

# Grey Rock

Parks and Recreation Board, November 30, 2021

**PRESENTER**

Kevin Gomillion, Golf Division Manager



# Grey Rock Golf and Tennis Club

## Overview

The City of Austin purchased the Grey Rock Golf and Tennis facility in June 2014. The management agreement with Touchstone Management was assumed with the purchase. This agreement expires December 2021.

## Agreement Background

- No additional extensions available
- Requires Qualified Management Agreement – IRS implications
- Will require outside Legal Counsel



# Facility

- Grey Rock is a 292-acre facility with:
  - An 18- hole golf course;
  - Eight lighted tennis courts;
  - Restaurant and clubhouse; and
  - Venues for a variety of events such as weddings and receptions (Ceremony Lawn, the Pavilion, the Live Oak Patio, the Grill, and Biergarten).

# Clubhouse – Restaurant - Tennis



# Solicitation

- Management team to:
  - Provide golf and tennis programs and classes;
  - Host special events;
  - Provide food and beverage services; and
  - Properly maintain golf course, clubhouse, grounds, and all facilities and ancillary structures.
- Term: 10 years with two four-year extensions, for a total of 18 years.

# Matrix

Solicitation Number: RFP 8600 CTE3010

Description: Grey Rock Golf and Tennis Management Services

		Touchstone Golf, LLC	CourseCo, Inc	Orion Golf TX, Inc/Orion Management Solutions
Evaluation Criteria	Max Points			
Operation Concept and Solutions, Programs, Services	30	25	20	5
Applicable Experience and Personnel Qualifications	20	20	10	3
Price	20	19	18	20
Organization and Management Practices	17	14	11	3
Local Preference	10	10	0	0
SDVBE	3	0	0	0
Total	100	88	60	31

## Proposed Timelines & Next Steps

ACTION	DATE
Discussion with PARB	May 25, 2021
Issue Request for Proposals	June 2021
Vendor Notification	October 13, 2021
Recommendation to PARB	November 30, 2021
Council Request for Action	December 9, 2021

# QUESTIONS ?

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# Requested Action

Make a recommendation to the City Council to authorize negotiation and execution of a qualified management contract with the successful proposer, Touchstone Golf, LLC to provide management and operational services for the golf and tennis operations and related facilities.