



Recommendation for Action

File #: 22-1182, Agenda Item #: 53.

2/17/2022

Posting Language

Authorize an amendment to a revenue contract with Howard Barnett d/b/a Zilker Park Boat Rentals for continued boating concession operation services for an estimated revenue increase in the amount of \$130,282 and to extend the term by two years, for a revised total estimated contract revenue amount of \$800,000.

(Note: This contract was awarded in accordance with City Code Chapter 2-9 Minority Owned and Women Owned Business Enterprise Procurement Program. No subcontracting opportunities were identified; therefore, no goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Parks and Recreation Department.

Fiscal Note

There is no fiscal impact.

Purchasing Language:

Contract Amendment.

Prior Council Action:

December 15, 2005 - Council approved the original contract, item 40, on an 5-1 vote.

For More Information:

Inquiries should be directed to Didi Broniszewski at 512-978-9382, or Didi.Broniszewski@austintexas.gov
<<mailto:Didi.Broniszewski@austintexas.gov>>.

Additional Backup Information:

The Parks and Recreation Department (PARD) recommends the extension of this revenue contract with Howard Barnett d/b/a Zilker Park Boat Rentals to continue providing quality watercraft rentals and recreation on Lady Bird Lake. The proposed amendment will allow the PARD and the community time to develop long-term design specifications and recreational plans through the determined outcomes of the Zilker Park Vision Plan. The goal of the Vision Plan is to optimize recreational opportunities at Zilker Park and Lady Bird Lake while maintaining its environmental integrity.

The current revenue contract with Howard Barnett d/b/a Zilker Park Boat Rentals will expire February 28, 2022. The proposed amendment for this contract will continue the provision of watercraft activities at this location and allow for the finalization and implementation of the Vision Plan. Revenue estimates for the proposed amendment term is based off historical revenue trends. Once the final recommendations, including community input, of the Vision Plan are approved, the PARD will determine the next steps for watercraft

concessions.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Actual Contract Revenue</u>	<u>Additional Estimated Revenue</u>	<u>Revised Total Revenue</u>
Initial Term	5 yrs.	\$113,478		\$113,478
Extension Option 1	5 yrs.	\$191,333		\$191,333
Extension Option 2	5 yrs.	\$273,318		\$273,318
Contract Amendment	1 yr.	\$ 91,589		\$ 91,589
Proposed Amendment	2 yrs.		\$130,282	\$130,282
TOTALS	18 yrs.	\$669,718	\$130,282	\$800,000

Note: Contract Revenue amounts are based on the City's revenue reports.

Strategic Outcome(s):

Economic Opportunity and Affordability, Health and Environment, Culture and Lifelong Learning, Government that Works for All.