



## Recommendation for Action

**File #:** 21-3789, **Agenda Item #:** 20.

1/27/2022

### **Posting Language**

Authorize negotiation and execution of six contracts to provide weatherization services with 1<sup>st</sup> Choice Energy LLC d/b/a 1<sup>st</sup> Choice Energy, 360 Energy Savers LLC, Conservation Specialists of Austin, LLC, Good Neighbor Management d/b/a City Conservation d/b/a Totally Cool, KL Austin Roofing and Construction d/b/a Green Squads, and McCullough Heating & Air Conditioning Inc. d/b/a McCullough Heating & Air Conditioning, each for a term of five years in an amount not to exceed \$19,000,000 divided among the contractors.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

### **Lead Department**

Financial Services Department.

### **Client Department(s)**

Austin Energy.

### **Fiscal Note**

Funding in the amount of \$2,533,333 is available in the Fiscal Year 2021-2022 Operating Budget of Austin Energy. Funding for the remaining contract terms is contingent upon available funding in future budgets.

### **Purchasing Language:**

The Financial Services Department issued a Request for Qualification Statements (RFQS) 1100 EAL4000 for these goods and services. The solicitation was issued on June 7, 2021 and it closed on July 20, 2021. Of the eight offers received, the recommended contractors submitted the best evaluated responsive offers. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=135333)  
<[https://financeonline.austintexas.gov/afo/account\\_services/solicitation/solicitation\\_details.cfm?sid=135333](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=135333)>.

### **For More Information:**

Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Liz Lock, at 512-322-6251 or [Liz.Lock@austintexas.gov](mailto:Liz.Lock@austintexas.gov)  
<<mailto:Liz.Lock@austintexas.gov>>.

### **Council Committee, Boards and Commission Action:**

January 10, 2022 - The Electric Utilities Commission meeting was cancelled due to lack of quorum.

### **Additional Backup Information:**

These contracts will provide weatherization services for Austin Energy qualifying customers. Austin Energy's weatherization program provides home energy improvements to customers with low to moderate incomes

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living in single family homes, duplexes, triplexes, fourplexes, and manufactured homes. The provided improvements reduce customers' energy costs while creating a more comfortable and safe living environment. These services may include sealing the building structure to address air infiltration, duct repair or replacement, installing attic insulation, solar screens, smoke detectors, carbon monoxide detectors, high efficiency lighting, air conditioning tune ups and smart thermostats. Additional measures may be provided through partnerships with and referrals from Austin Housing Repair Coalition and other non-profit organizations, Texas Gas Service, and the Housing and Planning Department.

The current contracts expire on February 22, 2022. In fiscal year 2021, Austin Energy weatherized over 600 homes. The new contract budget anticipates increased participation due to program changes that raised the income eligibility to 80% of the median family income in Austin and created an easier application process for customers.

An evaluation team with expertise in this area evaluated the offers and scored 1<sup>st</sup> Choice Energy LLC d/b/a 1<sup>st</sup> Choice Energy, 360 Energy Savers LLC, Conservation Specialists of Austin, LLC, Good Neighbor Management d/b/a City Conservation d/b/a Totally Cool, KL Austin Roofing and Construction d/b/a Green Squads, and McCullough Heating & Air Conditioning Inc. d/b/a McCullough Heating & Air Conditioning as the best to provide these services based on company experience, personnel qualifications and experience, and solution.

**Strategic Outcome(s):**

Government that Works for All.