

Millennium Youth Entertainment Complex Proposed Fully Funded Annual Operating Budget Fiscal Year 2023

Distribution

ARCDC BOARD ASM GLOBAL / MYEC

Submitted date: March 11, 2022

2023 Budget

Presented By:

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#### **MYEC** Team

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#### Millennium Youth Entertainment Complex Proposed Annual Operating Budget Fiscal Year 2023 Submitted date: March 11,2022

	Approved	Proposed	
	2022	2023	Variance
Income and Revenue Event Income - Rentals Facility and Admission Fees Food and Beverage - Concessions & Catering Total Income and Revenues		- \$	
Total Income and Revenues		p	
Operating Expenses			
Personnel Costs:	(05.00)	160.600	(224 507)
FT Employee - Salaries and Wages	685,206	460,699	(224,507)
PT Employee - Salaries and Wages	298,334	302,032	3,698
Taxes and Benefits	209,609	161,065	(48,544)
Total Personnel Costs	1,193,149	923,795	(269,354)
Other Operating Expenses:			
General and Administrative	284,380	251,305	(33,075)
Repair & Maintenance	8,000	7,000	(1,000)
Supplies	64,414	17,900	(46,514)
Other	*	-	-
SMG Management Fees	100,000	100,000	-
Total Other Operating Expenses	456,794	376,205	(80,589)
Total Operating Expenses	1,649,943	1,300,000	(349,943)
Net Income (Loss) From Operations	\$ (1,649,943)	§ (1,300,000) \$	349,943

## Millennium Youth Entertainment Complex Budget FYE 9/30/2023 Departmental Expenses

Bowling	
Expenses:	
Salaries-F/T	\$42,120
Salaries-P/T	\$33,626
Contract Labor	\$0
Benefits & Taxes	\$17,338
Supplies & Purchases	\$ 2,500
Equipment Repair/Maintenance	\$ 2,500
Total Bowling Expenses	\$ 98,084
Net Bowling Income(Loss)	\$ (98,084)

### Skating

Expenses:	
Salaries-F/T	\$25,380
Salaries-P/T	\$61,282
Benefits & Taxes	\$12,816
Supplies & Purchases	\$ 2,500
Equipment Repair/Maintenance	\$ 1,000
Total Skating Expenses	\$ 102,979
Net Skating Income	\$ (102,979)

### Theater

Expenses:	
Salaries-F/T	
Benefits & Taxes	
Supplies & Purchases	\$ -
Film Rental	\$ -
Film Booking Agent	\$ -
Film Advertising	\$ -
Equipment Repair/Maintenance	\$ -
Shipping	\$ -
Total Expenses	\$ -
Net Theater Income(Loss)	\$ -

# Soft Play/East Room

Expenses:	
Equipment Repair/Maintenance	\$ -
Total Expenses	\$ -
Net East Room Income	\$ -

# Arcade

Expenses:	
Salaries-F/T	
Salaries-P/T	
Benefits & Taxes	
Arcade Purchase-Amu.Tax	\$ 7,000
Total Arcade Expenses	\$ 7,000
Net Arcade Income	\$ (7,000)

### Food & Beverage

Expenses:	
Salaries-F/T	\$52,709
Salaries-P/T	\$79,310
Benefits & Taxes	\$13,036
F & B Purchases	\$ -
Food Purchase, Special events	\$ -
Kitchen Cleaning Supplies	\$ 3,000
Kitchen Equipment Maintenance	\$ 3,500
Equipment Rental	\$ 600
Total F & B Expenses	\$ 152,155
Net Food & Beverage Income(Loss)	\$ (152,155)

# **Other Income Sources**

Expenses:	
Other Special Events Expense	
Birthday Party Supplies	\$ 2,300
Total Expenses	\$ 2,300
Net Other Income	\$ (2,300)
<b>Operating Profit/Loss</b>	\$ (362,518)

# Millennium Youth Entertainment Complex Budget FYE 9/30/2023 Administrative Expenses

Administrative Expenses		
P-Admin-Salaries - Full Time	_	\$340,489
P-Admin-Salaries - Part Time		\$127,813
P-Admin-Benefits		\$111,874
P-Admin-Benefits 401(K)	\$	6,000
P-Auto Allowance	\$	-
Com-Employee Recuitment	\$	-
Com-Employee Training	\$	2,400
Com-Temporary Help	\$	2,400
Com-Entertainment	\$	-
Com-Travel /Mileage Expense/Reimb.	\$	4,800
C-Management Fees	\$	100,000
C-Legal Fees	\$	-
C-Other Professional Fees	\$	-
C-Contractor Fees	\$	-
C-Payroll Processing Fees	\$	4,000
C-Audit Fees	\$	10,000
Com-Furn/Fixture-Non Capital	\$	-
Com-Office Equip-Non Capital	\$	-
Com-Computer Equip-Non Capital	\$	-
Com-Computer Software-NonCapital	\$	-
C-Computer Maintenance	\$	6,000
C-Cellular Telephone	\$	1,200
C-Internet Access	\$	3,600
C-Telephone Repair/Maintenance	\$	-
Com-Printing & Stationery	\$	500
Com-Office Supplies	\$	5,500
C-Data Communications Costs	\$	500
C-Postage	\$	400
C-Delivery & Freight	\$	1,800
C-Office Rental Equipment	\$	5,500
C-Marketing Research	\$	-
C-Advertising-Expense	\$	30,000
C-Web Page Costs	\$	4,200
Com-Marketing Misc.	\$	-
C-Brochures & Printed Mtrls.	\$	3,700
C-Equipment Repair/Maintenance	\$	4,500
C-Insurance - Liability	\$	22,000
C-Insurance - Property	\$	16,000

C-Insurance - Workers' Comp	\$ 8,500
C-Subscriptions/Lic.	\$ 1,500
C-Memberships & Dues	\$ 1,500
C-Conference Registration	\$ -
C-Bank Service Charges	\$ 15,000
Com-Client Gifts & Cards	
Com-Electrical	\$ 1,000
Com-Hardware	\$ 2,000
Com-Housekeeping Bulbs/Filters	\$ 6,565
Com-Housekeeping Supplies/Paper	\$ 11,000
Com-Janitorial Services	\$ 1,000
C-HVAC	\$ 7,500
Com-Painting & Decorating	\$ 1,000
C-Plumbing	\$ 1,000
Com-Uniforms	\$ 2,000
C-Security Equipment	\$ -
Com-First Aid Supplies/Equipment	\$ 1,000
C-Attractions Maintenance	\$ 12,000
C-Fire Alarm System	\$ 4,000
C-Marquee	\$ 1,000
C-Pest Control	\$ 1,200
C-Radios	\$ -
C-Security	\$ 18,000
C-Refuse Removal	\$ 4,440
C-Landscaping	\$ 10,000
Com-Generator	\$ 1,200
C-Computer System Contracts	\$ 9,900
Total Administrative Expenses	\$ 937,482
Net Income/(Loss)	\$ (1,300,000)

#### Millennium Youth Entertainment Complex Proposed Annual Operating Budget Fiscal Year 2023 Submitted date: January 24,2022

	I	Proposed 2023	
Personnel			
Full-Time Employees			
Admin-Salaries	\$	340,489	
Food Beverage Salaries		52,709	
Skating Salaries		25,380	
Bowling Salaries		42,120	
Theater Salaries		-	
Arcade Salaries		-	
Total Full-Time Employees		460,699	
Part-Time Employees			
Admin-Salaries		127,813	
Food Beverage Salaries		79,310	
Skating Salaries		61,282	
Bowling Salaries		33,626	
Arcade Salaries			
Total Part-Time Employees		302,032	
Taxes and Benefits			
Admin. Benefits		111,874	
401K		6,000	
Auto Allowance		-	
Food Bev. Benefits		13,036	
Skating Benefits		12,816	
Bowling Benefits		17,338	
Theater Benefits		-	
Arcade Benefits		-	
Total Taxes and Benefits		161,065	
Total Personnel Costs	\$	923,795	

#### Millennium Youth Entertainment Complex Proposed Annual Operating Budget Fiscal Year 2023 Submitted date: January 24, 2022

	Proposed	
	2023	
Other Operating Expenses		
Commodities	<i><b>^</b></i>	
Offices Supplies	\$	5,500
Housekeeping Cleaning Supplies		11,000
Light Bulbs/Filters		6,565
First Aid Supplies		1,000
Painting material/Printing & Stationery		1,500
Uniform		2,000
Software/Hardware		-
Traning		7,200
Electrical/Generator		2,200
Furn/Fixture		1,100
Janitorial Services/ Temp. Help	·	3,400
Total Commodities		41,465
Contractuals		
Advertising		30,000
Web Costs/Data Communications		4,700
Security Services		18,000
Building Maintencance		23,500
Office Rental Equipment		9,200
Management Fees		100,000
Bank Services		15,000
Payroll Fees/Audit Fees		14,000
Computer System Contracts		9,900
HVAC		7,500
Insurance Liabilities		46,500
Refuse Removal		4,440
Fire Alarm System		4,000
Cellular Telephone/Internet Access		4,800
Delivery & Freight		2,200
Memberships & Dues/Subscriptions/Lic.		3,000
Landscaping Contract		10,000
Services-Others(Pest control, Plumbing)		2,200
Total Contractuals		308,940
Total Other Operating Expenses	\$	350,405

#### Millennium Youth Entertainment Complex Proposed Annual Operating Budget Fiscal Year 2023 Submitted date: Mar.11, 2022

#### 2023 Activities Fee Schedule

#### Bowling 2000\*

Prices per Person			Line Item Bowl 1 game
\$	5.50		Week Day Bowl - Adult
	4.50		Week Day Bowl - Child
	4.50		Friday Family Bowling
	6.50		Weekend Adult Bowling
	5.50		Weekend Child Bowling
	4.50		Group Bowling 10+
	20.00	per hr	Lane Rental (Wed-Fri)
			** Shoe rental included

#### East End Arena\*

Prices per Person			Line Item Roller Skate 1 session
\$	0.99		Skate - Observer
	6.00		Skate Adult
	5.00		Skate Child
	4.50		Friday Family Skating
	4.50		Group Skating 10+
			** Shoe Rental included

Fee schedule will not include Special Events or Activities Packages developed by the Manager. Sales tax will be added to each activity at the time of purchase