



## Recommendation for Action

**File #:** 22-1607, **Agenda Item #:** 46.

3/24/2022

### **Posting Language**

Authorize an amendment to a revenue contract with Rowing Dock to extend the term by one year for continued boating concession operation services for an estimated revenue increase in the amount of \$140,000 for a revised total estimated contract revenue amount of \$1,571,686.

(Note: This contract was awarded in compliance with the 1996 M/WBE Ordinance. There were no opportunities for subcontracting available; therefore, no goals were established).

### **Lead Department**

Financial Services Department.

### **Client Department(s)**

Parks and Recreation Department.

### **Fiscal Note**

This item has no additional revenue impact for Fiscal Year 2021-2022 Operating Budget of the Parks and Recreation Department. This item is projected to result in additional revenue of \$140,000 beginning in Fiscal Year 2022-2023.

### **Purchasing Language:**

Contract Amendment.

### **Prior Council Action:**

April 6, 2000 - Council approved the original contract, item 23, on an 7-0 vote.

### **For More Information:**

Inquiries should be directed to Didi Broniszewski at 512-978-9382, or [Didi.Broniszewski@austintexas.gov](mailto:Didi.Broniszewski@austintexas.gov) [<mailto:Didi.Broniszewski@austintexas.gov>](mailto:Didi.Broniszewski@austintexas.gov).

### **Additional Backup Information:**

The Parks and Recreation Department (PARC) recommends the extension of the revenue contract with Rowing Dock to provide watercraft rentals on Lady Bird Lake. The proposed amendment for a one-year term will continue providing quality recreation on the lake while giving the City and the community time to develop long-term design specifications and recreational plans through the Zilker Park Vision Plan. The goal of the Vision Plan is to optimize recreational opportunities at Zilker Park and Lady Bird Lake while maintaining its environmental integrity.

The current contract with Rowing Dock will expire April 30, 2022. The proposed amendment for this contract will allow for the continued provision of watercraft activities at this location and support the ongoing Vision Plan. Once the final recommendations, including community input, of the Vision Plan are approved, PARC will determine the next steps for watercraft concessions.

**Contract Detail:**

<b><u>Contract Term</u></b>	<b><u>Length of Term</u></b>	<b><u>Actual Contract Revenue</u></b>	<b><u>Additional Estimated Revenue</u></b>	<b><u>Revised Total Revenue</u></b>
Initial Term	5 yrs.	\$ 87,775		\$ 87,775
Extension Option 1	5 yrs.	\$ 140,087		\$ 140,087
Extension Option 2	5 yrs.	\$ 507,399		\$ 507,399
Extension Option 3	5 yrs.	\$ 696,425		\$ 696,425
Proposed Amendment	1 yr.		\$140,000	\$ 140,000
<b>TOTAL</b>	<b>21 yrs.</b>	<b>\$1,431,686</b>	<b>\$140,000</b>	<b>\$1,571,686</b>

**Note:** Contract Revenue amounts are based on the City's estimated annual usage.

**Strategic Outcome(s):**

Economic Opportunity and Affordability, Health and Environment, Culture and Lifelong Learning, Government that Works for All.