RCA Backup

Item Title: RCA Backup – Easton Park Affordable Multifamily

Estimated Sources & Uses of Funds

| _ | <u>Sources</u> |
|--------------------|----------------|
| Debt | 35,464,099 |
| Third Party Equity | 22,173,988 |
| Grant | - |
| Deferred Developer | |
| Fee | 2,370,224 |
| Other | |
| Previous AHFC | |
| Funding | - |
| Expected AHFC | |
| Request | - |
| | |

Total \$ 60,008,311

| | <u>Uses</u> |
|-----------------------|------------------|
| Acquisition | 6,800,000 |
| Off-Site | |
| Site Work | |
| 0 | |
| Site Amenities | |
| Building Costs | 33,970,992 |
| | |
| Contractor Fees | 5,083,290 |
| | |
| Soft Costs | 4,713,150 |
| Financing | 4,700,432 |
| Developer Fees | 4,740,447 |
| Total | \$ 60,008,311 |

Population Served & Project Attributes

| Income Level | Efficiency | One Bedroom | Two Bedroom | Three Bedroom Unit | Four (+) Bedroom | Total |
|-----------------|------------|----------------|----------------|--------------------------|---------------------|-------|
| Up to 20% MFI | | | | | | 0 |
| Up to 30% MFI | | 0 | 0 | 0 | | 0 |
| Up to 40% MFI | | 6 | 6 | 3 | | 15 |
| Up to 50% MFI | | 37 | 36 | 17 | | 90 |
| Up to 60% MFI | | | | | | 0 |
| Up to 70% MFI | | | | | | 0 |
| Up to 80% MFI | | 19 | 18 | 8 | | 45 |
| Up to 120% MFI | | 62 | 60 | 28 | | 150 |
| No Restrictions | | | _ | | | |
| Total Units | 0 | 124 | 120 | 56 | 0 | 300 |

Richman Southwest Development, LLC

The Richman Group of Companies has developed over 155 affordable, mixed-income, and market rate housing developments in the United States, and currently has 12 additional projects under development. With 12 offices across the country, they conduct a wide range of development, equity investment, mortgage financing, and asset management and property management activities. They are a vertically-integrated developer, thereby being able to quickly introduce new housing units to communities in need of affordable housing.