

# AUS Lounge Update



Austin-Bergstrom  
International Airport

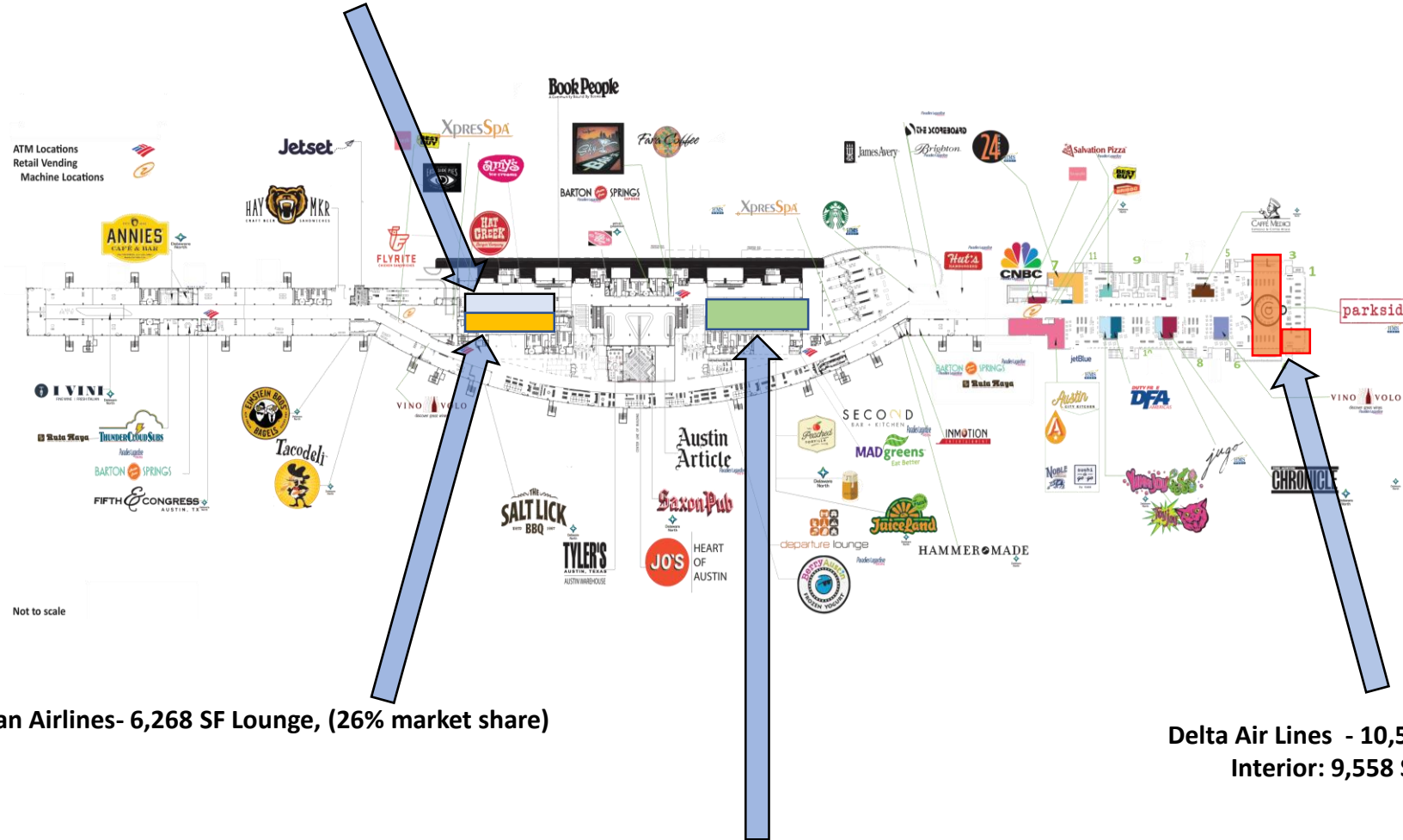
Mookie Patel  
Chief Business & Finance Officer



# Current Guest Options



United Airlines- 4,720 SF Lounge (12% market share)



Current American Airlines- 6,268 SF Lounge, (26% market share)

Delta Air Lines - 10,522 SF Total Lounge(13% market share)  
Interior: 9,558 SF Exterior Patio Deck: 964 SF

Replacement American Lounge - 15,123 SF Lounge, Opening late Summer 2023



# American Lounge



- Space is currently vacant about the West Food Court
- Anticipated to open late 2023
- Investment typically ranges from \$800-\$1,000 +/-SF
- Planned to service American customers plus, elite customers of British, Alaska, and JetBlue
- Airline will pay published rental rates per Use and Lease Agreement



# Future Opportunities

- Evolving landscape for Shared Lounged Developers
- Credit Card Sponsored Lounges are a growth sector
  - Sponsored Lounges in certain markets are paying for base building structures
- Expansion Opportunities will be reviewed as expansion plans evolve.
- Continue to look at pop-up opportunities to enhance the customer experience.