; 1.42% Hispanic; 1.53% Native/Asian; and 0.75% WBE. Total participation is estimated on the base bid amount:

|                             | Base Bid   | :\$ | 5,337,000.00 |        |
|-----------------------------|--|-----|--------------|--------|
| PRIME                       | NON M/WBE TOTAL  | \$  | 2,406,738.00 | 45.10% |
|                             | Control Panels USA Inc., Austin, TX  |     |              |        |
| MBE TOTALS - SUBCONTRACTORS |  | \$  | 2,749,062.00 | 51.51% |
|                             | African American Subtotal  | \$  | 164,400.00   | 3.08%  |
|                             | (MB) Unism Development Co, Inc., Austin, TX (Construction Communication Equipment)                                     | \$  | 164,400.00   | 3.08%  |
|                             | Hispanic Subtotal  | \$  | 2,344,000.00 | 43.92% |
|                             | (FH) T. Morales Company Electric & Controls, Ltd, Florence, TC<br>(Construction Upgrades, Wastewater Treatment Plant ) | \$  | 2,344,000.00 | 43.92% |
|                             | Native/Asian American Subtotal   | \$  | 240,662.00   | 4.51%  |
|                             | (MA) Can-Am Wireless, LLC, Irving, TX (Programmable Logic Controllers)   | \$  | 120,662.00   | 2.26%  |
|                             | (MA) Shah Systems & Technology Corporation, Austin, TX (Switchgears and Parts)   | \$  | 120,000.00   | 2.25%  |
| WBE TOT                     | TALS - SUBCONTRACTORS  | \$  | 57,200.00    | 1.07%  |
|                             | (FW) Stephanie Braun Clayton, LLC, Austin, TX (Construction<br>Photography)  | \$  | 20,900.00    | 0.39%  |
|                             | (FW) Macaulay Controls Co, Houston, Tx (Programmable Controls)   | \$  | 36,300.00    | 0.68%  |
| NON MB                      | E/WBE TOTALS - SUBCONTRACTORS  | \$  | 124,000.00   | 2.32%  |
|                             | T. Morales Company Electric & Controls, Ltd, Florence, TC<br>(Electrical)  | \$  | 124,000.00   | 2.32%  |

The Contractor submitted a MBE/WBE Compliance Plan that met the goals of the solicitation and was approved by the Small and Minority Business Resources Department. Second and third low bidder information is provided.

SECOND BIDDER - Commerce Controls, Inc., Novi, MI\$5,785,03750.5% NON M/WBE prime participation; 4.72% African American; 40.52% Hispanic; 2.07% Native/Asian; 0.83%WBE; 2.14% Non M/WBE subcontractor participation.

## **THIRD BIDDER** - BL Technology Inc., Tomball, TX\$6,405,00055.48%M/WBE prime participation; 4.12% African American; 38.5% Hispanic; 1.87% Native/Asian; 55.48%WBE; 0% Non M/WBE subcontractor participation.